

# JANUARY

# Secondary Market of Government Securities

1999

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## Abbreviations

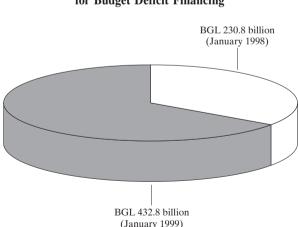
BGL – National Currency of the Republic of Bulgaria BIR – Base Interest Rate BNB – Bulgarian National Bank CGB – Central Government Budget CM – Council of Ministers DISCs – Discount Bonds FLIRBs – Front-loaded Interest Reduction Bonds IABs – Interest Arrears Bonds LSPDACB – Law on State Protection of Deposits and Accounts with Commercial Banks in respect whereof the BNB Has Petitioned the Institution of Bankruptcy Proceedings MF – Ministry of Finance ZUNK – Bulgarian Abbreviation of the Law on Settlement of Nonperforming Credits Negotiated prior to 31 December 1990 (LSNC)

#### Interbank Market of Government Securities Issued under Regulation No. 5 of 1998 and Target Issues

In January 1999 financial institutions concluded 330 transactions in government securities (including the number and volume of reverse repurchase agreements) issued for budget deficit financing, totaling BGL 432,834.1 million nominal value. In January 1998 transactions of BGL 230,745.1 million nominal value were registered, Chart 1.

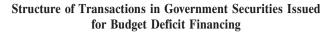
Over the period under review the volume of secondary market transactions in government securities between primary dealers issued under Regulation No. 5 of 1998 and target issues (reverse repo agreements volume excluded) totaled BGL 227,159.6 million, including threemonth treasury bills of BGL 4,592.2 million, six-month of BGL 32,267.7 million, twelve-month of BGL 154,390.7 million, two-year of BGL 30,029 million and up to five years of BGL 5,880 million (Chart 2). In January sales in government securities intensified compared with the previous month and the volume of transactions increased by 139.4%; structurally, demand for twelve-month

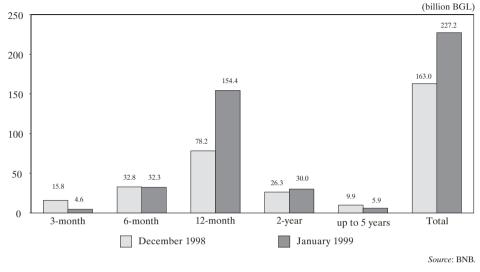
Chart 1



Volume of Transactions in Government Securities Issued for Budget Deficit Financing

#### Chart 2





treasury bills occupied the largest share, their volume increasing twice (197.4%).

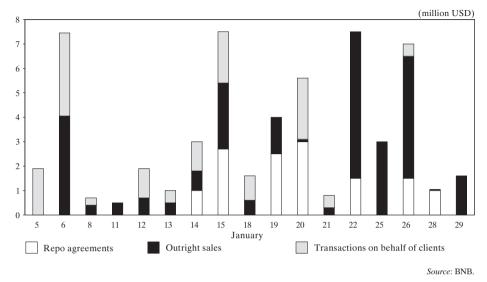
In January 1999 no secondary market transactions on behalf of clients (i. e. under Article 20 of Regulation No. 5 of 1998) were effected. Transactions between nonprimary dealers and physical or legal persons (i. e. transactions under Article 21 of Regulation No. 5 of 1998) significantly decreased on December, reaching BGL 300 thousand. The volume of transactions between primary and nonprimary dealers (under Article 14 of Regulation No. 5) decreased from December, reaching BGL 9,654 million, including bids approved at the government securities auctions on behalf of nonprimary dealers of BGL 927.6 million.

#### Interbank Market of Government Securities Issued as a Result of Structural Reform

In January financial institutions concluded 82 transactions in USD-denominated government securities issued as a result of structural reform, totaling USD 52.7 million nominal value (including the number and volume of reverse repurchase agreements). In January 52 outright transactions of USD 27.7 million, 8 repo agreements of USD 13.3 million, and 22 transactions on behalf of clients of USD 11.7 million (under Articles 14, 20 and 21 of Regulation No. 5) were concluded. Twenty-four transactions of USD 9.1 million were concluded pursu-

Chart 3

#### Volume of Transactions in USD-denominated Government Securities in the Interbank Market



ant to Article 14, para. 6 of Regulation No. 5.

Two transactions of USD 1 million were registered in foreign currency guaranty government securities.

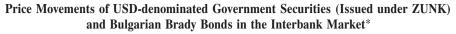
Sales of forex ZUNK bonds decreased in January. Liquidity of long-term government bonds (denominated in US dollars and issued on domestic debt in the interbank market) continued to fall in January. Although forex ZUNK bonds proved less attractive as a domestic debt instrument for foreign investors throughout 1998, Bulgarian investors – nonfinancial institutions, physical and legal persons, preferred these bonds mostly; as a result the market was characterized by a variety transactions on behalf of clients – nonfinancial institutions, physical and legal persons (Chart 9).

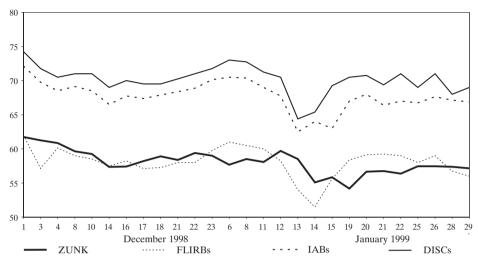
Prices at which forex ZUNK bonds were traded in January decreased (USD 2-3 per USD 100 nominal value) on the previous month. Price curve movements continued to follow Bulgarian IAB's curve; the difference between these curves increased during the previous months (Chart 4).

