# Banks in Bulgaria January - March 2009

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BULGARIAN
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# Banks in Bulgaria



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### ISSN 1313-4388

This issue includes materials and data received by 29 April 2009 (Sections II–V) and by 16 June 2009 (Section I).

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Elements of the 1999 issue banknote with a nominal value of 10 levs are used in cover design.

Published by the Bulgarian National Bank Banking Supervision Department 1, Knyaz Alexander I Square, 1000 Sofia Tel.: (+359 2) 9145 1351, 9145 1978

Website: www.bnb.bg

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|      | (as of March 2009)  |
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### **Abbreviations**

BGN - The Abbreviation of the Redenominated lev

BNB – Bulgarian National Bank Core ROA – Core Return on Assets

HHI - Herfindahl-Hirschman Index (Market Concentration Index)

ROA - Return on Assets
ROE - Return on Equity
RWA - Risk-weighted Assets

UBPR - Uniform Bank Performance Report

## **I. State of the Banking System** (first quarter of 2009)

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### 1. The Banking System: Structure and Trends

Banking system developments in the first quarter of 2009 reflect the effect of internal and external factors which entailed more prudent lending policy, a change in demand for loans, a decline in the share of attracted funds from enterprises and parent companies and reorientation to internal sources. Regulatory amendments to Ordinance No. 21 on the Minimum Required Reserves Maintained with the Bulgarian National Bank by Banks created prerequisites for decreasing the share of *cash* in the banking system assets (to 7.7 per cent by the end of March). The released resources were invested mostly in liquid assets, low-risk placements in credit institutions and foreign issuers' risk-free instruments. Over the first quarter of the year securities portfolios went up by 3 per cent but their share in banking system assets remained unchanged (7.6 per cent).

The insignificant decline in the banking assets (0.5 per cent) on the end of 2008 may be considered as a positive sign for the degree of confidence in credit institutions.

Chart 1

Market Shares of the Five Largest Banks as of 31 March 2009

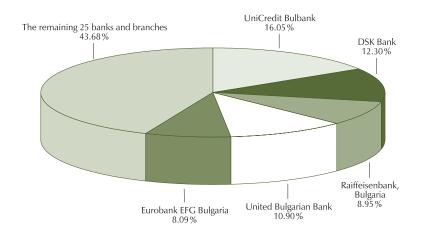
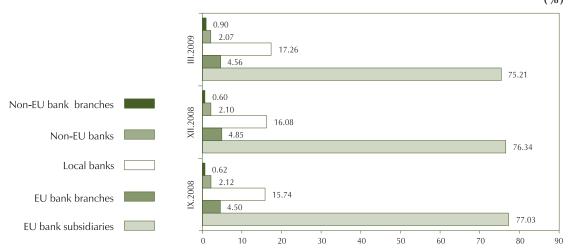


Chart 2
Market Shares of Local and Foreign Banks
(%)



### 1.1. Credit Operations

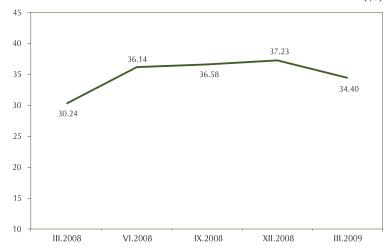
Gross loans and advances rose by BGN 870 million (1.5 per cent) on the end of 2008, including placements in credit institutions of BGN 463 million. Corporate loans posted a slight increase by BGN 175 million (0.5 per cent), resitential mortgage loans by BGN 256 million while consumer loans exhibited a slight fall. Decreased demand for credit products by bank customers along with tightened criteria for creditworthiness evaluation applied by banks were the major reasons behind the clearly pronounced downward trend in lending growth. No substantial changes occurred in the currency structure of loans and advances during the review quarter and by the end of March of 2008 exposures dominated in euro (56.1 per cent), followed by those in levs (40.4 per cent) and exposures in other currencies (3.5 per cent).

### 1.2. Attracted Funds

Between January and March 2009 attracted funds went down by 1.4 per cent (BGN 876 million), with the strongest fall of 3.9 per cent (BGN 770 million) reported by *institutions other than credit institutions* which include both non-financial and financial corporations. The outflow of resources from non-financial enterprises (mostly overnight deposits) was partly offset by the increased deposits of financial intermediaries, insurance companies and pension funds. Growth in *individual and household* deposits by BGN 497 million (2.2 per cent) had a positive effect, with their amount exceeding by 29 per cent the loans disbursed to this sector by the end of March 2009. By the same date non-resident resources covered 34 per cent of loans extended to non-bank customers.

Chart 3
Share of Funds Attracted from Non-residents in Loans\*

(%)



<sup>\*</sup> Central governments, non-credit institutions, corporations (corporate customers).

Compared with December 2008 funds attracted from non-residents decreased by BGN 1.3 billion (6.9 per cent) due mainly to the unutilised funds that were returned by subsidiary banks and foreign bank branches, their share falling to 29 per cent.

The currency structure of banking system *attracted funds* remained unchanged: at the close of March the share of the positions in euro was 53.8 per cent, in levs 39.7 per cent and in other currencies 6.5 per cent.

### 1.3. Total Equity

Between January and March 2009 the total capital balance sheet position rose by 7.9 per cent (BGN 629 million) due to *issued capital*, *revaluation reserves* and *credit institutions' profit*. Issued capital picked up by BGN 373 million. The banking system profit for the first quarter of 2009 was BGN 271 million.

### 2. Banking System Risk Profile

The first quarter of 2009 had an unambiguous effect on the processes determining the risk profile of the banking system and individual institutions. *On the one hand, the zones of increased sensitivity were sustained.* 

- Assets implying credit risk were under increasing pressure;
- Further declines in the share of funds attracted from enterprises (institutions other than credit institutions) provoked the demand for alternative sources, particularly in household deposits.
- The review quarter saw a downward trend in profitability for the first time in recent years.
- The *expectation of pending deterioration* in banks' financial indicators was sustained due to the lag by which the negative impulses spill over from the real economy to the banking system.

Concurrently, there are also factors counteracting and mitigating the effect of the negative processes:

- The *capital position* additionally strengthened with the growth in Tier 1 capital being of significant importance.
- Depositors' confidence strengthened due also to the lack of pressure on liquidity.
- The liquidity position retained its parameters;
- The ability of the banking system and most banks to generate positive financial results (including from core operations) which is an instrument of financial stability;
- No transfer of instability from other banking systems (systems within which the parent companies of domestic subsidiaries operate) was registered.
- The positive effect of BNB consistent anti-cyclical measures by changes in regulations and enforcement of additional supervisory measures resulted in:
  - increasing flexibility in classifying and impairing exposures with a capacity for servicing and repayment;
  - extending the range of eligible collateral;
  - requirements for maintaining a high cover of deposits by liquid assets and a 10 per cent primary capital adequacy ratio;
  - constraints related to the distribution of the 2008 profit.

The combined effect of these factors reflected a *high-contrast risk profile* with manageable main risks, acceptable cover in the form of capital cushions, impairment and specific provisions for credit risk.

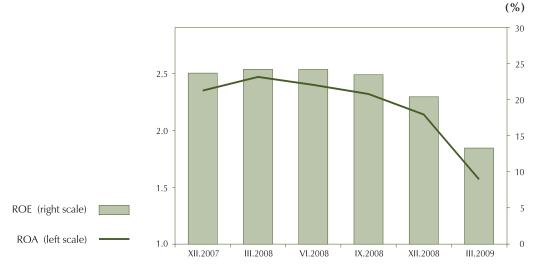
### 3. Asset Quality

Over the quarter classified assets went up by BGN 617 million, with their share in the banking system gross assets reaching 4.76 per cent. *However, the banking sector and individual institutions are in a position to cover any further worsening of loans*, particularly of the highest risk segment, with the cover of exposures past due over 180 days accounting for 144.87 per cent. To this end, anti-cyclical options provided for by latest amendments to the regulatory framework will additionally mitigate the pressure on banks by that part of classified loans the service of which may continue by changing the contracts.

### 4. Earnings

The state of earnings may be defined as acceptable: the banking system as a whole and most of banks and bank branches managed to generate positive financial results. By the end of March the return on assets (ROA) reached 1.57 per cent and return on equity (ROE) 13.30 per cent. In other circumstances, these values would be assessed as an indicator of a very good state of the banking system. However, the trends suggest a decreasing capacity for generating additional resources necessary for counteracting the expected negative processes. To this end, the profit of BGN 271 million reported by the end of the quarter could cover a migration to loss (past due exposures over 180 days) of about 0.6 per cent of standard loans in the banking system.

Chart 4
Return on Assets and Return on Equity

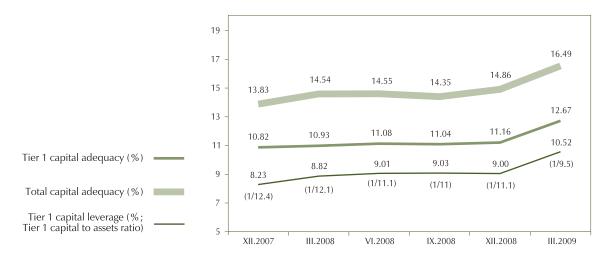


### 5. Capital

Between December 2008 and March 2009 positive changes occurred in the capital position of credit institutions. They resulted in improved values of major indicators:

- the total capital adequacy ratio increased from 14.86 per cent to 16.49 per cent;
- the Tier 1 capital adequacy ratio improved from 11.16 per cent as of December 2008 to 12.67 per cent by end-March 2009.
- the Tier 1 capital leverage also exhibited a positive trend (from 9.00 to 10.52 per cent). The primary capital to assets ratio was 1:9.5, a level far below the average for EU and US banks.
- the capital surplus rose by BGN 932 million and reached BGN 2446 million.

Chart 5 **Selected Capital Indicators** 



Note: The Tier 1 capital to assets ratio suggests a low degree of indebtedness of the Bulgarian banking system. The level of this indicator for the euro area indicates a significantly higher degree of indebtedness.

### 6. Liquidity

The existing levels of liquidity may be deemed satisfactory. Banking system liquid assets amounted to BGN 12,457 million, a decrease by BGN 811 million on December 2008. The decrease in total banking assets partly offset this fall. As a result, the liquid assets ratio went down from 21.71 per cent to 20.69 per cent. Over the review period banks did not experience serious pressure by their attracted funds which combined with the minimum loan growth allowed for particular restructuring of liquid assets. By the end of 2008 cash accounted for 51 per cent of total liquid assets, while by the end of the first quarter of 2009 it comprised 43 per cent.

Methodological Notes

- 1. Data on individual banks are based on official quarterly reports presented by banks to the BNB.
- 2. A bank *passport* includes basic information on the structure of shareholder capital and management, which reflect the *current state at the time of preparing the information* (end of April 2009). Data on major items of the balance sheet and income statement are based on relevant total lines.
- 3. Banks are grouped by the Banking Supervision Department with a view to highlighting banking system developments. The group classification of banks does not imply elements of rating and it should not be interpreted as a financial performance evaluation. The position of the banks in individual groups depends on the amount of their assets and changes at the end of each reporting period. The first group consists of the five largest banks on the basis of their total assets in the reporting period, the second group includes the other Bulgarian banks and the third group comprises foreign bank branches in Bulgaria.

**Group I:** UniCredit Bulbank, DSK Bank, United Bulgarian Bank, Raiffeisenbank (Bulgaria), and Eurobank EFG Bulgaria.

**Group II:** First Investment Bank, Piraeus Bank Bulgaria, Société Générale Expressbank, Corporate Commercial Bank, Sibank, Central Cooperative Bank, Allianz Bank Bulgaria, MKB Unionbank, Investbank, Municipal Bank, ProCredit Bank (Bulgaria), Bulgarian Development Bank, Bulgarian-American Credit Bank, International Asset Bank, Emporiki Bank – Bulgaria, Tokuda Bank, D Commerce Bank, NLB West–East Bank, and Texim Private Entrepreneurial Bank.

**Group III:** Alpha Bank – Bulgaria Branch, BNP Parisbas S.A. – Sofia Branch, Citibank N.A. – Sofia Branch, ING Bank N.V. – Sofia Branch, T.C. Ziraat Bank – Sofia Branch, and Bank Leumi Romania S.A. – Sofia Branch.

- 4. Appendices containing information on selected ratios are based on reports under BNB ordinances on the capital adequacy, risk exposures evaluation and liquidity. Data about net cumulative flows based on banks' reports on their liquidity are also published.
- 5. From 1 January 2007 the BNB Banking Supervision Department introduced a new Framework for Consolidated Financial Reporting (FINREP) for supervisory purposes applicable to EU credit institutions. The new framework replaced the one which existed until 31 December 2006 and is based on the international accounting standards/international financial reporting standards (IAS/IFRS) of the EU. The introduction of the common framework will contribute to the harmonization of EU credit institutions reporting standards. Thus, credit institutions will use common standardized reporting formats and definitions of data for both supervisory and public purposes. FINREP contains 'core' and 'non-core' financial information divided into 39 reporting forms. Each reporting form includes references to the IAS/IFRS, to ECB documents and to the Common Practice.

FINREP takes into account the IFRS 7 Financial Instruments: Disclosures which replaced the disclosures required by IAS 30 Disclosures in Financial Statements of Banks and Similar Financial Institutions and added new disclosure requirements to those provided for in the IAS 32 Financial Instruments: Disclosures and Presentation which results in significant differences between the old and new reporting frameworks. FINREP will be developed further, where necessary, to address issues that arise from its practical implementation, as well as new developments in the area of IAS/IFRS or harmonization and improvement of supervisory practices.

Core financial information comprises the consolidated balance sheet and the consolidated income statement. The Bulgarian National Bank will initially introduce only core information using the aforementioned reporting forms. Reporting forms comprising non-core (additional) financial information will be introduced in several steps over the year under review.

Data provided under the assets, liabilities, equity, income and expenditure items in the consolidated balance sheet and consolidated income statement is more detailed compared with former data.

Financial assets and liabilities, for example, fall into different categories such as financial assets and liabilities held for trading, financial assets and liabilities designated at fair value through profit or loss, loans and receivables, and financial liabilities measured at amortised cost, *etc*. Each of these captions is broken down by instrument (debt, equity, loans and advances). In the existing framework, part of this information was provided in memorandum items.

The framework introduced new asset items: hedge accounting (hedging at fair value, cash flow hedging, *etc.*), investments in associates, subsidiaries and joint ventures using the equity method, as well as non-current assets or disposal groups classified as held for sale.

As regards assets, the two frameworks differ most significantly in respect of interbank relations (repurchase agreements, interbank deposits, *etc.*). In the former framework, they were given separately from non-bank corporations and as a part of financial institutions. In the new framework, the *financial institution* term was replaced by *credit institutions* and *institutions other than credit institutions*. Credit institutions and non-bank corporations now fall together under the *loans and receivables* (*including finance leases*) item. Thus, the credit portfolio will show a conditional increase since it will include both bank and non-bank corporations.