## Government Securities Repo Agreements in the Interbank Market

In January the volume of repo agreements traded in the secondary interbank market was uneven (Chart 5). The high was registered on 28 January 1999, when

Chart 4



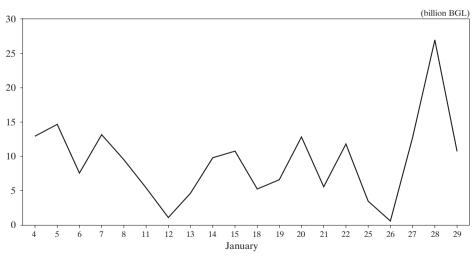


\* Reuters offer quotations for Brady bonds.

Source: BNB, Reuters.

#### Chart 5

#### Volume of Repo Agreements in the Secondary Interbank Market



Source: BNB.

#### Prices of Transactions in USD-denominated Government Securities Issued under Article 5 of ZUNK

(USD)

| Date         | Price   |         |                  |  |  |  |  |  |
|--------------|---------|---------|------------------|--|--|--|--|--|
| January 1999 | Minimum | Maximum | Average weighted |  |  |  |  |  |
| 4            | 58.50   | 62.50   | 60.33            |  |  |  |  |  |
| 4<br>5       | 58.00   | 62.50   | 59.54            |  |  |  |  |  |
| 6            | 55.78   | 62.50   | 58.90            |  |  |  |  |  |
| 6<br>7       | 58.25   | 62.00   | 59.18            |  |  |  |  |  |
| 8            | 58.50   | 58.50   | 58.50            |  |  |  |  |  |
| 11           | 57.54   | 61.75   | 57.78            |  |  |  |  |  |
| 12           | 58.90   | 62.50   | 60.64            |  |  |  |  |  |
| 13           | 54.00   | 61.00   | 59.88            |  |  |  |  |  |
| 14           | 54.00   | 60.50   | 55.10            |  |  |  |  |  |
| 15           | 53.50   | 61.12   | 55.84            |  |  |  |  |  |
| 18           | 56.20   | 62.00   | 56.40            |  |  |  |  |  |
| 19           | 54.00   | 61.00   | 54.95            |  |  |  |  |  |
| 20           | 56.60   | 60.00   | 56.96            |  |  |  |  |  |
| 21           | 56.75   | 60.75   | 57.68            |  |  |  |  |  |
| 22           | 56.25   | 56.50   | 56.37            |  |  |  |  |  |
| 25           | 57.00   | 58.00   | 57.45            |  |  |  |  |  |
| 26           | 57.25   | 61.00   | 57.45            |  |  |  |  |  |
| 27           | 57.85   | 62.50   | 60.28            |  |  |  |  |  |
| 28           | 56.60   | 60.50   | 58.52            |  |  |  |  |  |
| 29           | 57.00   | 61.00   | 57.28            |  |  |  |  |  |
| Monthly      | 53.50   | 62.50   | 57.95            |  |  |  |  |  |

Note: Data is based on privatization and outright transactions registered by the BNB.

| Date    | DI    | SCs   | FL    | IRBs  | IABs  |       |  |
|---------|-------|-------|-------|-------|-------|-------|--|
| January | Offer | Bid   | Offer | Bid   | Offer | Bid   |  |
| 4       |       | 71.50 | 61.00 | 60.00 | 70.00 | 68.50 |  |
| 5       | 74.75 | 72.00 | 59.63 | 60.00 | 71.25 | 69.50 |  |
| 6       | 73.00 | 72.25 | 61.00 | 60.13 | 70.50 | 69.50 |  |
| 7       | 72.75 | 70.00 | 60.50 | 59.00 | 70.25 | 68.63 |  |
| 8       | 72.75 | 71.00 | 60.50 | 59.75 | 70.38 | 69.38 |  |
| 11      | 71.25 | 69.50 | 60.00 | 58.00 | 69.00 | 67.75 |  |
| 12      | 70.50 | 67.00 | 58.25 | 56.75 | 67.75 | 66.75 |  |
| 13      | 64.38 | 62.75 | 54.00 | 52.75 | 62.50 | 60.25 |  |
| 14      | 65.38 | 65.25 | 51.50 | 51.00 | 64.00 | 61.00 |  |
| 15      | 69.25 | 68.25 | 55.63 | 54.50 | 63.00 | 61.00 |  |
| 19      | 70.50 | 66.88 | 58.38 | 58.13 | 67.00 | 65.75 |  |
| 20      | 70.75 | 69.25 | 59.13 | 59.00 | 68.00 | 67.00 |  |
| 21      | 69.38 | 68.25 | 59.25 | 56.75 | 66.38 | 65.50 |  |
| 22      | 71.00 | 68.63 | 59.00 | 55.50 | 67.00 | 66.00 |  |
| 25      | 69.00 | 68.00 | 58.00 | 55.63 | 66.75 | 65.75 |  |
| 26      | 71.00 | 68.13 | 59.00 | 55.50 | 67.63 | 66.63 |  |
| 27      | 68.75 | 68.25 | 56.50 | 56.00 | 66.50 | 66.00 |  |
| 28      | 69.00 | 68.00 | 56.75 | 55.63 | 67.13 | 66.13 |  |
| 29      | 69.63 | 69.00 | 56.00 | 55.25 | 66.88 | 65.88 |  |

#### **Quotations of Bulgarian Brady Bonds**\*

\* Reuters quotations.