Financial liabilities are broken down differently as well. Almost every liability item is further broken down, for example financial liabilities measured at amortised cost are subdivided into deposits from credit institutions; deposits from institutions other than credit institutions, debt certificates (including bonds); subordinated liabilities. Terms such as *savings deposits*, *time deposits*, *short- and long-term borrowed funds* are no longer in use. Instead, new terms such as *deposits with agreed maturity* and *deposits redeemable at notice* are introduced.

No significant changes were made to the equity items. New items were added such as *other equity* which comprises share-based payments and equity component of financial instruments, as well as *treasury shares*; items providing a detailed description of minority interest.

The new FINREP consolidated income statement and the former income statement differ a lot. FINREP consolidated income statement shows income and expenses from continuing operations separately from discontinued operations. Terms such as *extraordinary income and expenses* are no longer in use. Major captions are broken down into their component parts with reference to the new balance sheet categories of financial instruments.

The 'clean pricing' rule for reporting interest income/expenses is sustained, *i.e.* they are presented as interest income and interest expenses unlike the previous net income from the respective financial instruments. Fee and commission income, as well as other operating income and expenditure are presented separately and are no longer reported on a net basis. In contrast to the previously used method, administrative expenditure and depreciation are presented in a more detailed manner.

6. The changes in the form of reporting classified risk exposures and allocation of specific provisions for credit risk reflect amendments to BNB Ordinance No. 9 on the Evaluation and Classification of Risk Exposures of Banks and the Allocation of Specific Provisions for Credit Risk, effective as of 30 June 2008 (Darjaven Vestnik, issue 38 of 11 April 2008).

### III. Banking Supervision Regulation

| Capital Adequacy of Banks as of 31 March 2009 (under Ordinance No. 8 of the BNB)   | 17 |
|--|----|
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| Liquidity of Banks as of 31 March 2009 (under Ordinance No. 11 of the BNB)   | 21 |
| (under Ordinance No. 11 of the DND)  | ∠1 |

### CAPITAL ADEQUACY OF BANKS AS OF 31 MARCH 2009

(under Ordinance No. 8 of the BNB)

(BGN'000) Banking Group I Group II system TOTAL OWN FUNDS FOR SOLVENCY PURPOSES\* 5 581 053 3 397 387 8 978 440 2 951 293 4 182 278 7 133 571 Original own funds 1 950 367 Eligible capital 1 260 155 3 210 522 919 952 3 002 296 3 922 248 Eligible reserves 0 Audited profit for the current year 0 0 21 994 136 089 158 083 Funds for general banking risks (-) Intangible assets -102 167 -55 115 -157 282 1 619 289 628 290 Additional own funds 2 247 579 Core additional own funds 463 820 270 914 734 734 286 772 39 117 325 889 Hybrid instruments Revaluation reserves (on bank premises) 177 048 66 529 243 577 Securities of indeterminate duration and other instruments 165 268 165 268 Supplementary additional own funds 1 155 469 357 376 1 512 845 Fixed-term cumulative preferential shares 0 0 0 1 155 469 Subordinated loan capital 357 376 1 512 845 (-) Excess on limits for supplementary additional own funds 0 0 0 0 0 (-) Excess on limits for additional own funds 0 (-) DEDUCTIONS FROM ORIGINAL AND ADDITIONAL OWN FUNDS -220 514 -182 196 -402 710 -125 972 Of which: (-) From original own funds -110 258 -236 230 Of which: (-) From additional own funds -110 258 -56 227 -166 485 Specific provisions for credit risk in case of use of the standardized approach -165 480 -244 730 -79 250 TOTAL ORIGINAL OWN FUNDS FOR GENERAL SOLVENCY PURPOSES\* 4 072 022 2 825 324 6 897 346 TOTAL ADDITIONAL OWN FUNDS FOR GENERAL SOLVENCY PURPOSES\* 1 509 033 572 066 2 081 099 CAPITAL REQUIREMENTS 4 028 208 2 504 461 6 532 669 1 520 933 Total capital requirements for credit, counterparty credit and dilution risks and free deliveries 2 376 490 3 897 423 Settlement/delivery risk 0 0 Total capital requirements for position, foreign exchange and commodity risks 32 310 6 265 38 575 142 441 Total capital requirements for operational risks (OpR) 276 671 419 112 1 342 735 834 821 2 177 556 Other capital requirements 1 552 845 892 926 2 445 771 Surplus (+)/deficit (-) of own funds SOLVENCY RATIO (%) 16.63 16.28 16.49 ORIGINAL OWN FUNDS SOLVENCY RATIO (%) 12.13 13.54 12.67

<sup>\*</sup> Used in capital adequacy ratio calculations.

CLASSIFIED RISK EXPOSURES AND ALLOCATION OF SPECIFIC PROVISIONS FOR CREDIT RISK OF THE BANKING SYSTEM AS OF 31 MARCH 2009 (under Ordinance No. 9 of the BNB)

(BGN'000)

|   |                                       | Wa   | Watch exposures | sə      |  |  | Substa                         | Substandard exposures | sures  |  |  | Non-p                      | Non-performing exposures | xposures |  |   |
|---|---------------------------------------|--|-----------------|---------|--|--|--------------------------------|-----------------------|--------|--|--|----------------------------|--------------------------|----------|--|---|
| Items   | Value before impairment as per IAS 39 | Impairment Carrying<br>as per amount<br>IAS 39 | Carrying amount | Risk    | Specific<br>provisions<br>for credit<br>risk | Value In before impairment as per IAS 39 | Impairment<br>as per<br>IAS 39 | Carrying amount       | Risk   | Specific<br>provisions<br>for credit<br>risk | Value<br>before<br>impairment<br>as per IAS 39 | Impairment as per a IAS 39 | Carrying amount          | Risk     | Specific<br>provisions<br>for credit<br>risk | Total specific<br>provisions for<br>credit risk |
| В   | 1                                     | 2  | 3               | 4       | 5=3-4  | 9  | 7                              | 8                     | 6      | 10=8-9                                       | 11   | 12                         | 13                       | 14       | 15 = 13 - 14                                 | 15=13-14 16=5+10+15                             |
| A. Classified risk exposures (provisioned)        | 412 405 5 995                         | 5 995  | 406 410         | 364 516 | 41 894                                       | 138 732                                  | 22 310                         | 116 422               | 78 251 | 38 171                                       | 317 447  | 97 601                     | 219 848                  | 58 029   | 161 819                                      | 241 884   |
| D. Classified fisk exposures<br>(non-provisioned) | 1 343 801 78 579 1 265                | 78 579   | 1 265 223       |         |  | 389 779                                  | 79 396                         | 310 381               |        |  | 753 778  | 929 209                    | 146 101                  |          |  |   |
| Total (A +B)                                      | 1 756 206 84 574 1 671                | 84 574   | 1 671 633       | 364 516 | 41 894                                       | 528 511                                  | 101 706                        | 426 803               | 78 251 | 38 171                                       | 1 071 225                                      | 705 277                    | 365 949                  | 58 029   | 161 819                                      | 241 884   |

| D. Other<br>risk  |               | p     |
|---|---------------|-------|
|   |               |       |
| Specific provisions for credit  | risk          | 8-2-6 |
| Risk  |               | 8     |
| Carrying amount   |               | 7     |
| Risk of losses according to Ordinance No. 9 (on country risk on a portfolio basis)                            | Amount        | 9     |
| Risk of loss<br>Ordinance N<br>risk on a pu<br>%  |               | 5     |
| according to (on standard ortfolio basis) Amount  |               |       |
| Risk of losses according to Ordinance No. 9 (on standard exposures on a portfolio basis)  ### Amount  ### 3 4 |               |       |
| Impairment as per 6 IAS 39  |               |       |
| Value<br>before<br>impairment   | as per IAS 39 | 1     |
| tems  |               | а     |

| C. Risk exposures on portfolio basis (provisioned)         | 172 072            | 5 768              | 9.82             | 16 892             | 0.00                  | 0            | 166 304        | 163 458       | 2 846                       | 50 526 482   |
|--|--------------------|--------------------|------------------|--------------------|-----------------------|--------------|----------------|---------------|-----------------------------|--------------|
| Methodological notes: The changes in the form of reporting | porting classified | risk exposures and | allocation of sp | pecific provisions | s for credit risk ref | flect amendm | ents to BNB Or | dinance No. 9 | on the Evaluation and Class | ification of |

Methodological notes: The changes in the form of reporting classified risk exposures and allocation of specific provisions for credit risk reflect amendments to Bit Risk Exposures of Banks and the Allocation of Specific Provisions for Credit Risk, effective as of 31 March 2009 (Darjaven Vestnik, issue 21 of 20 March 2009).

# CLASSIFIED RISK EXPOSURES AND ALLOCATION OF SPECIFIC PROVISIONS FOR CREDIT RISK OF GROUP I BANKS AS OF 31 MARCH 2009 (under Ordinance No. 9 of the BNB)

(BGN'000)

|  |  | W  | Watch exposures | sə.     |  |  | Subst                          | Substandard exposures | sarres |  |                                       | Non-p                          | Non-performing exposures | xposmes |  | i.  |
|--|--|--|-----------------|---------|--|--|--------------------------------|-----------------------|--------|--|---------------------------------------|--------------------------------|--------------------------|---------|--|---|
| Items                                      | Value Im<br>before<br>impairment as per IAS 39 | Impairment Carrying<br>as per amount<br>IAS 39 | Carrying        | Risk    | Specific<br>provisions<br>for credit<br>risk | Value<br>before<br>impairment<br>as per IAS 39 | Impairment<br>as per<br>IAS 39 | Carrying              | Risk   | Specific<br>provisions<br>for credit<br>risk | Value before impairment as per IAS 39 | Impairment<br>as per<br>IAS 39 | Carrying                 | Risk    | Specific<br>provisions<br>for credit<br>risk | Total specific<br>provisions for<br>credit risk |
| В  | 1  | 2  | 3               | 4       | 5=3-4  | 9  | 7                              | 8                     | 6      | 10=8-9                                       | 11                                    | 12                             | 13                       | 14      | 15=13-14                                     | 15=13-14 16=5+10+15                             |
| A. Classified risk exposures (provisioned) | 270 534  | 270 534 2 917                                  | 267 617         | 243 878 | 23 739                                       | 97 419   | 7 804                          | 89 615                | 54 486 | 35 129                                       | 183 396                               | 38 839                         | 144 559                  | 37 947  | 106 612                                      | 165 480   |
| non-provisioned)                           | 833 680  | 833 680 53 524                                 | 780 156         |         |  | 190 902  | 47 874                         | 143 026               |        |  | 531 852                               | 442 642                        | 89 209                   |         |  |   |
| Total (A + B)                              | 1 104 214                                      | 1 104 214 56 441 1 047                         | 1 047 773       | 243 878 | 23 739                                       | 288 321  | 55 678                         | 232 641               | 54 486 | 35 129                                       | 715 248                               | 481 481                        | 233 768                  | 37 947  | 106 612                                      | 165 480   |

| D. Other risk exposures  |               | q     | 30 734 982  |
|--|---------------|-------|---|
|  |               |       |   |
| Specific<br>provisions<br>for credit   | risk          | 8-7-6 | 0   |
| Risk<br>value  |               | 8     | 0   |
| Carrying amount  |               | 7     | 0   |
| Risk of losses according to Ordinance No. 9 (on country risk on a portfolio basis)       | Amount        | 9     | 0   |
| Risk of losses<br>Ordinance No.<br>risk on a por   | %             | 5     | 0.00  |
| ccording to<br>(on standard<br>ortfolio basis)<br>Amount                                 |               | 4     | 0   |
| Risk of losses according to Ordinance No. 9 (on standard exposures on a portfolio basis) |               | 3     | 0.00  |
| Impairment<br>as per<br>IAS 39   |               | 2     | •   |
| Value<br>before<br>impairment  | as per IAS 39 | 1     | 0   |
| Items  |               | я     | C. Risk exposures on portfolio<br>basis (provisioned) |

| dit risk reflect amendments to BNB Ordinance No. 9 on the Evaluation and Classification of | nik, issue 21 of 20 March 2009). |
|--|----------------------------------|
| sions for c  | arjaven Ve                       |
| cific provis   | 1 2009 (Da                       |
| on of spec   | 31 March                         |
| d allocati   | tive as of                       |
| osures an  | Risk, effec                      |
| l risk expos   | Credit R                         |
| classified   | rovisions for                    |
| reporting  | ific Prov                        |
| form of 1  | n of Spec                        |
| es in the  | Allocatio                        |
| he chang   | and the                          |
| notes: T   | of Banks                         |
| dological  | sposures o                       |
| Method   | Risk Ex                          |

CLASSIFIED RISK EXPOSURES AND ALLOCATION OF SPECIFIC PROVISIONS FOR CREDIT RISK OF GROUP II BANKS AS OF 31 MARCH 2009 (under Ordinance No. 9 of the BNB)

(BGN'000)

|   |   | W  | Watch exposures | .es     |  |  | Substa                         | Substandard exposures | sures  |  |  | Non-p   | Non-performing exposures | xposures |  | ų.<br>E   |
|---|---|--|-----------------|---------|--|--|--------------------------------|-----------------------|--------|--|--|---|--------------------------|----------|--|---|
| Items   | Value Impai<br>before as j<br>impairment IAS<br>as per IAS 39 | Impairment Carrying as per amount IAS 39 | Carrying        | Risk    | Specific<br>provisions<br>for credit<br>risk | Value<br>before<br>impairment<br>as per IAS 39 | Impairment<br>as per<br>IAS 39 | Carrying              | Risk   | Specific<br>provisions<br>for credit<br>risk | Value<br>before<br>impairment<br>as per IAS 39 | Impairment Carrying R<br>as per amount va<br>IAS 39 | Carrying                 | Risk     | Specific<br>provisions<br>for credit<br>risk | Total specific<br>provisions for<br>credit risk |
| а   | 1   | 1 2                                      | 3               | 4       | 5=3-4  | 9  | 7                              | 8                     | 6      | 10=8-9                                       |  | 12 13 14  | 13                       |          | 15=13-14                                     | 15=13-14 16=5+10+15                             |
| A. Classified risk exposures (provisioned)        | 141 871   | 141 871 3 078                            | 138 793         | 120 638 | 18 155                                       | 41 313   | 14 506                         | 26 807                | 23 765 | 3 042  | 134 051  | 58 762  | 75 289                   | 20 082   | 55 207                                       | 76 404  |
| D. Classified fish exposures<br>(non-provisioned) | 510 121   | 25 055                                   | 485 067         |         |  | 198 877  | 31 522                         | 167 355               |        |  | 221 926  | 165 034   | 56 892                   |          |  |   |
| Total (A +B)                                      | 651 992   | 651 992 28 133                           | 623 860         | 120 638 | 18 155                                       | 240 190  | 46 028                         | 194 162               | 23 765 | 3 042  | 355 977  | 223 796   | 132 181                  | 20 082   | 55 207                                       | 76 404  |
|   |   |  |                 |         |  |  |                                |                       |        |  |  |   |                          |          |  |   |

|   | p                      |  |
|---|------------------------|--|
|   |                        |  |
| risk  | 8-2-6                  |  |
|   | 8                      |  |
|   | 7                      |  |
| Amount  | 9                      |  |
| %   | 5                      |  |
| Risk of losses according to Drdinance No. 9 (on standard xposures on a portfolio basis) |                        |  |
| %   | 3                      |  |
|   | 2                      |  |
| as per IAS 39   | 1                      |  |
|   | а                      |  |
|   | % Amount % Amount risk |  |

Methodological notes: The changes in the form of reporting classified risk exposures and allocation of specific provisions for credit risk reflect amendments to BNB Ordinance No. 9 on the Evaluation and Classification of Risk Exposures of Banks and the Allocation of Specific Provisions for Credit Risk, effective as of 31 March 2009 (Darjaven Vestnik, issue 21 of 20 March 2009).

19 791 500

2 846

163 458

166 304

0.00

16 892

9.82

5 768

172 072

C. Risk exposures on portfolio

basis (provisioned)

### **LIQUIDITY OF BANKS AS OF 31 MARCH 2009** (under Ordinance No. 11 of the BNB)

| under Ordinance IVO. 11 of              | inc bivb) |  |                       |                          |              |       |                  |                     | (BGN'000)   |
|---|-----------|--|-----------------------|--------------------------|--------------|-------|------------------|---------------------|-------------|
| Items                                   | Total o   | Assets in pawn/<br>verdue assets of<br>30 or more days | At sight up to 7 days | From 8 day<br>to 1 month |              |       | from 3 to months | From 6 to 12 months | Over 1 year |
| Group I                                 | 5 658 1   | 27 1 775 8   | 200                   |                          |              |       |                  |                     |             |
| Liquid assets<br>Assets, total – inflow | 37 806 7  |  |                       | 306 3 29                 | 9 520 1 49   | 9 038 | 2 392 980        | 4 083 783           | 19 654 151  |
| Liabilities, total – outflow            | 33 667 1  |  | 10 736                |                          |              | 0 056 | 2 691 336        | 2 737 953           | 6 765 175   |
| Coefficient of liquid assets            | 16.       | .81  |                       |                          |              |       |                  |                     |             |
| Coefficient of liquidity by             |           |  |                       |                          |              |       |                  |                     |             |
| maturity intervals                      |           |  | 6                     | 4.06                     | 31.66        | 12.69 | 18.06            | 29.14               | 113.20      |
| Group II                                |           |  |                       |                          |              |       |                  |                     |             |
| Liquid assets                           | 5 877 5   | 541 9718   | 37                    |                          |              |       |                  |                     |             |
| Assets, total – inflow                  | 25 491 0  | 1 600 5  | 71 6 899              | 220 1 15                 | 9 506 1 30   | 4 631 | 1 505 023        | 2 978 593           | 11 644 039  |
| Liabilities, total - outflow            | 22 924 3  |  | 6 499                 | 508 267                  | 4 643 3 18   | 6 808 | 2 529 824        | 3 159 501           | 4 874 046   |
| Coefficient of liquid assets            | 25.       | .64  |                       |                          |              |       |                  |                     |             |
| Coefficient of liquidity by             |           |  | 10                    |                          | <b>50.00</b> | 26.04 | 22.56            | 2424                | 102.26      |
| maturity intervals                      |           |  | 10                    | 6.15                     | 50.88        | 26.04 | 22.56            | 34.21               | 103.26      |
| Group III                               |           |  |                       |                          |              |       |                  |                     |             |
| Liquid assets                           | 921 5     |  |                       |                          |              |       |                  |                     |             |
| Assets, total – inflow                  | 3 681 8   |  |                       |                          |              | 6 617 | 141 450          | 262 719             | 1 464 118   |
| Liabilities, total – outflow            | 3 618 0   |  | 2 489                 | 997 41                   | 3 999 23     | 8 196 | 192 361          | 58 094              | 225 388     |
| Coefficient of liquid assets            | 25.       | .47  |                       |                          |              |       |                  |                     |             |
| Coefficient of liquidity by             |           |  | _                     | 5 (0                     | 12.47        | 0.75  | ( 00             | 10.70               | (0.00       |
| maturity intervals                      |           |  | 3                     | 5.69                     | 13.47        | 8.75  | 6.89             | 12.72               | 68.80       |
| Banking system, total                   |           |  |                       |                          |              |       |                  |                     |             |
| Liquid assets                           | 12 457 2  |  |                       |                          |              |       |                  |                     |             |
| Assets, total – inflow                  | 66 979 6  |  |                       |                          |              | 0 286 | 4 039 453        | 7 325 095           | 32 762 308  |
| Liabilities, total – outflow            | 60 209 5  |  | 19 725                | 752 9 34                 | 5 031 7 90   | 5 060 | 5 413 521        | 5 955 548           | 11 864 609  |
| Coefficient of liquid assets            | 20.       | .69  |                       |                          |              |       |                  |                     |             |
| Coefficient of liquidity by             |           |  | 7                     | 6.87                     | 31.92        | 15.82 | 18.38            | 29.55               | 106.49      |
| maturity intervals                      |           |  | /                     | 0.07                     | J1.7L        | 13.02 | 10.30            | 47.33               | 100.49      |

### IV. Balance Sheets, Income Statements and Memorandum Items of the Banking System and of Banks by Group

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### BALANCE SHEET OF THE BANKING SYSTEM AS OF 31 MARCH 2009

(BGN'000)

|   |             |            |            | (BGN'000         |
|---|-------------|------------|------------|------------------|
|   | Balance     |            | Including  |                  |
|   | sheet value | BGN        | EUR        | Other currencies |
| ASSETS  |             |            |            |                  |
| Cash and cash balances with central banks                                       | 5 359 977   | 2 904 967  | 2 327 071  | 127 939          |
| Financial assets held for trading   | 889 088     | 506 840    | 291 060    | 91 188           |
| Derivatives held for trading  | 151 478     | 36 787     | 97 910     | 16 781           |
| Equity instruments  | 5 617       | 5 616      | 0          | 1                |
| Debt instruments  | 731 993     | 464 437    | 193 150    | 74 406           |
| Loans and advances  | 0           | 0          | 0          | 0                |
| Financial assets designated at fair value through profit or loss                | 788 005     | 458 678    | 307 184    | 22 143           |
| Equity instruments  | 8 715       | 7 519      | 84         | 1 112            |
| Debt instruments  | 779 290     | 451 159    | 307 100    | 21 031           |
| Loans and advances  | 0           | 0          | 0          | 0                |
| Available-for-sale financial assets   | 2 079 230   | 878 681    | 945 720    | 254 829          |
| Equity instruments  | 63 858      | 52 990     | 7 665      | 3 203            |
| Debt instruments  | 2 015 372   | 825 691    | 938 055    | 251 626          |
| Loans and advances  | 0           | 0          | 0          | 0                |
| Loans and receivables (including finance leases)                                | 56 484 012  | 22 488 425 | 31 973 705 | 2 021 882        |
| Debt instruments  | 5 081       | 5 081      | 0          | 0                |
| Loans and advances  | 56 478 931  | 22 483 344 | 31 973 705 | 2 021 882        |
| Held-to-maturity investments  | 1 500 072   | 470 192    | 613 238    | 416 642          |
| Debt instruments  | 1 500 072   | 470 192    | 613 238    | 416 642          |
| Loans and advances  | 0           | 0          | 0          | 0                |
| Derivatives – hedge accounting  | 6 414       | 0          | 6 414      | 0                |
| Fair value hedges   | 6 414       | 0          | 6 414      | 0                |
| Cash flow hedges  | 0           | 0          | 0          | 0                |
| Hedges of a net investment in a foreign operation                               | 0           | 0          | 0          | 0                |
| Fair value hedge of interest rate risk  | 0           | 0          | 0          | 0                |
| Cash flow hedge of interest rate risk   | 0           | 0          | 0          | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0          | 0          | 0                |
| Tangible assets   | 1 344 622   | 1 344 584  | 38         | 0                |
| Property, plant and equipment   | 1 341 591   | 1 341 553  | 38         | 0                |
| Investment property   | 3 031       | 3 031      | 0          | 0                |
| Intangible assets   | 167 339     | 167 338    | 1          | 0                |
| Goodwill  | 0           | 0          | 0          | 0                |
| Other intangible assets   | 167 339     | 167 338    | 1          | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |            |            |                  |
| (accounted for using the equity method – including goodwill)                    | 155 089     | 101 678    | 53 411     | 0                |
| Tax assets  | 30 582      | 30 577     | 5          | 0                |
| Current tax assets  | 16 252      | 16 247     | 5          | 0                |
| Deferred tax assets   | 14 330      | 14 330     | 0          | 0                |
| Other assets  | 398 832     | 338 422    | 53 286     | 7 124            |
| Non-current assets and disposal groups classified as held for sale              | 26 047      | 26 047     | 0          | 0                |
| TOTAL ASSETS  | 69 229 309  | 29 716 429 | 36 571 133 | 2 941 747        |

TOTAL LIABILITIES

(BGN'000) (continued) Including Balance Other sheet value BGN EUR currencies LIABILITIES Deposits from central banks 0 0 0 Financial liabilities held for trading 122 904 38 658 66 419 17 827 122 904 Derivatives held for trading 38 658 66 419 17 827 Short positions 0 0 0 0 Deposits from credit institutions 0 0 0 0 Deposits (other than from credit institutions) 0 0 0 0 Debt certificates (including bonds intended for repurchase in short term) 0 0 0 0 Other financial liabilities held for trading 0 0 0 Financial liabilities designated at fair value through profit or loss 0 0 0 0 Deposits from credit institutions 0 0 0 0 Deposits (other than from credit institutions) 0 0 0 0 Debt certificates (including bonds) 0 0 0 0 Subordinated liabilities 0 0 0 0 Other financial liabilities designated at fair value through profit or loss 0 0 0 0 23 794 901 Financial liabilities measured at amortised cost 60 008 009 32 300 921 3 912 187 14 742 304 Deposits from credit institutions 3 594 289 10 767 852 380 163 41 653 597 3 468 053 Deposits (other than from credit institutions) 19 856 477 18 329 067 Debt certificates (including bonds) 932 647 205 567 681 346 45 734 Subordinated liabilities 1 850 040 38 879 1 810 457 704 Other financial liabilities measured at amortised cost 829 421 99 689 712 199 17 533 Financial liabilities associated with transferred financial assets 0 0 0 Derivatives - hedge accounting 22 728 22 533 195 Fair value hedges 22 728 22 533 195 0 Cash flow hedges 0 0 0 0 Hedges of a net investment in a foreign operation 0 0 0 0 Fair value hedge of interest rate risk 0 0 0 0 Cash flow hedge of interest rate risk 0 0 0 0 Fair value changes of the hedged items in portfolio hedge of interest rate risk 0 0 0 0 **Provisions** 78 578 54 030 3 8 1 0 20 738 Restructuring 0 0 0 0 Pending legal issues and tax litigation 20 348 14 616 884 4 848 Pensions and other post retirement benefit obligations 14 506 14 506 0 0 Credit commitments and guarantees 26 641 7 865 2 887 15 889 Onerous contracts 0 0 0 Other provisions 17 083 17 043 39 1 Tax liabilities 47 309 46 701 607 Current tax liabilities 9 655 9 047 607 1 Deferred tax liabilities 37 654 37 654 0 Other liabilities 389 832 255 210 112 912 21 710 Share capital repayable on demand (e.g. cooperative shares) 0 0 0 Liabilities included in disposal groups classified as held for sale 0 0 0 0

60 669 360

24 189 500

32 507 202

3 972 658 (continued)

| (continued)  |             |            |            | (BGN'000)        |
|--|-------------|------------|------------|------------------|
|  | Balance     |            | Including  |                  |
|  | sheet value | BGN        | EUR        | Other currencies |
| EQUITY AND MINORITY INTEREST                                       |             |            |            |                  |
| Issued capital   | 2 996 231   | 2 996 231  |            |                  |
| Paid in capital  | 2 996 231   | 2 996 231  |            |                  |
| Unpaid capital which has been called up                            | 0           | 0          |            |                  |
| Share premium  | 214 312     | 214 312    |            |                  |
| Other equity   | 130         | 130        |            |                  |
| Equity component of financial instruments                          | 0           | 0          |            |                  |
| Other equity instruments   | 130         | 130        |            |                  |
| Revaluation reserves and other valuation differences               | 155 967     | 155 967    |            |                  |
| Tangible assets  | 265 436     | 265 436    |            |                  |
| Intangible assets  | 0           | 0          |            |                  |
| Hedge of net investments in foreign operations (effective portion) | 0           | 0          |            |                  |
| Foreign currency translation                                       | 0           | 0          |            |                  |
| Cash flow hedges (effective portion)                               | 0           | 0          |            |                  |
| Available-for-sale financial assets                                | -109 469    | -109 469   |            |                  |
| Non-current assets or disposal groups held for sale                | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| Reserves (including retained earnings)                             | 4 922 061   | 4 922 061  |            |                  |
| Treasury shares  | 21          | 21         |            |                  |
| Income from current year   | 271 269     | 271 269    |            |                  |
| Interim dividends  | 0           | 0          |            |                  |
| Minority interest  | 0           | 0          |            |                  |
| Revaluation reserves and other valuation differences               | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| TOTAL EQUITY   | 8 559 949   | 8 559 949  |            |                  |
| TOTAL LIABILITIES AND EQUITY                                       | 69 229 309  | 32 749 449 | 32 507 202 | 3 972 658        |