#### Volume and Structure of Government Securities Secondary Market **Transactions in January**

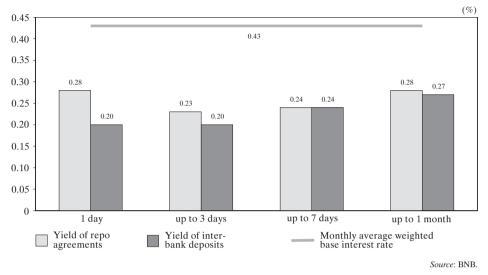
| 1. Volume of transactions in government securities             |        |
|--|--------|
| denominated in levs (billion BGL nominal value)                | 227.16 |
| - repo agreements*   | 182.71 |
| - outright sales   | 44.45  |
| - privatization transactions                                   | -      |
| 2. Volume of transactions in government securities             |        |
| denominated in US dollars (lev equivalent, billion BGL)        | 80.59  |
| - repo agreements*   | 16.22  |
| - outright sales   | 48.37  |
| - privatization transactions                                   | 16.00  |
| 3. Number of secondary market transactions                     | 280    |
| - repo agreements**  | 108    |
| - outright sales   | 97     |
| - privatization transactions                                   | 75     |
| 4. Average term of secondary market repo agreements (days)     | 7.95   |
| 5. Average monthly yield (simple interest) on secondary market |        |
| repo agreements depending on the term (%)                      |        |
| 1 day  | 0.28   |
| from 2 to 3 days   | 0.23   |
| from 4 to 7 days   | 0.24   |
| up to 1 month  | 0.28   |

\* Volume of reverse repo agreements excluded. \*\* Number of reverse repo agreements excluded.

banks' demand for funds increased, consistent with the forthcoming deadline for the regulation of minimum required reserves. On the same date interest rates on interbank deposits significantly increased. The volume of traded deposits in the interbank market indicated a low on 26 January, consistent with the pending injection of liquidity into banks from government securities interest and maturities.

In January the yield of repo agreements reflected frequent insignificant changes in the base interest rate; January saw a decrease in the average term (in terms of days) and an increase in the volume of outright transactions in government securities. The yield of repo agreements in government securities significantly rose compared with the yield of interbank deposits with a term of up to one and three days, as well as up to one month maturity; it was equal to the yield of interbank deposits with maturity of up to seven days (Chart 6). Banks' high liquidity during the last months of 1998 contributed to the balanced trade throughout January.

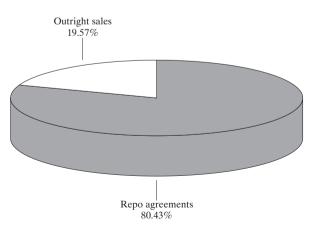
Chart 6



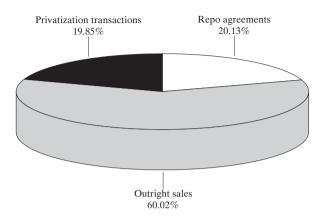
Yield of Repo Agreements in Government Securities and Interest Rate on Interbank Deposits on a Monthly Basis (January)

Chart 7

#### Structure of Secondary Market Transactions in Lev-denominated Government Securities in January



#### Structure of Secondary Market Transactions in USD-denominated Government Securities in January



Source: BNB.

### Volume and Yield of Deposits in the Interbank Market and Repo Agreements in Government Securities

|  | 1 day           |              | from 2 to 3 days |              | from 4 to 7 days |              | from 8 to 30 days |              | over 30 days |       | Total            |
|--|-----------------|--------------|------------------|--------------|------------------|--------------|-------------------|--------------|--------------|-------|------------------|
|  | Volume          | Yield        | Volume           | Yield        | Volume           | Yield        | Volume            | Yield        | Volume       | Yield | Volume           |
| <b>4.01.1999</b><br>Deposits<br>Repo agreements  | 10 700<br>9 600 | 3.27<br>3.79 | 6 800            | 3.21         | 8 165<br>3 315   | 3.64<br>3.50 | 4 800             | 3.58         |              |       | 30 465<br>12 915 |
| 5.01.1999<br>Deposits<br>Repo agreements         | 16 800<br>2 000 | 2.83<br>2.94 | 11 000           | 3.24         | 10 640           | 2.87         | 6 000<br>2 000    | 3.23<br>3.85 |              |       | 33 440<br>15 000 |
| 6.01.1999<br>Deposits<br>Repo agreements         | 8 500           | 2.61         | 2 700<br>3 500   | 1.98<br>2.94 | 13 400<br>2 460  | 2.91<br>3.20 | 8 400<br>2 000    | 3.47<br>3.65 |              |       | 33 000<br>7 960  |
| 7.01.1999<br>Deposits<br>Repo agreements         | 15 400<br>320   | 2.35<br>2.77 |                  |              | 8 250<br>10 100  | 2.63<br>2.78 | 2 800<br>3 000    | 3.22<br>3.14 |              |       | 26 450<br>13 420 |
| 8.01.1999<br>Deposits<br>Repo agreements         |                 |              | 10 200<br>2 100  | 2.50<br>2.23 | 6 750<br>6 500   | 2.39<br>2.72 | 2 600<br>1 100    | 3.82<br>2.94 |              |       | 19 550<br>9 700  |
| 11.01.1999<br>Deposits<br>Repo agreements        | 10 300          | 2.41         | 3 200            | 2.16         | 400<br>5 415     | 2.90<br>2.96 | 4 300             | 3.23         | 2 000        | 3.50  | 20 200<br>5 415  |
| <b>12.01.1999</b><br>Deposits<br>Repo agreements | 12 500          | 2.51         | 2 590            | 2.69         | 12 840<br>600    | 3.00<br>3.26 | 200<br>500        | 3.90<br>3.97 |              |       | 28 130<br>1 100  |

(continued)

(continued)

|  |                |              |                  |              |                   |              |                   |              |              |       | · · · ·          |
|--|----------------|--------------|------------------|--------------|-------------------|--------------|-------------------|--------------|--------------|-------|------------------|
|  | 1 day          |              | from 2 to 3 days |              | from 4 to 7 days  |              | from 8 to 30 days |              | over 30 days |       | Total            |
|  | Volume         | Yield        | Volume           | Yield        | Volume            | Yield        | Volume            | Yield        | Volume       | Yield | Volume           |
| <b>13.01.1999</b><br>Deposits<br>Repo agreements | 13 200         | 2.44         | 2 000            | 2.50         | 5 800<br>3 600    | 3.01<br>3.08 | 480<br>1 235      | 3.52<br>3.99 |              |       | 21 480<br>4 835  |
| 14.01.1999<br>Deposits<br>Repo agreements        | 9 600          | 2.51         |                  |              | 8 950<br>7 000    | 2.76<br>2.84 | 1 600<br>3 000    | 3.25<br>2.84 | 1 000        | 3.50  | 21 150<br>10 000 |
| 15.01.1999<br>Deposits<br>Repo agreements        |                |              | 2 700            | 2.39         | 8 700<br>7 410    | 2.77<br>2.92 | 2 020<br>2 000    | 3.25<br>3.14 | 2 685        | 4.06  | 13 420<br>12 095 |
| 18.01.1999<br>Deposits<br>Repo agreements        | 5 000<br>290   | 2.30<br>2.33 | 1 900            | 1.90         | 5 400<br>3 765    | 2.83<br>3.04 | 5 000<br>1 200    | 3.34<br>3.17 |              |       | 17 300<br>5 255  |
| <b>19.01.1999</b><br>Deposits<br>Repo agreements | 15 600         | 2.10         | 2 000<br>2 200   | 2.50<br>2.64 | 2 850<br>600      | 3.05<br>3.26 | 5 000<br>6 211    | 2.94<br>3.38 |              |       | 25 450<br>9 011  |
| <b>20.01.1999</b><br>Deposits<br>Repo agreements | 9 641          | 2.22         | 1 600            | 1.90         | 1 800<br>7 600    | 3.04<br>3.09 | 3 200<br>8 051    | 3.37<br>3.15 | 1 500        | 3.40  | 17 741<br>15 651 |
| 21.01.1999<br>Deposits<br>Repo agreements        | 6 286<br>750   | 2.22<br>3.13 |                  |              | $10\ 000\ 2\ 000$ | 2.69<br>2.84 | 800<br>3 000      | 3.46<br>3.14 | 780          | 3.70  | 17 866<br>5 750  |
| <b>22.01.1999</b><br>Deposits<br>Repo agreements |                |              | 4 300            | 1.94         | 8 820<br>10 235   | 2.56<br>2.64 | 500<br>3 000      | 3.90<br>2.64 | 3 200        | 3.41  | 16 820<br>13 235 |
| <b>25.01.1999</b><br>Deposits<br>Repo agreements | 7 100          | 2.09         | 5 800            | 2.37         | 3 600<br>3 480    | 2.66<br>3.03 | 1 090             | 2.98         |              |       | 17 590<br>3 480  |
| <b>26.01.1999</b><br>Deposits<br>Repo agreements | 150            | 2.90         | 6 500            | 2.11         | 5 000             | 2.75         | 1 700<br>600      | 2.89<br>3.25 |              |       | 13 350<br>600    |
| <b>27.01.1999</b><br>Deposits<br>Repo agreements | 9 100<br>2 008 | 2.08<br>2.37 | 8 800<br>5 012   | 2.37<br>2.68 | 600<br>3 000      | 3.00<br>2.84 | 3 280<br>3 018    | 2.85<br>3.38 |              |       | 21 780<br>13 038 |
| <b>28.01.1999</b><br>Deposits<br>Repo agreements | 8 000          | 2.17         |                  |              | 7 700<br>26 933   | 2.50<br>2.66 | 3 380<br>1 696    | 3.00<br>3.56 |              |       | 19 080<br>28 629 |
| <b>29.01.1999</b><br>Deposits<br>Repo agreements |                |              | 16 200<br>8 093  | 2.25<br>2.26 | 7 390<br>3 068    | 2.78<br>2.53 | 2 700             | 3.30         |              |       | 26 290<br>11 161 |

*Notes:* 1. Volumes of transactions and deposits in million BGL. 2. Yield is calculated on an annual basis.