### INCOME STATEMENT OF THE BANKING SYSTEM (March 2009)

|   |                      |                    |                    | (BGN'000         |
|---|----------------------|--------------------|--------------------|------------------|
|   | Total                |                    | Including          |                  |
|   | amount               | BGN                | EUR                | Other currencies |
| CONTINUING OPERATIONS   |                      |                    |                    |                  |
| Financial and operating income and expenses<br>Interest income                                      | 920 514<br>1 278 275 | 629 855<br>671 159 | 278 748<br>572 570 | 11 911<br>34 546 |
| Cash and cash balances with central banks   | 1 2 1 6 2 1 3        | 0/1 139            | 8                  | 0                |
| Financial assets held for trading (if accounted for separately)                                     | 30 487               | 18 620             | 9 764              | 2 103            |
| Financial assets designated at fair value through profit or loss (if accounted for separately)      | 11 322               | 6 354              | 4 705              | 263              |
| Available-for-sale financial assets   | 24 458               | 10 798             | 9 940              | 3 720            |
| Loans and receivables (including finance leases)  | 1 188 273            | 630 074            | 536 345            | 21 854           |
| Held-to-maturity investments  | 19 323               | 5 313              | 9 006              | 5 004            |
| Derivatives – hedge accounting, interest rate risk  | 4 299                | 0                  | 2 697              | 1 602            |
| Other assets  | 105                  | 0                  | 105                | 002              |
| Interest expenses   | <b>590 909</b>       | 229 869            | 332 919            | 28 121           |
| Deposits from central banks   | 0                    | 0                  | 0                  | 20 121           |
| Financial liabilities held for trading (if accounted for separately)                                | 15 342               | 12 831             | 1 623              | 888              |
| Financial liabilities designated at fair value through profit or loss (if accounted for separately) | 0                    | 0                  | 0                  | 0                |
| Financial liabilities measured at amortised cost  | 569 875              | 217 027            | 328 070            | 24 778           |
| Derivatives – hedge accounting, interest rate risk  | 5 670                | 0                  | 3 220              | 2 450            |
| Other liabilities   | 22                   | 11                 | 6                  | 5                |
| Expenses on share capital repayable on demand   | 0                    | 0                  | O                  | 3                |
| Dividend income   | 697                  | 43                 | 649                | 5                |
| Financial assets held for trading (if accounted for separately)                                     | 40                   | 40                 | 0                  | 0                |
| Financial assets designated at fair value through profit or loss (if accounted for separately)      | 0                    | 0                  | 0                  | 0                |
| Available-for-sale financial assets   | 657                  | 3                  | 649                | 5                |
| See and commission income   | 195 313              | 145 382            | 43 405             | 6 526            |
| ee and commission expenses  | 19 779               | 13 777             | 4 957              | 1 045            |
| Realised gains (losses) on financial assets and liabilities   |                      |                    |                    |                  |
| ot measured at fair value through profit or loss, net   | 566                  | 566                |                    |                  |
| Available-for-sale financial assets   | 1 023                | 1 023              |                    |                  |
| Loans and receivables (including finance leases)  | 46                   | 46                 |                    |                  |
| Held-to-maturity investments  | -398                 | -398               |                    |                  |
| Financial liabilities measured at amortised cost  | 0                    | 0                  |                    |                  |
| Other   | -105                 | -105               |                    |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                            | 42 960               | 42 960             |                    |                  |
| Equity instruments and related derivatives  | -1 353               | -1 353             |                    |                  |
| Interest rate instruments and related derivatives   | 4 061                | 4 061              |                    |                  |
| Foreign exchange trading  | 42 275               | 42 275             |                    |                  |
| Credit risk instruments and related derivatives   | 0                    | 0                  |                    |                  |
| Commodities and related derivatives   | -1                   | -1                 |                    |                  |
| Other (including hybrid derivatives)  | -2 022               | -2 022             |                    |                  |
| Gains (losses) on financial assets and liabilities  |                      |                    |                    |                  |
| lesignated at fair value through profit or loss, net  | 842                  | 842                |                    |                  |
| Gains (losses) from hedge accounting, net   | -67                  | -67                |                    |                  |
| Exchange differences, net   | -2 578               | -2 578             |                    |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                             | 2 231                | 2 231              |                    |                  |
| Other operating income  | 15 098               | 15 098             |                    |                  |
| Other operating expenses  | 2 135                | 2 135              |                    |                  |

| (continued)  |         |     | Including | (BGN'000)        |
|--|---------|-----|-----------|------------------|
|  | Total   |     | Including | Othor            |
|  | amount  | BGN | EUR       | Other currencies |
| Administration costs   | 408 023 |     |           |                  |
| Staff expenses   | 172 501 |     |           |                  |
| General and administrative expenses  | 235 522 |     |           |                  |
| Depreciation   | 55 939  |     |           |                  |
| Property, plant and equipment  | 43 347  |     |           |                  |
| Investment properties  | 10      |     |           |                  |
| Intangible assets (other than goodwill)  | 12 582  |     |           |                  |
| Provisions   | -9 032  |     |           |                  |
| Impairment   | 161 955 |     |           |                  |
| Impairment on financial assets not measured at fair value through profit or loss   | 161 955 |     |           |                  |
| Financial assets measured at cost (unquoted equity)  | 0       |     |           |                  |
| Available-for-sale financial assets  | 69      |     |           |                  |
| Loans and receivables (including finance leases)   | 161 886 |     |           |                  |
| Held to maturity investments   | 0       |     |           |                  |
| Impairment on non-financial assets   | 0       |     |           |                  |
| Property, plant and equipment  | 0       |     |           |                  |
| Investment properties  | 0       |     |           |                  |
| Goodwill   | 0       |     |           |                  |
| Intangible assets (other than goodwill)  | 0       |     |           |                  |
| Investments in associates and joint ventures accounted for using the equity method   | 0       |     |           |                  |
| Other  | 0       |     |           |                  |
| Negative goodwill immediately recognised in profit or loss  Share of the profit or loss of associates and joint ventures accounted for using the equity method | •       |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |     |           |                  |
| classified as held for sale not qualifying as discontinued operations  | -55     |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 303 574 |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations  | 32 305  |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 271 269 |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 271 269 |     |           |                  |
| Profit or loss attributable to minority interest   | 0       |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 271 269 |     |           |                  |

### MEMORANDUM ITEMS OF THE BANKING SYSTEM AS OF 31 MARCH 2009

(BGN'000)

|  |           |           |           |                  | ()                 |
|--|-----------|-----------|-----------|------------------|--------------------|
|  | Total     |           |           |                  | Dividend           |
|  |           |           | Including |                  | income/            |
|  |           | BGN       | EUR       | Other currencies | Interest<br>income |
| <b>Equity instruments</b>                                    | 77 895    | 65 830    | 7 749     | 4 3 1 6          | 697                |
| incl. credit institutions                                    | 3 526     | 3 455     | 44        | 27               | 0                  |
| Debt instruments   | 5 031 808 | 2 216 561 | 2 051 543 | 763 704          | 66 191             |
| Domestic debt instruments                                    | 3 749 684 | 1 589 856 | 1 522 993 | 636 835          | 53 503             |
| Government securities  | 2 965 933 | 1 364 464 | 1 022 787 | 578 682          | 38 225             |
| Municipal securities   | 58 579    | 4 917     | 53 662    | 0                | 201                |
| Credit institutions  | 365 944   | 185 064   | 135 644   | 45 236           | 7 676              |
| Other issuers  | 359 228   | 35 411    | 310 900   | 12 917           | 7 401              |
| Foreign debt instruments                                     | 1 282 124 | 626 705   | 528 550   | 126 869          | 12 688             |
| Issuers qualified for a 0% risk weight for credit risk under |           |           |           |                  |                    |
| Chapter 4 Standardised Approach, Part 2 of Ordinance No. 8   | 968 344   | 505 846   | 418 625   | 43 873           | 7 624              |
| Credit institutions  | 139 249   | 59 547    | 20 310    | 59 392           | 2 036              |
| Other issuers  | 174 531   | 61 312    | 89 615    | 23 604           | 3 028              |
| Investments in associates, subsidiaries and joint ventures   |           |           |           |                  |                    |
| (accounted under the equity method – including goodwill)     | 155 089   | 101 678   | 53 411    | 0                | 0                  |
| incl. credit institutions                                    | 53 411    | 0         | 53 411    | 0                | 0                  |
| Compensation certificates                                    | 295       | 295       |           |                  |                    |

(BGN'000)

|   | Total      |            |            |                  | Specific              |           |  |
|---|------------|------------|------------|------------------|-----------------------|-----------|--|
|   | Total      |            | Including  |                  | provision<br>to cover | Interest  |  |
|   |            | BGN        | EUR        | Other currencies | impairment<br>loss    | income    |  |
| Loans and advances (gross value)          | 57 808 210 | 23 355 581 | 32 417 558 | 2 035 071        | 1 329 279             | 1 188 136 |  |
| Central governments                       | 177 170    | 132 655    | 44 515     | 0                | 1 099                 | 1 999     |  |
| Credit institutions                       | 7 211 880  | 1 967 547  | 4 369 271  | 875 062          | 3                     | 43 552    |  |
| Non-credit institutions                   | 755 157    | 152 510    | 585 399    | 17 248           | 2 296                 | 6 596     |  |
| Corporates (corporate customers)          | 32 058 533 | 8 795 229  | 22 288 942 | 974 362          | 622 126               | 672 110   |  |
| Retail exposures                          | 17 605 470 | 12 307 640 | 5 129 431  | 168 399          | 703 755               | 463 879   |  |
| Residential mortgage loans to individuals | 8 513 838  | 4 361 306  | 4 031 373  | 121 159          | 167 597               | 189 724   |  |
| Consumer loans                            | 9 091 632  | 7 946 334  | 1 098 058  | 47 240           | 536 158               | 274 155   |  |
|   |            |            |            |                  |                       |           |  |

(BGN'000)

|   | Total      | Including  |            |                  | Interest |
|---|------------|------------|------------|------------------|----------|
|   |            |            |            |                  |          |
|   |            | BGN        | EUR        | Other currencies | expenses |
| Attracted funds                             | 60 008 009 | 23 794 901 | 32 300 917 | 3 912 191        | 569 854  |
| Credit institutions                         | 15 948 571 | 3 859 576  | 11 646 148 | 442 847          | 139 336  |
| Deposits                                    | 11 193 164 | 3 278 118  | 7 645 926  | 269 120          | 88 237   |
| Repo transactions                           | 547 611    | 119 074    | 424 789    | 3 748            | 2 802    |
| Short-term funding                          | 685 360    | 33 857     | 645 348    | 6 155            | 11 325   |
| Long-term funding                           | 3 522 436  | 428 527    | 2 930 085  | 163 824          | 36 972   |
| Institutions other than credit institutions | 19 116 940 | 10 223 946 | 7 684 709  | 1 208 285        | 160 229  |
| Deposits                                    | 18 820 632 | 10 137 264 | 7 481 665  | 1 201 703        | 156 677  |
| Repo transactions                           | 19 301     | 14 945     | 4 356      | 0                | 342      |
| Short-term funding                          | 75 935     | 506        | 69 438     | 5 991            | 1 314    |
| Long-term funding                           | 201 072    | 71 231     | 129 250    | 591              | 1 896    |
| Individuals and households                  | 22 664 507 | 9 660 196  | 10 743 956 | 2 260 355        | 239 360  |
| Subordinated debt                           | 1 751 447  | 38 879     | 1 711 864  | 704              | 21 613   |
| Debt/equity (hybrid) instruments            | 526 544    | 12 304     | 514 240    | 0                | 9 316    |

### BALANCE SHEET OF GROUP I BANKS AS OF 31 MARCH 2009

| (DON | UUU, |
|------|------|
|      |      |

|   |             |            |            | (BGN 000        |  |
|---|-------------|------------|------------|-----------------|--|
|   | Balance     | Including  |            |                 |  |
|   | sheet value | BGN        | EUR        | Other currencie |  |
| ASSETS  |             |            |            |                 |  |
| Cash and cash balances with central banks                                       | 2 750 885   | 1 483 989  | 1 212 680  | 54 216          |  |
| Financial assets held for trading   | 579 592     | 332 032    | 188 133    | 59 427          |  |
| Derivatives held for trading  | 111 963     | 32 264     | 76 207     | 3 492           |  |
| Equity instruments  | 885         | 885        | 0          | 0               |  |
| Debt instruments  | 466 744     | 298 883    | 111 926    | 55 935          |  |
| Loans and advances  | 0           | 0          | 0          | 0               |  |
| Financial assets designated at fair value through profit or loss                | 454 391     | 212 283    | 230 191    | 11 917          |  |
| Equity instruments  | 8 565       | 7 519      | 0          | 1 046           |  |
| Debt instruments  | 445 826     | 204 764    | 230 191    | 10 871          |  |
| Loans and advances  | 0           | 0          | 0          | 0               |  |
| Available-for-sale financial assets   | 1 060 226   | 413 516    | 444 910    | 201 800         |  |
| Equity instruments  | 19 318      | 14 734     | 2 057      | 2 527           |  |
| Debt instruments  | 1 040 908   | 398 782    | 442 853    | 199 273         |  |
| Loans and advances  | 0           | 0          | 0          | 0               |  |
| Loans and receivables (including finance leases)                                | 32 249 164  | 14 004 933 | 17 563 479 | 680 752         |  |
| Debt instruments  | 0           | 0          | 0          | 0               |  |
| Loans and advances  | 32 249 164  | 14 004 933 | 17 563 479 | 680 752         |  |
| Held-to-maturity investments  | 825 029     | 62 581     | 386 369    | 376 079         |  |
| Debt instruments  | 825 029     | 62 581     | 386 369    | 376 079         |  |
| Loans and advances  | 0           | 0          | 0          | 0               |  |
| Derivatives – hedge accounting  | 21          | 0          | 21         | 0               |  |
| Fair value hedges   | 21          | 0          | 21         | 0               |  |
| Cash flow hedges  | 0           | 0          | 0          | 0               |  |
| Hedges of a net investment in a foreign operation                               | 0           | 0          | 0          | 0               |  |
| Fair value hedge of interest rate risk  | 0           | 0          | 0          | 0               |  |
| Cash flow hedge of interest rate risk   | 0           | 0          | 0          | 0               |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0          | 0          | 0               |  |
| Tangible assets   | 706 690     | 706 690    | 0          | 0               |  |
| Property, plant and equipment   | 704 975     | 704 975    | 0          | 0               |  |
| Investment property   | 1 715       | 1 715      | 0          | 0               |  |
| Intangible assets   | 102 167     | 102 167    | 0          | 0               |  |
| Goodwill  | 0           | 0          | 0          | 0               |  |
| Other intangible assets   | 102 167     | 102 167    | 0          | 0               |  |
| Investments in associates, subsidiaries and joint ventures                      |             |            |            |                 |  |
| (accounted for using the equity method – including goodwill)                    | 52 143      | 52 143     | 0          | 0               |  |
| Tax assets  | 15 534      | 15 534     | 0          | 0               |  |
| Current tax assets  | 5 946       | 5 946      | 0          | 0               |  |
| Deferred tax assets   | 9 588       | 9 588      | 0          | 0               |  |
| Other assets  | 173 837     | 152 887    | 16 531     | 4 419           |  |
| Non-current assets and disposal groups classified as held for sale              | 4 592       | 4 592      | 0          | 0               |  |
| TOTAL ASSETS  | 38 974 271  | 17 543 347 | 20 042 314 | 1 388 610       |  |
|   |             |            |            |                 |  |