#### Volume of Government Securities Transactions in the Secondary Market

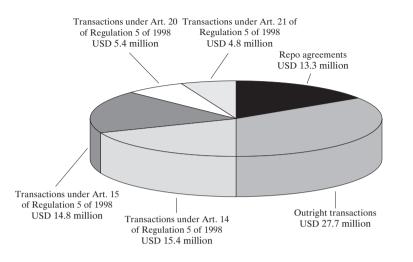
(thousand BGL)

| ousund DOL  | (·         |            |                  |            |              |             |         |
|-------------|------------|------------|------------------|------------|--------------|-------------|---------|
| Total       |            |            | ulation No. 5 of | <u> </u>   | Outright     | Repo        | Date    |
| Totai       | Article 21 | Article 20 | Article 15       | Article 14 | transactions | agreements  | January |
| 47 687 046  | 16 756     | -          | 640 290          | -          | 300 000      | 46 730 000  | 4       |
| 39 215 826  | 2 078 261  | -          | 3 038 999        | 3 189 067  | -            | 30 909 500  | 5       |
| 30 712 016  | 27 481     | -          | 1 894 861        | 1 659 913  | 7 364 390    | 19 765 370  | 6       |
| 37 961 558  | -          | -          | 2 222 918        | 1 056 640  | 6 800 000    | 27 882 000  | 7       |
| 18 426 981  | -          | 119 943    | 490 050          | 1 025 976  | 971 011      | 15 820 000  | 8       |
| 13 354 811  | -          | -          | 1 599 811        | -          | -            | 11 755 000  | 11      |
| 20 955 127  | 4 150 197  | -          | 2 318 533        | 7 582 847  | 3 103 550    | 3 800 000   | 12      |
| 32 968 696  | 1 344 980  | -          | 18 216 966       | 1 679 057  | 4 132 693    | 7 595 000   | 13      |
| 30 664 621  | -          | 2 015 916  | 5 058 098        | 404 044    | 1 258 794    | 21 927 769  | 14      |
| 31 493 628  | 13 670     | 3 494 284  | 2 075 424        | -          | 5 458 068    | 20 452 182  | 15      |
| 18 380 452  | 168 432    | -          | 1 894 361        | 3 837 068  | 1 810 591    | 10 670 000  | 18      |
| 20 894 549  | 54 216     | -          | 1 815 381        | 4 300 000  | 2 825 607    | 11 899 345  | 19      |
| 30 482 360  | -          | 2 534 553  | 3 057 163        | 3 379 404  | 242 134      | 21 269 106  | 20      |
| 30 716 725  | 89 856     | -          | 574 338          | 1 779 996  | 8 422 535    | 19 850 000  | 21      |
| 53 304 300  | 89 856     | -          | 1 223 014        | 50 000     | 19 145 224   | 32 796 206  | 22      |
| 22 783 748  | 27 340     | -          | 723 490          | -          | 12 787 918   | 9 245 000   | 25      |
| 18 747 898  | -          | 909 186    | 3 877 047        | 1 688 681  | 8 539 964    | 3 733 021   | 26      |
| 25 035 548  | 124 448    | -          | 1 747 377        | 169 644    | 2 355 830    | 20 638 249  | 27      |
| 36 813 193  | 131 088    | -          | 1 501 683        | 442 827    | 132 267      | 34 605 328  | 28      |
| 32 844 126  | -          | -          | 1 948 860        | 3 312 329  | 3 559 761    | 24 023 176  | 29      |
| 593 443 207 | 8 316 581  | 9 073 882  | 55 918 665       | 35 557 493 | 89 210 335   | 395 366 251 | Total   |

*Notes:* 1. The amount of the bids approved for participation in government securities auctions on behalf of nonprimary dealers of BGL 500,000 thousand is included in Article 14.

- 2. The amount of approved noncompetitive bids of BGL 927,600 thousand is included in Article 15.
- 3. The volume of repo agreements includes reverse repo agreements and repo agreements concluded during the current day.
- 4. Transactions in USD-denominated government securities are in levs at the US dollar exchange rate quoted by the BNB on the day of the transaction.

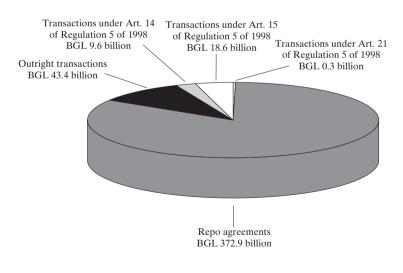
#### Volume of Secondary Market Transactions in Government Securities Issued for Structural Reform in January



Source: BNB.

Chart 10

#### Volume of Secondary Market Transactions in Government Securities Issued for Budget Deficit Financing in January



# SALES OF GOVERNMENT SECURITIES TO NONBANK FINANCIAL INSTITUTIONS, COMPANIES AND INDIVIDUALS

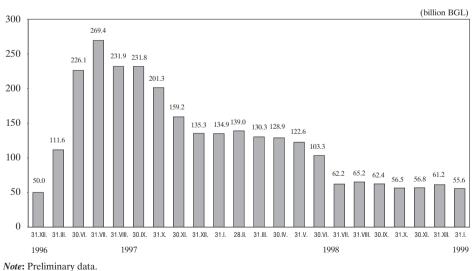
#### Sales of Government Securities Issued under Regulation No. 5 of 1998 and Target Issues

The volume of government securities sales for budget deficit financing decreased in January. As of 31 January 1999 government securities (issued under Regulation No. 5 of 1998) held by individuals, companies and nonbank financial institutions totaled BGL 55,583 million (Chart 11), a decrease of BGL 5,607 million, or 9.16%, on the previous month. Target government securities sold to nonbank financial institutions, companies and individuals accounted for BGL 14,294 million (Chart 12), a decrease of BGL 22 million, or 0.15%, on December.

In January sales of government securities issued under Regulation No. 5 of 1998 included three-month treasury bills of BGL 428.4 million, one-year of BGL 3,237.9 million, and two-year treasury bonds of BGL 1,157.2 million. Oneyear government securities occupied the largest share in total government securities sales in January, 67.13%.

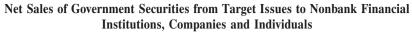
Chart 11

Net Sales of Government Securities Issued under Regulation No. 5 to Nonbank Financial Institutions, Companies and Individuals



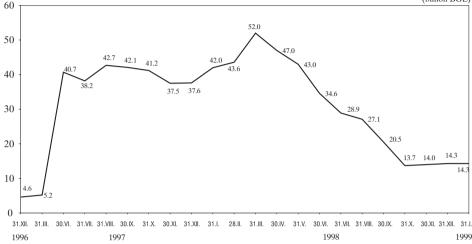
Source: BNB.

Chart 12





Source: BNB.



#### Note: 1. Preliminary data.

2. Target issues dated 27 January 1999 excluded.

#### Target Issues of Government Securities Earmarked for Physical Persons

Between 6 and 19 January 1999<sup>1</sup> the MF offered for sale three issues of government securities earmarked for physical persons under the following conditions:

• One issue of six-month target discount government treasury bills yielding 5.9% annually. Their average weighted monthly yield is 0.49% (Chart 13). No repurchases are effected by the clients prior to maturity of these government securities.

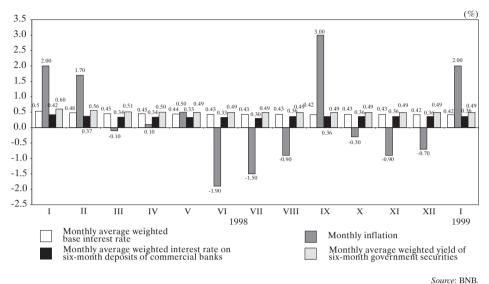
• One issue of twelve-month target discount government treasury bills ensuring 6.99% annual yield. Their average weighted monthly yield is 0.58% (Chart 14). Reverse repurchase of these government securities starts six months after their issue at prices set by the issuer, with their effective annual yield increasing proportionally from beginning to end of the reverse repurchase period.

• One issue of two-year savings government treasury bonds with fixed annual yield in the form of semiannual interest payment, effective as of the issue date. The last interest payment is effected at maturity together with the nominal value of government securities. The annual interest rate of the first interest coupon is 9%, the second 10%, the

<sup>&</sup>lt;sup>1</sup> The period under review starts from the issue date and finishes at the end of issue periods, since data is obtained and registered after the sale of a particular issue has been finished. Therefore, this period does not correspond to the calendar month and includes one issue period or two weeks.

Chart 13





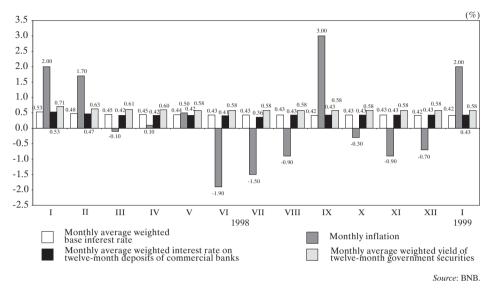
third 11%, and fourth 12%. Effective annual yield of two-year savings bonds (10.71%) is higher than the yield of government securities with the same term attained at the auction held in the reporting period (9.35%). Reverse repurchases of these bonds start six months after their issue at prices set by the issuer. Reverse repurchase price of two-year savings government securities issues is set by accruing the previous coupon annual rate of interest to the nominal value for the period since the latest interest payment until the reverse repurchase date.

Sales of these government securities totaled BGL 1,393.7 million nominal value: six-month treasury bills of BGL 224.1 million (16.08%), twelve-month treasury bills of BGL 78 million (5.6%) and two-year savings treasury bonds of BGL 1,091.6 million (78.32%).

Data shows that during the reporting period investors opted for two-year savings treasury bonds (Chart 15) generating higher yield. Compared with the volume of government securities sold in the previous periods, investments in these government securities slightly increased during the period under review (Chart 16).

#### Sales of Government Securities Issued for Structural Reform

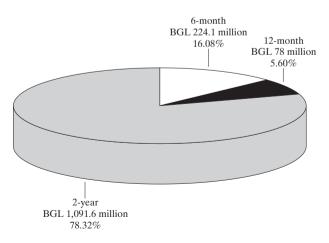
An upward trend in the volume of government securities acquired by individuals, companies and nonbank financial institutions and issued for structural reform was registered in January. As of 31 January total sales of government securities accounted for BGL 300,580.5 million (including sales to foreign investors), an increase of BGL 23,557 million

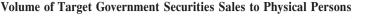


Yield of Twelve-month Government Securities from Target Issues

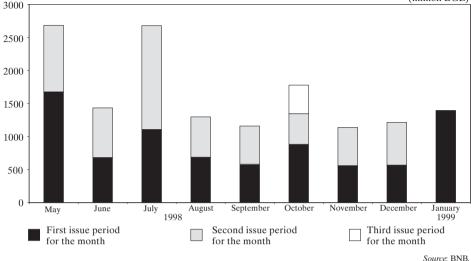
Chart 15

#### Maturity Structure of Target Government Securities Sold through the BNB and Primary Dealers in January









(8.5%) from December (Chart 17).