| (continued)   |             |            |            | (BGN'000)        |
|---|-------------|------------|------------|------------------|
|   | Balance     |            | Including  |                  |
|   | sheet value | BGN        | EUR        | Other currencies |
| LIABILITIES   |             |            |            |                  |
| Deposits from central banks   | 0           | 0          | 0          | 0                |
| Financial liabilities held for trading  | 100 531     | 35 147     | 61 195     | 4 189            |
| Derivatives held for trading  | 100 531     | 35 147     | 61 195     | 4 189            |
| Short positions   | 0           | 0          | 0          | 0                |
| Deposits from credit institutions   | 0           | 0          | 0          | 0                |
| Deposits (other than from credit institutions)                                  | 0           | 0          | 0          | 0                |
| Debt certificates (including bonds intended for repurchase in short term)       | 0           | 0          | 0          | 0                |
| Other financial liabilities held for trading                                    | 0           | 0          | 0          | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0          | 0          | 0                |
| Deposits from credit institutions   | 0           | 0          | 0          | 0                |
| Deposits (other than from credit institutions)                                  | 0           | 0          | 0          | 0                |
| Debt certificates (including bonds)   | 0           | 0          | 0          | 0                |
| Subordinated liabilities  | 0           | 0          | 0          | 0                |
| Other financial liabilities designated at fair value through profit or loss     | 0           | 0          | 0          | 0                |
| Financial liabilities measured at amortised cost                                | 33 495 076  | 14 576 920 | 16 970 269 | 1 947 887        |
| Deposits from credit institutions   | 7 946 504   | 2 760 250  | 5 097 311  | 88 943           |
| Deposits (other than from credit institutions)                                  | 23 341 737  | 11 544 436 | 9 938 357  | 1 858 944        |
| Debt certificates (including bonds)   | 477 852     | 200 574    | 277 278    | 0                |
| Subordinated liabilities  | 1 347 701   | 28 097     | 1 319 604  | 0                |
| Other financial liabilities measured at amortised cost                          | 381 282     | 43 563     | 337 719    | 0                |
| Financial liabilities associated with transferred financial assets              | 0           | 0          | 0          | 0                |
| Derivatives – hedge accounting  | 22 533      | 0          | 22 533     | 0                |
| Fair value hedges   | 22 533      | 0          | 22 533     | 0                |
| Cash flow hedges  | 0           | 0          | 0          | 0                |
| Hedges of a net investment in a foreign operation                               | 0           | 0          | 0          | 0                |
| Fair value hedge of interest rate risk  | 0           | 0          | 0          | 0                |
| Cash flow hedge of interest rate risk   | 0           | 0          | 0          | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0          | 0          | 0                |
| Provisions  | 71 549      | 47 001     | 3 810      | 20 738           |
| Restructuring   | 0           | 0          | 0          | 0                |
| Pending legal issues and tax litigation   | 20 258      | 14 526     | 884        | 4 848            |
| Pensions and other post retirement benefit obligations                          | 11 605      | 11 605     | 0          | 0                |
| Credit commitments and guarantees   | 25 457      | 6 681      | 2 887      | 15 889           |
| Onerous contracts   | 0           | 0          | 0          | 0                |
| Other provisions  | 14 229      | 14 189     | 39         | 1                |
| Tax liabilities   | 30 907      | 30 907     | 0          | 0                |
| Current tax liabilities   | 2 678       | 2 678      | 0          | 0                |
| Deferred tax liabilities  | 28 229      | 28 229     | 0          | 0                |
| Other liabilities   | 211 951     | 145 033    | 58 392     | 8 526            |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0          | 0          | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0          | 0          | 0                |
| TOTAL LIABILITIES   | 33 932 547  | 14 835 008 | 17 116 199 | 1 981 340        |

| (continued)  |             |            |            | (BGN'000)        |
|--|-------------|------------|------------|------------------|
|  | Balance     |            | Including  |                  |
|  | sheet value | BGN        | EUR        | Other currencies |
| EQUITY AND MINORITY INTEREST                                       |             |            |            |                  |
| Issued capital   | 1 260 155   | 1 260 155  |            |                  |
| Paid in capital  | 1 260 155   | 1 260 155  |            |                  |
| Unpaid capital which has been called up                            | 0           | 0          |            |                  |
| Share premium  | 0           | 0          |            |                  |
| Other equity   | 0           | 0          |            |                  |
| Equity component of financial instruments                          | 0           | 0          |            |                  |
| Other equity instruments   | 0           | 0          |            |                  |
| Revaluation reserves and other valuation differences               | 108 859     | 108 859    |            |                  |
| Tangible assets  | 197 556     | 197 556    |            |                  |
| Intangible assets  | 0           | 0          |            |                  |
| Hedge of net investments in foreign operations (effective portion) | 0           | 0          |            |                  |
| Foreign currency translation                                       | 0           | 0          |            |                  |
| Cash flow hedges (effective portion)                               | 0           | 0          |            |                  |
| Available-for-sale financial assets                                | -88 697     | -88 697    |            |                  |
| Non-current assets or disposal groups held for sale                | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| Reserves (including retained earnings)                             | 3 511 428   | 3 511 428  |            |                  |
| Treasury shares  | 0           | 0          |            |                  |
| Income from current year   | 161 282     | 161 282    |            |                  |
| Interim dividends  | 0           | 0          |            |                  |
| Minority interest  | 0           | 0          |            |                  |
| Revaluation reserves and other valuation differences               | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| TOTAL EQUITY   | 5 041 724   | 5 041 724  |            |                  |
| TOTAL LIABILITIES AND EQUITY                                       | 38 974 271  | 19 876 732 | 17 116 199 | 1 981 340        |

### INCOME STATEMENT OF GROUP I BANKS (March 2009)

| (March 2007)  |                 |                     |           | (BGN'000)        |
|---|-----------------|---------------------|-----------|------------------|
|   | Total<br>amount |                     | Including |                  |
|   |                 | BGN                 | EUR       | Other currencies |
| CONTINUING OPERATIONS   |                 |                     |           |                  |
| Financial and operating income and expenses   | 554 669         | 393 585             | 154 849   | 6 235            |
| Interest income   | 759 185         | 431 999             | 310 234   | 16 952           |
| Cash and cash balances with central banks   | 0               | 0                   | 0         | 0                |
| Financial assets held for trading (if accounted for separately)   | 25 589          | 15 268              | 8 528     | 1 793            |
| Financial assets designated at fair value through profit or loss (if accounted for separately)  | 7 132           | 3 518               | 3 531     | 83               |
| Available-for-sale financial assets   | 15 191          | 5 235               | 6 773     | 3 183            |
| Loans and receivables (including finance leases)  | 696 555         | 407 190             | 283 614   | 5 751            |
| Held-to-maturity investments  | 10 419          | 788                 | 5 091     | 4 540            |
| Derivatives – hedge accounting, interest rate risk  | 4 299           | 0                   | 2 697     | 1 602            |
| Other assets  | 0               | 0                   | 0         | 0                |
| Interest expenses   | 327 917         | <b>142 954</b><br>0 | 171 395   | 13 568           |
| Deposits from central banks  Figure in link little held for true line (if accounted for concretely)   | 15 100          | 12 821              | 1 200     | 0<br>886         |
| Financial liabilities held for trading (if accounted for separately)  | 15 106<br>0     | 12 821              | 1 399     | 886              |
| Financial liabilities designated at fair value through profit or loss (if accounted for separately) Financial liabilities measured at amortised cost            | 307 133         | 130 125             | 166 776   | 10 232           |
| Derivatives – hedge accounting, interest rate risk  | 5 670           | 130 123             | 3 220     | 2 450            |
| Other liabilities   | 8               | 8                   | 0         | 2 430            |
| Expenses on share capital repayable on demand   | 0               | 0                   | U         | U                |
| Dividend income   | 655             | 2                   | 649       | 4                |
| Financial assets held for trading (if accounted for separately)   | 0               | 0                   | 049       | 0                |
| Financial assets held for trading (if accounted for separately)  Financial assets designated at fair value through profit or loss (if accounted for separately) | 0               | 0                   | 0         | 0                |
| Available-for-sale financial assets   | 655             | 2                   | 649       | 4                |
| Fee and commission income   | 117 395         | 95 514              | 18 532    | 3 349            |
| Fee and commission expenses   | 12 059          | 8 386               | 3 171     | 502              |
| Realised gains (losses) on financial assets and liabilities   | 12 00)          | 0.000               | 0 1/1     |                  |
| not measured at fair value through profit or loss, net  | -174            | -174                |           |                  |
| Available-for-sale financial assets   | -174            | -174                |           |                  |
| Loans and receivables (including finance leases)  | 0               | 0                   |           |                  |
| Held-to-maturity investments  | 0               | 0                   |           |                  |
| Financial liabilities measured at amortised cost  | 0               | 0                   |           |                  |
| Other   | 0               | 0                   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net  | 24 216          | 24 216              |           |                  |
| Equity instruments and related derivatives  | -244            | -244                |           |                  |
| Interest rate instruments and related derivatives   | 4 666           | 4 666               |           |                  |
| Foreign exchange trading  | 19 794          | 19 794              |           |                  |
| Credit risk instruments and related derivatives   | 0               | 0                   |           |                  |
| Commodities and related derivatives   | 0               | 0                   |           |                  |
| Other (including hybrid derivatives)  | 0               | 0                   |           |                  |
| Gains (losses) on financial assets and liabilities  |                 |                     |           |                  |
| designated at fair value through profit or loss, net  | 136             | 136                 |           |                  |
| Gains (losses) from hedge accounting, net   | -30             | -30                 |           |                  |
| Exchange differences, net   | -10 036         | -10 036             |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net   | 2 095           | 2 095               |           |                  |
| Other operating income  | 1 549           | 1 549               |           |                  |
| Other operating expenses  | 346             | 346                 |           |                  |

| (continued)  |                 |     | Including | (BGN'000)        |
|--|-----------------|-----|-----------|------------------|
|  | Total<br>amount | BGN | EUR       | Other currencies |
| Administration costs   | 214 793         |     |           |                  |
| Staff expenses   | 92 065          |     |           |                  |
| General and administrative expenses  | 122 728         |     |           |                  |
| Depreciation   | 31 239          |     |           |                  |
| Property, plant and equipment  | 22 853          |     |           |                  |
| Investment properties  | 9               |     |           |                  |
| Intangible assets (other than goodwill)  | 8 377           |     |           |                  |
| Provisions   | -9 421          |     |           |                  |
| Impairment   | 137 972         |     |           |                  |
| Impairment on financial assets not measured at fair value through profit or loss   | 137 972         |     |           |                  |
| Financial assets measured at cost (unquoted equity)  | 0               |     |           |                  |
| Available-for-sale financial assets  | 45              |     |           |                  |
| Loans and receivables (including finance leases)   | 137 927         |     |           |                  |
| Held to maturity investments   | 0               |     |           |                  |
| Impairment on non-financial assets   | 0               |     |           |                  |
| Property, plant and equipment  | 0               |     |           |                  |
| Investment properties  | 0               |     |           |                  |
| Goodwill   | 0               |     |           |                  |
| Intangible assets (other than goodwill)  | 0               |     |           |                  |
| Investments in associates and joint ventures accounted for using the equity method   | 0               |     |           |                  |
| Other  | 0               |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0               |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method<br>Profit or loss from non-current assets and disposal groups | 0               |     |           |                  |
| classified as held for sale not qualifying as discontinued operations  | 0               |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 180 086         |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations  | 18 804          |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 161 282         |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0               |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 161 282         |     |           |                  |
| Profit or loss attributable to minority interest   | 0               |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 161 282         |     |           |                  |

### MEMORANDUM ITEMS OF GROUP I BANKS AS OF 31 MARCH 2009

(BGN'000)

|  | Total     | BGN     | Including<br>EUR | Other currencies | Dividend<br>income/<br>Interest<br>income |
|--|-----------|---------|------------------|------------------|---|
| <b>Equity instruments</b>                                    | 28 764    | 23 134  | 2 057            | 3 573            | 655                                       |
| incl. credit institutions                                    | 223       | 223     | 0                | 0                | 0   |
| Debt instruments   | 2 778 507 | 965 011 | 1 171 339        | 642 157          | 39 787                                    |
| Domestic debt instruments                                    | 2 193 673 | 594 694 | 1 042 737        | 556 242          | 32 633                                    |
| Government securities  | 1 607 971 | 449 339 | 656 794          | 501 838          | 20 915                                    |
| Municipal securities   | 57 540    | 3 878   | 53 662           | 0                | 184                                       |
| Credit institutions  | 282 970   | 112 655 | 125 079          | 45 236           | 6 172                                     |
| Other issuers  | 245 192   | 28 822  | 207 202          | 9 168            | 5 362                                     |
| Foreign debt instruments                                     | 584 834   | 370 317 | 128 602          | 85 915           | 7 154                                     |
| Issuers qualified for a 0% risk weight for credit risk under |           |         |                  |                  |   |
| Chapter 4 Standardised Approach, Part 2 of Ordinance No. 8   | 411 215   | 326 502 | 41 442           | 43 271           | 4 292                                     |
| Credit institutions  | 39 801    | 8 106   | 12 323           | 19 372           | 568                                       |
| Other issuers  | 133 818   | 35 709  | 74 837           | 23 272           | 2 294                                     |
| Investments in associates, subsidiaries and joint ventures   |           |         |                  |                  |   |
| (accounted under the equity method - including goodwill)     | 52 143    | 52 143  | 0                | 0                | 0   |
| incl. credit institutions                                    | 0         | 0       | 0                | 0                | 0   |
| Compensation certificates                                    | 4         | 4       |                  |                  |   |

(BGN'000)

|   | Total      |            |            |                  | Specific              |          |  |
|---|------------|------------|------------|------------------|-----------------------|----------|--|
|   | Total      | Including  |            |                  | provision<br>to cover | Interest |  |
|   |            | BGN        | EUR        | Other currencies | impairment<br>loss    | income   |  |
| Loans and advances (gross value)          | 33 193 271 | 14 669 572 | 17 835 895 | 687 804          | 944 107               | 696 556  |  |
| Central governments                       | 101 289    | 62 545     | 38 744     | 0                | 1 099                 | 1 187    |  |
| Credit institutions                       | 3 280 122  | 392 724    | 2 580 628  | 306 770          | 0                     | 20 244   |  |
| Non-credit institutions                   | 440 636    | 41 759     | 396 922    | 1 955            | 1 706                 | 2 368    |  |
| Corporates (corporate customers)          | 16 566 819 | 4 616 873  | 11 701 436 | 248 510          | 364 414               | 328 317  |  |
| Retail exposures                          | 12 804 405 | 9 555 671  | 3 118 165  | 130 569          | 576 888               | 344 440  |  |
| Residential mortgage loans to individuals | 6 109 835  | 3 647 182  | 2 371 977  | 90 676           | 131 066               | 140 331  |  |
| Consumer loans                            | 6 694 570  | 5 908 489  | 746 188    | 39 893           | 445 822               | 204 109  |  |
|   |            |            |            |                  |                       |          |  |

|   | Total      |            |            |                  |          |
|---|------------|------------|------------|------------------|----------|
|   |            | Including  |            |                  | Interest |
|   |            | BGN        | EUR        | Other currencies | expenses |
| Attracted funds                             | 33 495 076 | 14 576 921 | 16 970 264 | 1 947 891        | 307 132  |
| Credit institutions                         | 8 494 094  | 2 975 101  | 5 430 049  | 88 944           | 80 929   |
| Deposits                                    | 5 822 914  | 2 651 662  | 3 084 806  | 86 446           | 53 853   |
| Repo transactions                           | 450 233    | 78 861     | 368 874    | 2 498            | 2 025    |
| Short-term funding                          | 244 195    | 33 857     | 210 338    | 0                | 3 270    |
| Long-term funding                           | 1 976 752  | 210 721    | 1 766 031  | 0                | 21 781   |
| Institutions other than credit institutions | 9 317 870  | 4 916 684  | 3 852 835  | 548 351          | 75 474   |
| Deposits                                    | 9 260 577  | 4 888 396  | 3 823 830  | 548 351          | 74 897   |
| Repo transactions                           | 16 338     | 12 422     | 3 916      | 0                | 237      |
| Short-term funding                          | 0          | 0          | 0          | 0                | 0        |
| Long-term funding                           | 40 955     | 15 866     | 25 089     | 0                | 340      |
| Individuals and households                  | 14 045 829 | 6 644 735  | 6 090 498  | 1 310 596        | 131 593  |
| Subordinated debt                           | 1 347 701  | 28 097     | 1 319 604  | 0                | 15 311   |
| Debt/equity (hybrid) instruments            | 289 582    | 12 304     | 277 278    | 0                | 3 825    |

### BALANCE SHEET OF GROUP II BANKS AS OF 31 MARCH 2009

| ( | B | GN | ľ'0 | 00 |
|---|---|----|-----|----|
|   |   |    |     |    |

|   |                   |                  |              | (BGN'000)        |
|---|-------------------|------------------|--------------|------------------|
|   | Balance           |                  | Including    |                  |
|   | sheet value       | BGN              | EUR          | Other currencies |
| ASSETS  |                   |                  |              |                  |
| Cash and cash balances with central banks                                       | 2 377 048         | 1 313 072        | 995 209      | 68 767           |
| Financial assets held for trading   | 186 104           | 98 479           | 57 696       | 29 929           |
| Derivatives held for trading  | 20 148            | 4 351            | 4 333        | 11 464           |
| Equity instruments  | 4 732             | 4 731            | 0            | 10.464           |
| Debt instruments  | 161 224           | 89 397           | 53 363       | 18 464           |
| Loans and advances  | 0                 | 0                | 0            | 0                |
| Financial assets designated at fair value through profit or loss                | 333 614           | 246 395          | 76 993       | 10 226           |
| Equity instruments Debt instruments   | 150<br>333 464    | 0<br>246 395     | 84<br>76 909 | 66<br>10 160     |
| Loans and advances  | 333 404           | 240 393          | 70 909       | 0                |
| Available-for-sale financial assets   | 994 960           | 456 896          | 485 035      | 53 029           |
| Equity instruments  | 44 302            | 38 018           | 5 608        | 676              |
| Debt instruments  | 950 658           | 418 878          | 479 427      | 52 353           |
| Loans and advances  | 0                 | 0                | 0            | 0                |
| Loans and receivables (including finance leases)                                | 20 913 088        | 7 600 228        | 12 129 194   | 1 183 666        |
| Debt instruments  | 5 081             | 5 081            | 0            | 0                |
| Loans and advances  | 20 908 007        | 7 595 147        | 12 129 194   | 1 183 666        |
| Held-to-maturity investments  | 675 043           | 407 611          | 226 869      | 40 563           |
| Debt instruments  | 675 043           | 407 611          | 226 869      | 40 563           |
| Loans and advances  | 0                 | 0                | 0            | 0                |
| Derivatives – hedge accounting  | 6 393             | 0                | 6 393        | 0                |
| Fair value hedges   | 6 393             | 0                | 6 393        | 0                |
| Cash flow hedges  | 0                 | 0                | 0            | 0                |
| Hedges of a net investment in a foreign operation                               | 0                 | 0                | 0            | 0                |
| Fair value hedge of interest rate risk  | 0                 | 0                | 0            | 0                |
| Cash flow hedge of interest rate risk   | 0                 | 0                | 0            | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                 | 0                | 0            | 0                |
| Tangible assets   | 580 950           | 580 912          | 38           | 0                |
| Property, plant and equipment   | 579 634           | 579 596          | 38           | 0                |
| Investment property   | 1 316             | 1 316            | 0            | 0                |
| Intangible assets   | 55 115            | 55 114           | 1            | 0                |
| Goodwill  | 55 115            | 0                | 0            | 0                |
| Other intangible assets   | 55 115            | 55 114           | 1            | 0                |
| Investments in associates, subsidiaries and joint ventures                      | 102.046           | 40.525           | 52 411       |                  |
| (accounted for using the equity method – including goodwill) Tax assets         | 102 946<br>11 884 | 49 535<br>11 879 | 53 411       | 0                |
| Current tax assets  | 10 112            | 10 107           | 5            | 0                |
| Deferred tax assets   | 10 112            | 1 772            | 0            | 0                |
| Other assets  | 214 660           | 177 725          | 34 380       | 2 555            |
| Non-current assets and disposal groups classified as held for sale              | 21 455            | 21 455           | 0            | 0                |
| TOTAL ASSETS  | 26 473 260        | 11 019 301       | 14 065 224   | 1 388 735        |

| (continued)  |              |              |            | (BGN'000)        |
|--|--------------|--------------|------------|------------------|
|  | Balance      |              | Including  |                  |
|  | sheet value  | BGN          | EUR        | Other currencies |
| LIABILITIES  |              |              |            |                  |
| Deposits from central banks  | 0            | 0            | 0          | 0                |
| Financial liabilities held for trading   | 16 444       | 3 507        | 0          | 12 937           |
| Derivatives held for trading   | 16 444       | 3 507        | 0          | 12 937           |
| Short positions  | 0            | 0            | 0          | 0                |
| Deposits from credit institutions  | 0            | 0            | 0          | 0                |
| Deposits (other than from credit institutions)   | 0            | 0            | 0          | 0                |
| Debt certificates (including bonds intended for repurchase in short term)                      | 0            | 0            | 0          | 0                |
| Other financial liabilities held for trading   | 0            | 0            | 0          | 0                |
| Financial liabilities designated at fair value through profit or loss                          | 0            | 0            | 0          | 0                |
| Deposits from credit institutions  | 0            | 0            | 0          | 0                |
| Deposits (other than from credit institutions)   | 0            | 0            | 0          | 0                |
| Debt certificates (including bonds)  | 0            | 0            | 0          | 0                |
| Subordinated liabilities   | 0            | 0            | 0          | 0                |
| Other financial liabilities designated at fair value through profit or loss                    | 0            | 0            | 0          | 0                |
| Financial liabilities measured at amortised cost   | 22 900 929   | 8 048 110    | 13 019 135 | 1 833 684        |
| Deposits from credit institutions  | 4 950 425    | 560 157      | 4 119 285  | 270 983          |
| Deposits (other than from credit institutions)   | 16 545 231   | 7 416 052    | 7 630 449  | 1 498 730        |
| Debt certificates (including bonds)  | 454 795      | 4 993        | 404 068    | 45 734           |
| Subordinated liabilities   | 502 339      | 10 782       | 490 853    | 704              |
| Other financial liabilities measured at amortised cost   | 448 139      | 56 126       | 374 480    | 17 533           |
| Financial liabilities associated with transferred financial assets                             | 0            | 0            | 0          | 0                |
| Derivatives – hedge accounting   | 195          | 0            | 0          | 195              |
| Fair value hedges  | 195          | 0            | 0          | 195              |
| Cash flow hedges   | 0            | 0            | 0          | 0                |
| Hedges of a net investment in a foreign operation  | 0            | 0            | 0          | 0                |
| Fair value hedge of interest rate risk   | 0            | 0            | 0          | 0                |
| Cash flow hedge of interest rate risk  | 0            | 0            | 0          | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk                | 0            | 0            | 0          | 0                |
| Provisions   | <b>6 957</b> | <b>6 957</b> | 0          | <b>0</b><br>0    |
| Restructuring  | 88           | -            | -          | -                |
| Pending legal issues and tax litigation Pensions and other post retirement benefit obligations | 2 831        | 88<br>2 831  | 0          | 0                |
| 1 0  | 1 184        | 1 184        | 0          | 0                |
| Credit commitments and guarantees Onerous contracts  | 1 104        | 1 104        | 0          | 0                |
| Other provisions   | 2 854        | 2 854        | 0          | 0                |
| Tax liabilities  | 15 100       | 14 492       | 607        | 1                |
| Current tax liabilities  | 5 821        | 5 213        | 607        | 1                |
| Deferred tax liabilities   | 9 279        | 9 279        | 007        | 0                |
| Other liabilities  | 133 167      | 92 450       | 30 573     | 10 144           |
| Share capital repayable on demand (e.g. cooperative shares)                                    | 0            | 0            | 0          | 0                |
| Liabilities included in disposal groups classified as held for sale                            | 0            | 0            | 0          | 0                |
| TOTAL LIABILITIES  | 23 072 792   | 8 165 516    | 13 050 315 | 1 856 961        |

| (continued)  |             |            |            | (BGN'000)        |
|--|-------------|------------|------------|------------------|
|  | Balance     |            | Including  |                  |
|  | sheet value | BGN        | EUR        | Other currencies |
| EQUITY AND MINORITY INTEREST                                       |             |            |            |                  |
| Issued capital   | 1 736 076   | 1 736 076  |            |                  |
| Paid in capital  | 1 736 076   | 1 736 076  |            |                  |
| Unpaid capital which has been called up                            | 0           | 0          |            |                  |
| Share premium  | 214 312     | 214 312    |            |                  |
| Other equity   | 0           | 0          |            |                  |
| Equity component of financial instruments                          | 0           | 0          |            |                  |
| Other equity instruments   | 0           | 0          |            |                  |
| Revaluation reserves and other valuation differences               | 49 128      | 49 128     |            |                  |
| Tangible assets  | 67 443      | 67 443     |            |                  |
| Intangible assets  | 0           | 0          |            |                  |
| Hedge of net investments in foreign operations (effective portion) | 0           | 0          |            |                  |
| Foreign currency translation                                       | 0           | 0          |            |                  |
| Cash flow hedges (effective portion)                               | 0           | 0          |            |                  |
| Available-for-sale financial assets                                | -18 315     | -18 315    |            |                  |
| Non-current assets or disposal groups held for sale                | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| Reserves (including retained earnings)                             | 1 296 192   | 1 296 192  |            |                  |
| Treasury shares  | 21          | 21         |            |                  |
| Income from current year   | 104 781     | 104 781    |            |                  |
| Interim dividends  | 0           | 0          |            |                  |
| Minority interest  | 0           | 0          |            |                  |
| Revaluation reserves and other valuation differences               | 0           | 0          |            |                  |
| Other items  | 0           | 0          |            |                  |
| TOTAL EQUITY   | 3 400 468   | 3 400 468  |            |                  |
| TOTAL LIABILITIES AND EQUITY                                       | 26 473 260  | 11 565 984 | 13 050 315 | 1 856 961        |

## INCOME STATEMENT OF GROUP II BANKS (March 2009)

|   |         |         |           | (BGN'000)        |
|---|---------|---------|-----------|------------------|
|   | Total   |         | Including |                  |
|   | amount  | BGN     | EUR       | Other currencies |
| CONTINUING OPERATIONS   |         |         |           |                  |
| Financial and operating income and expenses   | 321 740 | 206 115 | 110 253   | 5 372            |
| Interest income   | 472 882 | 218 971 | 236 625   | 17 286           |
| Cash and cash balances with central banks   | 8       | 0       | 8         | 0                |
| Financial assets held for trading (if accounted for separately)                                     | 2 289   | 1 312   | 780       | 197              |
| Financial assets designated at fair value through profit or loss (if accounted for separately)      | 4 190   | 2 836   | 1 174     | 180              |
| Available-for-sale financial assets   | 8 875   | 5 419   | 2 919     | 537              |
| Loans and receivables (including finance leases)  | 448 511 | 204 879 | 227 724   | 15 908           |
| Held-to-maturity investments  | 8 904   | 4 525   | 3 915     | 464              |
| Derivatives – hedge accounting, interest rate risk  | 0       | 0       | 0         | 0                |
| Other assets  | 105     | 0       | 105       | 0                |
| Interest expenses   | 240 443 | 77 858  | 148 227   | 14 358           |
| Deposits from central banks   | 0       | 0       | 0         | 0                |
| Financial liabilities held for trading (if accounted for separately)                                | 8       | 8       | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss (if accounted for separately) | 0       | 0       | 0         | 0                |
| Financial liabilities measured at amortised cost  | 240 427 | 77 847  | 148 227   | 14 353           |
| Derivatives – hedge accounting, interest rate risk  | 0       | 0       | 0         | 0                |
| Other liabilities   | 8       | 3       | 0         | 5                |
| Expenses on share capital repayable on demand   | 0       | 0       |           |                  |
| Dividend income   | 42      | 41      | 0         | 1                |
| Financial assets held for trading (if accounted for separately)                                     | 40      | 40      | 0         | 0                |
| Financial assets designated at fair value through profit or loss (if accounted for separately)      | 0       | 0       | 0         | 0                |
| Available-for-sale financial assets   | 2       | 1       | 0         | 1                |
| Fee and commission income   | 71 758  | 45 215  | 23 587    | 2 956            |
| Fee and commission expenses   | 7 293   | 5 048   | 1 732     | 513              |
| Realised gains (losses) on financial assets and liabilities   |         |         |           |                  |
| not measured at fair value through profit or loss, net  | 736     | 736     |           |                  |
| Available-for-sale financial assets   | 1 193   | 1 193   |           |                  |
| Loans and receivables (including finance leases)  | 46      | 46      |           |                  |
| Held-to-maturity investments  | -398    | -398    |           |                  |
| Financial liabilities measured at amortised cost  | 0       | 0       |           |                  |
| Other   | -105    | -105    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                            | 7 584   | 7 584   |           |                  |
| Equity instruments and related derivatives  | -1 109  | -1 109  |           |                  |
| Interest rate instruments and related derivatives   | 137     | 137     |           |                  |
| Foreign exchange trading  | 10 579  | 10 579  |           |                  |
| Credit risk instruments and related derivatives   | 0       | 0       |           |                  |
| Commodities and related derivatives   | -1      | -1      |           |                  |
| Other (including hybrid derivatives)  | -2 022  | -2 022  |           |                  |
| Gains (losses) on financial assets and liabilities  |         |         |           |                  |
| designated at fair value through profit or loss, net  | 706     | 706     |           |                  |
| Gains (losses) from hedge accounting, net   | -37     | -37     |           |                  |
| Exchange differences, net   | 6 022   | 6 022   |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                             | 130     | 130     |           |                  |
| Other operating income  | 11 373  | 11 373  |           |                  |
| Other operating expenses  | 1 720   | 1 720   |           |                  |

| (continued)  |                 |     | Including | (BGN'000)  |
|--|-----------------|-----|-----------|------------|
|  | Total<br>amount | BGN | EUR       | Other      |
|  |                 |     |           | currencies |
| Administration costs   | 168 025         |     |           |            |
| Staff expenses   | 70 374          |     |           |            |
| General and administrative expenses  | 97 651          |     |           |            |
| Depreciation   | 21 906          |     |           |            |
| Property, plant and equipment  | 18 127          |     |           |            |
| Investment properties  | 1               |     |           |            |
| Intangible assets (other than goodwill)  | 3 778           |     |           |            |
| Provisions   | 385             |     |           |            |
| Impairment   | 15 051          |     |           |            |
| Impairment on financial assets not measured at fair value through profit or loss   | 15 051          |     |           |            |
| Financial assets measured at cost (unquoted equity)  | 0               |     |           |            |
| Available-for-sale financial assets  | 24              |     |           |            |
| Loans and receivables (including finance leases)   | 15 027          |     |           |            |
| Held to maturity investments   | 0               |     |           |            |
| Impairment on non-financial assets   | 0               |     |           |            |
| Property, plant and equipment  | 0               |     |           |            |
| Investment properties  | 0               |     |           |            |
| Goodwill   | 0               |     |           |            |
| Intangible assets (other than goodwill)  | 0               |     |           |            |
| Investments in associates and joint ventures accounted for using the equity method   | 0               |     |           |            |
| Other  | 0               |     |           |            |
| Negative goodwill immediately recognised in profit or loss   | 0               |     |           |            |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method<br>Profit or loss from non-current assets and disposal groups | 0               |     |           |            |
| classified as held for sale not qualifying as discontinued operations  | -55             |     |           |            |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 116 318         |     |           |            |
| Tax expense (income) related to profit or loss from continuing operations  | 11 537          |     |           |            |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 104 781         |     |           |            |
| Profit or loss after tax from discontinued operations  | 0               |     |           |            |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 104 781         |     |           |            |
| Profit or loss attributable to minority interest   | 0               |     |           |            |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 104 781         |     |           |            |