The bulk of government securities issued for structural reform was sold by commercial banks (77.9%) and other financial institutions (22.1%).

Lev-denominated government securities held by individuals, companies and nonbank financial institutions totaled BGL 8,389.2 million (2.8% of total sales), while USD-denominated government securities issued under ZUNK accounted for BGL 292,191.3 million.

## Sales of Government Securities to Foreign Investors

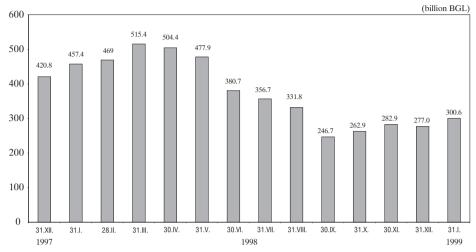
In January government securities acquired by foreign investors slightly decreased from the previous month. As of 31 January 1999 they totaled BGL 126,480.4 million (Chart 18), a decrease of BGL 5,348.4 million (4.1%) on December.

Government securities issued under Regulation No. 5 of 1996 and held by foreign investors totaled BGL 537.8 million. In January maturing government securities of BGL 300 million and new sales of BGL 122.9 million were registered. Target government securities (earmarked for direct sale to physical persons) sold to nonresidents remained unchanged: BGL 6.5 million.

As of 31 January USD-denominated long-term government bonds held by foreign investors totaled USD 73.3 million (equivalent to BGL 125,936.1 million, Chart 19), a decrease of USD 4.9 million, or 6.3%, on the previous month. Forex bonds on domestic debt continued to occupy the largest share in foreign investors' portfolios (99.6%).

Chart 17

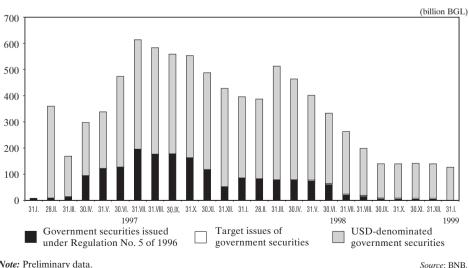
#### Net Sales of Government Securities Issued for Structural Reform to Nonbank Financial Institutions. Companies and Individuals



Notes: 1. Data on USD-denominated government securities shows the lev equivalent based on the USD exchange rate at the end of month. 2. Preliminary data.

Source: BNB.

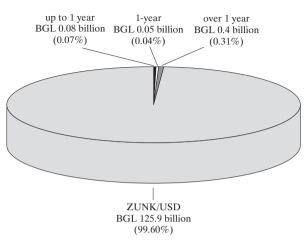
#### Chart 18



#### **Government Securities in Foreign Investors' Portfolios**

Note: Preliminary data.

### Volume and Maturity Structure of Government Securities Acquired by Foreign Investors by 31 January

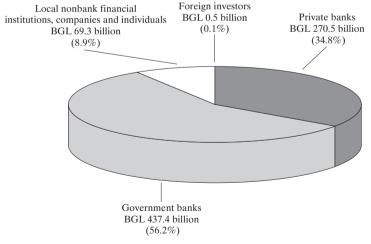


Note: Preliminary data.

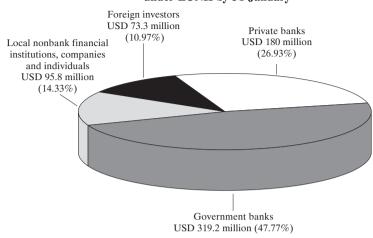
Source: BNB.

Chart 20

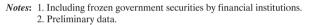
#### Holders of Government Securities Issued under Regulation No. 5 of 1998 and of Target Issues by 31 January



- *Notes*: 1. Including frozen government securities by financial institutions.
  - 2. Guaranty government securities issued under the LSPDACB excluded.



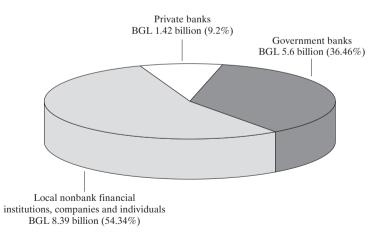
#### Holders of USD-denominated Government Securities Issued under ZUNK by 31 January



Source: BNB.

Chart 22

#### Holders of Lev-denominated Government Securities Issued for Structural Reform (as of 31 January)



*Notes:* 1. Including frozen government securities by financial institutions. 2. Preliminary data.

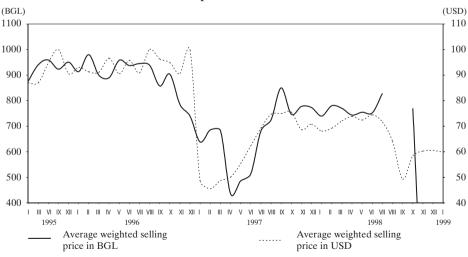
# SALES OF GOVERNMENT SECURITIES ISSUED FOR STRUCTURAL REFORM FOR PARTICIPATION IN PRIVATIZATION TRANSACTIONS

In January long-term government bonds issued under Article 5 of ZUNK, totaling USD 9.5 million, were sold for participation in privatization. Pursuant to Article 5 of the Regulation on participation in privatization of holders of longterm government bonds issued under the terms of ZUNK, CM Decrees Nos. 244 of 1991, 186 of 1993 and 3 of 1994 (government securities for structural reform), these government securities were transferred to the MF account for participation in 75 privatization transactions as legal tender.