### MEMORANDUM ITEMS OF GROUP II BANKS AS OF 31 MARCH 2009

(BGN'000)

|  | Total     | Including |         |                  | Dividend income/ |
|--|-----------|-----------|---------|------------------|------------------|
|  |           | BGN       | EUR     | Other currencies | Interest income  |
| Equity instruments   | 48 893    | 42 458    | 5 692   | 743              | 42               |
| incl. credit institutions                                    | 3 303     | 3 232     | 44      | 27               | 0                |
| Debt instruments   | 2 125 470 | 1 167 362 | 836 568 | 121 540          | 24 041           |
| Domestic debt instruments                                    | 1 487 949 | 958 903   | 448 460 | 80 586           | 19 653           |
| Government securities  | 1 335 750 | 915 125   | 343 788 | 76 837           | 16 983           |
| Municipal securities   | 1 039     | 1 039     | 0       | 0                | 17               |
| Credit institutions  | 44 823    | 36 150    | 8 673   | 0                | 743              |
| Other issuers  | 106 337   | 6 589     | 95 999  | 3 749            | 1 910            |
| Foreign debt instruments                                     | 637 521   | 208 459   | 388 108 | 40 954           | 4 388            |
| Issuers qualified for a 0% risk weight for credit risk under |           |           |         |                  |                  |
| Chapter 4 Standardised Approach, Part 2 of Ordinance No. 8   | 540 251   | 162 466   | 377 183 | 602              | 3 028            |
| Credit institutions  | 88 321    | 40 314    | 7 987   | 40 020           | 1 224            |
| Other issuers  | 8 949     | 5 679     | 2 938   | 332              | 136              |
| Investments in associates, subsidiaries and joint ventures   |           |           |         |                  |                  |
| (accounted under the equity method – including goodwill)     | 102 946   | 49 535    | 53 411  | 0                | 0                |
| incl. credit institutions                                    | 53 411    | 0         | 53 411  | 0                | 0                |
| Compensation certificates                                    | 291       | 291       |         |                  |                  |

(BGN'000)

|   | Total      | BGN       | Including<br>EUR | Other currencies | Specific provision to cover impairment loss | Interest income |
|---|------------|-----------|------------------|------------------|---|-----------------|
| Loans and advances (gross value)          | 21 271 054 | 7 794 225 | 12 287 234       | 1 189 595        | 363 047                                     | 448 416         |
| Central governments                       | 75 881     | 70 110    | 5 771            | 0                | 0   | 812             |
| Credit institutions                       | 3 081 843  | 1 130 633 | 1 535 171        | 416 039          | 0   | 14 290          |
| Non-credit institutions                   | 231 236    | 110 736   | 105 207          | 15 293           | 34  | 3 740           |
| Corporates (corporate customers)          | 13 581 703 | 3 895 856 | 8 965 238        | 720 609          | 244 930                                     | 319 737         |
| Retail exposures                          | 4 300 391  | 2 586 890 | 1 675 847        | 37 654           | 118 083                                     | 109 837         |
| Residential mortgage loans to individuals | 2 081 453  | 713 198   | 1 337 826        | 30 429           | 34 441                                      | 43 861          |
| Consumer loans                            | 2 218 938  | 1 873 692 | 338 021          | 7 225            | 83 642                                      | 65 976          |

|   | Total      |           |            |                  |          |  |
|---|------------|-----------|------------|------------------|----------|--|
|   |            |           | Including  |                  | Interest |  |
|   |            | BGN       | EUR        | Other currencies | expenses |  |
| Attracted funds                             | 22 900 929 | 8 048 109 | 13 019 136 | 1 833 684        | 240 430  |  |
| Credit institutions                         | 5 609 079  | 610 593   | 4 664 827  | 333 659          | 49 485   |  |
| Deposits                                    | 3 524 852  | 352 574   | 3 009 848  | 162 430          | 25 467   |  |
| Repo transactions                           | 97 378     | 40 213    | 55 915     | 1 250            | 777      |  |
| Short-term funding                          | 441 165    | 0         | 435 010    | 6 155            | 8 050    |  |
| Long-term funding                           | 1 545 684  | 217 806   | 1 164 054  | 163 824          | 15 191   |  |
| Institutions other than credit institutions | 8 425 855  | 4 556 833 | 3 298 374  | 570 648          | 76 462   |  |
| Deposits                                    | 8 186 840  | 4 498 439 | 3 124 335  | 564 066          | 73 487   |  |
| Repo transactions                           | 2 963      | 2 523     | 440        | 0                | 105      |  |
| Short-term funding                          | 75 935     | 506       | 69 438     | 5 991            | 1 314    |  |
| Long-term funding                           | 160 117    | 55 365    | 104 161    | 591              | 1 556    |  |
| Individuals and households                  | 8 225 287  | 2 869 901 | 4 426 713  | 928 673          | 102 690  |  |
| Subordinated debt                           | 403 746    | 10 782    | 392 260    | 704              | 6 302    |  |
| Debt/equity (hybrid) instruments            | 236 962    | 0         | 236 962    | 0                | 5 491    |  |

### BALANCE SHEET OF GROUP III BANKS AS OF 31 MARCH 2009

(BGN'000)

|   |             |           |           | (BGN'000         |  |
|---|-------------|-----------|-----------|------------------|--|
|   | Balance     |           | Including |                  |  |
|   | sheet value | BGN       | EUR       | Other currencies |  |
| ASSETS  |             |           |           |                  |  |
| Cash and cash balances with central banks                                       | 232 044     | 107 906   | 119 182   | 4 956            |  |
| Financial assets held for trading   | 123 392     | 76 329    | 45 231    | 1 832            |  |
| Derivatives held for trading  | 19 367      | 172       | 17 370    | 1 825            |  |
| Equity instruments  | 0           | 0         | 0         | 0                |  |
| Debt instruments  | 104 025     | 76 157    | 27 861    | 7                |  |
| Loans and advances  | 0           | 0         | 0         | 0                |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0         | 0         | 0                |  |
| Equity instruments  | 0           | 0         | 0         | 0                |  |
| Debt instruments  | 0           | 0         | 0         | 0                |  |
| Loans and advances  | 0           | 0         | 0         | 0                |  |
| Available-for-sale financial assets   | 24 044      | 8 269     | 15 775    | 0                |  |
| Equity instruments  | 238         | 238       | 0         | 0                |  |
| Debt instruments  | 23 806      | 8 031     | 15 775    | 0                |  |
| Loans and advances  | 0           | 0         | 0         | 0                |  |
| Loans and receivables (including finance leases)                                | 3 321 760   | 883 264   | 2 281 032 | 157 464          |  |
| Debt instruments  | 0           | 0         | 0         | 0                |  |
| Loans and advances  | 3 321 760   | 883 264   | 2 281 032 | 157 464          |  |
| Held-to-maturity investments  | 0           | 0         | 0         | 0                |  |
| Debt instruments  | 0           | 0         | 0         | 0                |  |
| Loans and advances  | 0           | 0         | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |  |
| Fair value hedges   | 0           | 0         | 0         | 0                |  |
| Cash flow hedges  | 0           | 0         | 0         | 0                |  |
| Hedges of a net investment in a foreign operation                               | 0           | 0         | 0         | 0                |  |
| Fair value hedge of interest rate risk  | 0           | 0         | 0         | 0                |  |
| Cash flow hedge of interest rate risk   | 0           | 0         | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |  |
| Tangible assets   | 56 982      | 56 982    | 0         | 0                |  |
| Property, plant and equipment   | 56 982      | 56 982    | 0         | 0                |  |
| Investment property   | 0           | 0         | 0         | 0                |  |
| Intangible assets   | 10 057      | 10 057    | 0         | 0                |  |
| Goodwill  | 0           | 0         | 0         | 0                |  |
| Other intangible assets   | 10 057      | 10 057    | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |             |           |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0         | 0         | 0                |  |
| Tax assets  | 3 164       | 3 164     | 0         | 0                |  |
| Current tax assets  | 194         | 194       | 0         | 0                |  |
| Deferred tax assets   | 2 970       | 2 970     | 0         | 0                |  |
| Other assets  | 10 335      | 7 810     | 2 375     | 150              |  |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0         | 0         | 0                |  |
| TOTAL ASSETS  | 3 781 778   | 1 153 781 | 2 463 595 | 164 402          |  |
|   |             |           |           |                  |  |

| (continued)   |             |           |              | (BGN'000)        |
|---|-------------|-----------|--------------|------------------|
|   | Balance     |           | Including    |                  |
|   | sheet value | BGN       | EUR          | Other currencies |
| LIABILITIES   |             |           |              |                  |
| Deposits from central banks   | 0           | 0         | 0            | 0                |
| Financial liabilities held for trading  | 5 929       | 4         | 5 224        | 701              |
| Derivatives held for trading  | 5 929       | 4         | 5 224        | 701              |
| Short positions   | 0           | 0         | 0            | 0                |
| Deposits from credit institutions   | 0           | 0         | 0            | 0                |
| Deposits (other than from credit institutions)                                  | 0           | 0         | 0            | 0                |
| Debt certificates (including bonds intended for repurchase in short term)       | 0           | 0         | 0            | 0                |
| Other financial liabilities held for trading                                    | 0           | 0         | 0            | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0         | 0            | 0                |
| Deposits from credit institutions   | 0           | 0         | 0            | 0                |
| Deposits (other than from credit institutions)                                  | 0           | 0         | 0            | 0                |
| Debt certificates (including bonds)   | 0           | 0         | 0            | 0                |
| Subordinated liabilities  | 0           | 0         | 0            | 0                |
| Other financial liabilities designated at fair value through profit or loss     | 0           | 0         | 0            | 0                |
| Financial liabilities measured at amortised cost                                | 3 612 004   | 1 169 871 | 2 311 517    | 130 616          |
| Deposits from credit institutions   | 1 845 375   | 273 882   | 1 551 256    | 20 237           |
| Deposits (other than from credit institutions)                                  | 1 766 629   | 895 989   | 760 261<br>0 | 110 379          |
| Debt certificates (including bonds)   | 0           | 0         | 0            | 0                |
| Subordinated liabilities Other financial liabilities measured at amortised cost | 0           | 0         | 0            | 0                |
| Financial liabilities associated with transferred financial assets              | 0           | 0         | 0            | 0                |
| Derivatives – hedge accounting  | 0           | 0         | 0            | 0                |
| Fair value hedges   | 0           | 0         | 0            | 0                |
| Cash flow hedges  | 0           | 0         | 0            | 0                |
| Hedges of a net investment in a foreign operation                               | 0           | 0         | 0            | 0                |
| Fair value hedge of interest rate risk  | 0           | 0         | 0            | 0                |
| Cash flow hedge of interest rate risk   | 0           | 0         | 0            | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0            | 0                |
| Provisions  | 72          | 72        | 0            | 0                |
| Restructuring   | 0           | 0         | 0            | 0                |
| Pending legal issues and tax litigation   | 2           | 2         | 0            | 0                |
| Pensions and other post retirement benefit obligations                          | 70          | 70        | 0            | 0                |
| Credit commitments and guarantees   | 0           | 0         | 0            | 0                |
| Onerous contracts   | 0           | 0         | 0            | 0                |
| Other provisions  | 0           | 0         | 0            | 0                |
| Tax liabilities   | 1 302       | 1 302     | 0            | 0                |
| Current tax liabilities   | 1 156       | 1 156     | 0            | 0                |
| Deferred tax liabilities  | 146         | 146       | 0            | 0                |
| Other liabilities   | 44 714      | 17 727    | 23 947       | 3 040            |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0         | 0            | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0         | 0            | 0                |
| TOTAL LIABILITIES   | 3 664 021   | 1 188 976 | 2 340 688    | 134 357          |

| (continued)  |             |           |           | (BGN'000)        |
|--|-------------|-----------|-----------|------------------|
|  | Balance     |           | Including |                  |
|  | sheet value | BGN       | EUR       | Other currencies |
| EQUITY AND MINORITY INTEREST                                       |             |           |           |                  |
| Issued capital   | 0           | 0         |           |                  |
| Paid in capital  | 0           | 0         |           |                  |
| Unpaid capital which has been called up                            | 0           | 0         |           |                  |
| Share premium  | 0           | 0         |           |                  |
| Other equity   | 130         | 130       |           |                  |
| Equity component of financial instruments                          | 0           | 0         |           |                  |
| Other equity instruments   | 130         | 130       |           |                  |
| Revaluation reserves and other valuation differences               | -2 020      | -2 020    |           |                  |
| Tangible assets  | 437         | 437       |           |                  |
| Intangible assets  | 0           | 0         |           |                  |
| Hedge of net investments in foreign operations (effective portion) | 0           | 0         |           |                  |
| Foreign currency translation                                       | 0           | 0         |           |                  |
| Cash flow hedges (effective portion)                               | 0           | 0         |           |                  |
| Available-for-sale financial assets                                | -2 457      | -2 457    |           |                  |
| Non-current assets or disposal groups held for sale                | 0           | 0         |           |                  |
| Other items  | 0           | 0         |           |                  |
| Reserves (including retained earnings)                             | 114 441     | 114 441   |           |                  |
| Treasury shares  | 0           | 0         |           |                  |
| Income from current year   | 5 206       | 5 206     |           |                  |
| Interim dividends  | 0           | 0         |           |                  |
| Minority interest  | 0           | 0         |           |                  |
| Revaluation reserves and other valuation differences               | 0           | 0         |           |                  |
| Other items  | 0           | 0         |           |                  |
| TOTAL EQUITY   | 117 757     | 117 757   |           |                  |
| TOTAL LIABILITIES AND EQUITY                                       | 3 781 778   | 1 306 733 | 2 340 688 | 134 357          |