The average weighted price of the bonds issued under Article 5 of ZUNK and sold for participation in privatization was USD 59.85 per USD 100 nominal value (Chart 23). In January no transfer transactions in government securities

Chart 23

#### Price Dynamics of Government Securities Issued under Articles 4 and 5 of ZUNK and Sold to Companies and Individuals for Participation in Privatization



from issue No. 98 of 1993 (to be used as legal tender in privatization transactions) were registered.

In January pursuant to Article 1 of the Regulation on the procedure for utilization of long-term government bonds issued under ZUNK for repayment of debts to the government arising under the same law (published in the State Gazette, issue 12 of 3 February 1995), maturing long-term government bonds of USD 1.8 million (issued under Article 5 of ZUNK) were used.

#### Sales of Long-term Government Bonds Issued for Structural Reform for Participation in Privatization Transactions

|                   | Year | Jan.    | Feb.    | March  | April   | May     | June   | July   | Aug.   | Sep.   | Oct.   | Nov.   | Dec.    | Total   |
|-------------------|------|---------|---------|--------|---------|---------|--------|--------|--------|--------|--------|--------|---------|---------|
| I. Government     | 1994 |         |         |        |         | 19.20   | 0.10   | 501.40 | 110.70 | 177.00 | 76.70  | 609.80 | 28.30   | 1523.20 |
| securities in BGL | 1995 | 88.20   | 257.20  | 65.00  | 35.50   | 143.60  | 132.40 | 262.90 | 148.90 | 59.80  | 54.90  | 242.50 | 354.90  | 1845.80 |
| (million BGL)     | 1996 | 5.70    | 53.90   | 16.50  | 113.90  | 16.60   | 147.80 | 19.90  | 46.00  | 121.30 | 309.60 | 541.20 | 1151.20 | 2543.60 |
|                   | 1997 | 210.70  | 1374.90 | 114.90 | 1259.35 | 4354.90 | 744.30 | 500.80 | 175.00 | 209.10 | 184.50 | 135.60 | 144.70  | 9408.75 |
|                   | 1998 | 3916.30 | 17.18   | 238.60 | 13.70   | 60.00   | 90.72  | 27.30  | 3.96   | 0.00   | 11.47  | 0.00   | 0.00    | 4379.23 |
|                   | 1999 | 0.00    |         |        |         |         |        |        |        |        |        |        |         | 0.00    |
| II. Government    | 1994 |         |         |        |         |         |        |        |        |        |        |        |         |         |
| securities in USD | 1995 |         |         |        |         |         | 0.80   | 0.10   | 0.10   | 0.90   | 1.70   |        | 3.90    | 7.50    |
| (million USD)     | 1996 | 0.18    | 0.23    | 0.32   | 2.22    | 0.04    | 2.47   | 0.20   | 2.21   | 0.22   | 4.29   | 1.22   | 0.76    | 14.37   |
|                   | 1997 | 4.96    | 0.68    | 4.10   | 0.11    | 1.54    | 1.41   | 6.22   | 1.73   | 3.86   | 2.63   | 2.15   | 10.26   | 39.64   |
|                   | 1998 | 31.50   | 4.79    | 11.00  | 13.00   | 13.15   | 10.59  | 5.18   | 13.78  | 4.77   | 3.60   | 4.55   | 2.81    | 118.72  |
|                   | 1999 | 9.50    |         |        |         |         |        |        |        |        |        |        |         | 9.50    |

Notes: 1. Government securities in BGL include long-term government bonds issued under Article 4 of ZUNK, CM Decrees No. 186 of 1993 and No. 3 of 1994.

2. Government securities in USD include long-term government bonds issued under Article 5 of ZUNK and denominated in US dollars.

## **GOVERNMENT SECURITIES PRIMARY DEALERS AND REUTERS PAGES** FOR GOVERNMENT SECURITIES OUOTATIONS

Pursuant to Article 4, para. 1 of Regulation No. 5 of 1998, by resolution of BNB Managing Board and letter of the Minister of Finance, the following are approved as government securities primary dealers:

| FOR THE PERIOD 1 JANUARY – 30 JUNE 1999 |            |  |  |  |  |  |  |  |
|---|------------|--|--|--|--|--|--|--|
| BIOCHIM                                 | CBBB 01-03 |  |  |  |  |  |  |  |
| BNP – DRESDNERBANK                      | BSBD 01-03 |  |  |  |  |  |  |  |
| BULBANK                                 | BGTB 01-03 |  |  |  |  |  |  |  |
| BULGARIAN POST BANK                     | BPBB 01-03 |  |  |  |  |  |  |  |
| BULGARIA-INVEST                         | BGIN 01-03 |  |  |  |  |  |  |  |
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| EUROFINANCE FINANCIAL HOUSE             | EUFI 01-03 |  |  |  |  |  |  |  |
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SUMMARIZED QUOTATION PAGES

BGTSY= BGZUNK=

BNB pages containing information on the government securities interbank market BGBNB 5 **BGBNB7** 

Published by the Bulgarian National Bank Fiscal Services Department, tel. 886-1486. 1000 Sofia, 1 Alexander Battenberg Square Telephone: 85-51 Telex: 24090, 24091 Fax: 980 2425, 980 6493 Printed by BNB Printing Center

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#### ISSN 1311-0055

materials and data received This issue includes up to 16 February 1999.

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