## INCOME STATEMENT OF GROUP III BANKS (March 2009)

| CONTINUING OPERATIONS  Financial and operating income and expenses Interest income Cash and cash balances with central banks Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately) | Total mount  44 105 46 208 0 2 609 0 392 43 207 0 0 0 22 549 0 228 0            | BGN  30 155 20 189 0 2 040 0 144 18 005 0 0 9 057 0                     | Including EUR  13 646 25 711 0 456 0 248 25 007 0 0 0   | Other currencies  304 308 0 113 0 195 |
|--|---|---|---|---------------------------------------|
| CONTINUING OPERATIONS  Financial and operating income and expenses Interest income Cash and cash balances with central banks Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately) | 44 105 46 208 0 2 609 0 392 43 207 0 0 22 549 0 228                             | 30 155<br>20 189<br>0<br>2 040<br>0<br>144<br>18 005<br>0<br>0<br>9 057 | 13 646<br>25 711<br>0<br>456<br>0<br>248<br>25 007<br>0 | 304<br>308<br>0<br>113<br>0<br>0      |
| Financial and operating income and expenses Interest income Cash and cash balances with central banks Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)                        | 46 208<br>0<br>2 609<br>0<br>392<br>43 207<br>0<br>0<br>0<br>22 549<br>0<br>228 | 20 189<br>0<br>2 040<br>0<br>144<br>18 005<br>0<br>0<br>9 057           | 25 711<br>0<br>456<br>0<br>248<br>25 007<br>0           | 300<br>(111<br>(112<br>(112)<br>(112) |
| Cash and cash balances with central banks Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 46 208<br>0<br>2 609<br>0<br>392<br>43 207<br>0<br>0<br>0<br>22 549<br>0<br>228 | 20 189<br>0<br>2 040<br>0<br>144<br>18 005<br>0<br>0<br>9 057           | 25 711<br>0<br>456<br>0<br>248<br>25 007<br>0           | 300<br>(111<br>(112<br>(112)<br>(112) |
| Cash and cash balances with central banks Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 0<br>2 609<br>0<br>392<br>43 207<br>0<br>0<br>0<br>22 549<br>0<br>228           | 0<br>2 040<br>0<br>144<br>18 005<br>0<br>0<br>9 057                     | 0<br>456<br>0<br>248<br>25 007<br>0                     | (<br>113<br>(<br>(<br>195             |
| Financial assets held for trading (if accounted for separately) Financial assets designated at fair value through profit or loss (if accounted for separately) Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 2 609<br>0<br>392<br>43 207<br>0<br>0<br>22 549<br>0<br>228                     | 2 040<br>0 144<br>18 005<br>0 0<br>0 0<br>9 057                         | 456<br>0<br>248<br>25 007<br>0                          | 113<br>(<br>(<br>195                  |
| Financial assets designated at fair value through profit or loss (if accounted for separately)  Available-for-sale financial assets  Loans and receivables (including finance leases)  Held-to-maturity investments  Derivatives – hedge accounting, interest rate risk  Other assets  Interest expenses  Deposits from central banks  Financial liabilities held for trading (if accounted for separately)  Financial liabilities designated at fair value through profit or loss (if accounted for separately)   | 0<br>392<br>43 207<br>0<br>0<br>0<br>22 549<br>0<br>228                         | 0<br>144<br>18 005<br>0<br>0<br>0<br>9 <b>05</b> 7                      | 0<br>248<br>25 007<br>0                                 | (<br>(<br>195                         |
| Available-for-sale financial assets Loans and receivables (including finance leases) Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)   | 392<br>43 207<br>0<br>0<br>0<br>22 549<br>0<br>228                              | 144<br>18 005<br>0<br>0<br>0<br>9 <b>057</b>                            | 248<br>25 007<br>0                                      | (<br>195<br>(                         |
| Loans and receivables (including finance leases)  Held-to-maturity investments  Derivatives – hedge accounting, interest rate risk  Other assets  Interest expenses  Deposits from central banks  Financial liabilities held for trading (if accounted for separately)  Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 43 207<br>0<br>0<br>0<br>0<br>22 549<br>0<br>228                                | 18 005<br>0<br>0<br>0<br>9 <b>057</b>                                   | 25 007<br>0<br>0  | 195                                   |
| Held-to-maturity investments Derivatives – hedge accounting, interest rate risk Other assets interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 0<br>0<br>0<br><b>22 549</b><br>0<br>228  | 0<br>0<br>0<br><b>9 057</b>   | 0   | (                                     |
| Derivatives – hedge accounting, interest rate risk Other assets Interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)   | 0<br>0<br><b>22 549</b><br>0<br>228   | 0<br>0<br><b>9 057</b>  | 0   |                                       |
| Other assets interest expenses Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 0<br><b>22 549</b><br>0<br>228  | 9 <b>057</b>  |   | (                                     |
| Interest expenses  Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)  | 22 549<br>0<br>228  | 9 057   | 0   |                                       |
| Deposits from central banks Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)   | 0<br>228  |   | 3   | 0                                     |
| Financial liabilities held for trading (if accounted for separately) Financial liabilities designated at fair value through profit or loss (if accounted for separately)   | 228   | 0   | 13 297  | 195                                   |
| Financial liabilities designated at fair value through profit or loss (if accounted for separately)  |   |   | 0   | (                                     |
|  | Ω   | 2   | 224   | 2                                     |
| Financial liabilities measured at amortised cost   | U   | 0   | 0   | (                                     |
|  | 22 315  | 9 055   | 13 067  | 193                                   |
| Derivatives – hedge accounting, interest rate risk   | 0   | 0   | 0   | (                                     |
| Other liabilities  | 6   | 0   | 6   | (                                     |
| Expenses on share capital repayable on demand  | 0   | 0   |   |                                       |
| Dividend income  | 0   | 0   | 0   | (                                     |
| Financial assets held for trading (if accounted for separately)  | 0   | 0   | 0   | (                                     |
| Financial assets designated at fair value through profit or loss (if accounted for separately)   | 0   | 0   | 0   | (                                     |
| Available-for-sale financial assets  | 0   | 0   | 0   | (                                     |
| ee and commission income   | 6 160   | 4 653   | 1 286   | 22                                    |
| ee and commission expenses   | 427   | 343   | 54  | 30                                    |
| Realised gains (losses) on financial assets and liabilities  |   |   |   |                                       |
| not measured at fair value through profit or loss, net   | 4   | 4   |   |                                       |
| Available-for-sale financial assets  | 4   | 4   |   |                                       |
| Loans and receivables (including finance leases)   | 0   | 0   |   |                                       |
| Held-to-maturity investments   | 0   | 0   |   |                                       |
| Financial liabilities measured at amortised cost   | 0   | 0   |   |                                       |
| Other  | 0   | 0   |   |                                       |
| Gains (losses) on financial assets and liabilities held for trading, net   | 11 160  | 11 160  |   |                                       |
| Equity instruments and related derivatives   | 0   | 0   |   |                                       |
| Interest rate instruments and related derivatives  | -742  | -742  |   |                                       |
| Foreign exchange trading   | 11 902  | 11 902  |   |                                       |
| Credit risk instruments and related derivatives  | 0   | 0   |   |                                       |
| Commodities and related derivatives  | 0   | 0   |   |                                       |
| Other (including hybrid derivatives)   | 0   | 0   |   |                                       |
| Gains (losses) on financial assets and liabilities   |   |   |   |                                       |
| esignated at fair value through profit or loss, net  | 0   | 0   |   |                                       |
| Gains (losses) from hedge accounting, net  | 0   | 0   |   |                                       |
| Exchange differences, net  | 1 436   | 1 436   |   |                                       |
| Gains (losses) on derecognition of assets other than held for sale, net  | 6   | 6   |   |                                       |
| Other operating income   | 2 176   | 2 176   |   |                                       |
| Other operating expenses   | 69  | 69  |   |                                       |

| (continued)   |                 |     | Including | (BGN'000 |
|---|-----------------|-----|-----------|----------|
|   | Total<br>amount | BGN | EUR       | Other    |
| Administration costs  | 25 205          |     |           |          |
| Staff expenses  | 10 062          |     |           |          |
| General and administrative expenses   | 15 143          |     |           |          |
| Depreciation  | 2 794           |     |           |          |
| Property, plant and equipment   | 2 367           |     |           |          |
| Investment properties   | 0               |     |           |          |
| Intangible assets (other than goodwill)   | 427             |     |           |          |
| Provisions  | 4               |     |           |          |
| Impairment  | 8 932           |     |           |          |
| Impairment on financial assets not measured at fair value through profit or loss  | 8 932           |     |           |          |
| Financial assets measured at cost (unquoted equity)   | 0               |     |           |          |
| Available-for-sale financial assets   | 0               |     |           |          |
| Loans and receivables (including finance leases)  | 8 932           |     |           |          |
| Held to maturity investments  | 0               |     |           |          |
| Impairment on non-financial assets  | 0               |     |           |          |
| Property, plant and equipment   | 0               |     |           |          |
| Investment properties   | 0               |     |           |          |
| Goodwill  | 0               |     |           |          |
| Intangible assets (other than goodwill)   | 0               |     |           |          |
| Investments in associates and joint ventures accounted for using the equity method  | 0               |     |           |          |
| Other   | 0               |     |           |          |
| Negative goodwill immediately recognised in profit or loss  | 0               |     |           |          |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method Profit or loss from non-current assets and disposal groups | 0               |     |           |          |
| classified as held for sale not qualifying as discontinued operations   | 0               |     |           |          |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS  | 7 170           |     |           |          |
| Tax expense (income) related to profit or loss from continuing operations   | 1 964           |     |           |          |
| FOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS   | 5 206           |     |           |          |
| Profit or loss after tax from discontinued operations   | 0               |     |           |          |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS  | 5 206           |     |           |          |
| Profit or loss attributable to minority interest  | 0               |     |           |          |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT   | 5 206           |     |           |          |

### MEMORANDUM ITEMS OF GROUP III BANKS AS OF 31 MARCH 2009

(BGN'000)

|  | Total   | Including |        | Dividend income/ |                 |
|--|---------|-----------|--------|------------------|-----------------|
|  |         | BGN       | EUR    | Other currencies | Interest income |
| Equity instruments   | 238     | 238       | 0      | 0                | 0               |
| incl. credit institutions                                    | 0       | 0         | 0      | 0                | 0               |
| Debt instruments   | 127 831 | 84 188    | 43 636 | 7                | 2 363           |
| Domestic debt instruments                                    | 68 062  | 36 259    | 31 796 | 7                | 1 217           |
| Government securities  | 22 212  | 0         | 22 205 | 7                | 327             |
| Municipal securities   | 0       | 0         | 0      | 0                | 0               |
| Credit institutions  | 38 151  | 36 259    | 1 892  | 0                | 761             |
| Other issuers  | 7 699   | 0         | 7 699  | 0                | 129             |
| Foreign debt instruments                                     | 59 769  | 47 929    | 11 840 | 0                | 1 146           |
| Issuers qualified for a 0% risk weight for credit risk under |         |           |        |                  |                 |
| Chapter 4 Standardised Approach, Part 2 of Ordinance No. 8   | 16 878  | 16 878    | 0      | 0                | 304             |
| Credit institutions  | 11 127  | 11 127    | 0      | 0                | 244             |
| Other issuers  | 31 764  | 19 924    | 11 840 | 0                | 598             |
| Investments in associates, subsidiaries and joint ventures   |         |           |        |                  |                 |
| (accounted under the equity method - including goodwill)     | 0       | 0         | 0      | 0                | 0               |
| incl. credit institutions                                    | 0       | 0         | 0      | 0                | 0               |
| Compensation certificates                                    | 0       | 0         |        |                  |                 |

(BGN'000)

| Total     |   |  |  | Specific   |  |
|-----------|---|--|--|--|--|
| 10.01     | Including   |  | provision  | Interest   |  |
|           | BGN   | EUR  | Other currencies   | impairment<br>loss   | income   |
| 3 343 885 | 891 784   | 2 294 429  | 157 672  | 22 125   | 43 164   |
| 0         | 0   | 0  | 0  | 0  | 0  |
| 849 915   | 444 190   | 253 472  | 152 253  | 3  | 9 018  |
| 83 285    | 15  | 83 270   | 0  | 556  | 488  |
| 1 910 011 | 282 500   | 1 622 268  | 5 243  | 12 782   | 24 056   |
| 500 674   | 165 079   | 335 419  | 176  | 8 784  | 9 602  |
| 322 550   | 926   | 321 570  | 54   | 2 090  | 5 532  |
| 178 124   | 164 153   | 13 849   | 122  | 6 694  | 4 070  |
|           | 0<br>849 915<br>83 285<br>1 910 011<br>500 674<br>322 550 | BGN  3 343 885 891 784 0 0 849 915 444 190 83 285 15 1 910 011 282 500 500 674 165 079 322 550 926 | Including           BGN         EUR           3 343 885         891 784         2 294 429           0         0         0           849 915         444 190         253 472           83 285         15         83 270           1 910 011         282 500         1 622 268           500 674         165 079         335 419           322 550         926         321 570 | Including           BGN         EUR         Other currencies           3 343 885         891 784         2 294 429         157 672           0         0         0         0           849 915         444 190         253 472         152 253           83 285         15         83 270         0           1 910 011         282 500         1 622 268         5 243           500 674         165 079         335 419         176           322 550         926         321 570         54 | BGN   EUR   Other currencies   Provision to cover impairment loss     3 343 885   891 784   2 294 429   157 672   22 125     0 |

|   | Total     |           |           |                  |          |  |
|---|-----------|-----------|-----------|------------------|----------|--|
|   |           |           | Including |                  | Interest |  |
|   |           | BGN       | EUR       | Other currencies | expenses |  |
| Attracted funds                             | 3 612 004 | 1 169 871 | 2 311 517 | 130 616          | 22 292   |  |
| Credit institutions                         | 1 845 398 | 273 882   | 1 551 272 | 20 244           | 8 922    |  |
| Deposits                                    | 1 845 398 | 273 882   | 1 551 272 | 20 244           | 8 917    |  |
| Repo transactions                           | 0         | 0         | 0         | 0                | 0        |  |
| Short-term funding                          | 0         | 0         | 0         | 0                | 5        |  |
| Long-term funding                           | 0         | 0         | 0         | 0                | 0        |  |
| Institutions other than credit institutions | 1 373 215 | 750 429   | 533 500   | 89 286           | 8 293    |  |
| Deposits                                    | 1 373 215 | 750 429   | 533 500   | 89 286           | 8 293    |  |
| Repo transactions                           | 0         | 0         | 0         | 0                | 0        |  |
| Short-term funding                          | 0         | 0         | 0         | 0                | 0        |  |
| Long-term funding                           | 0         | 0         | 0         | 0                | 0        |  |
| Individuals and households                  | 393 391   | 145 560   | 226 745   | 21 086           | 5 077    |  |
| Subordinated debt                           | 0         | 0         | 0         | 0                | 0        |  |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         | 0                | 0        |  |

## V. Balance Sheets, Income Statements and Loans and Attracted Funds of Individual Banks\*

| Allianz Bank Bulgaria                                  | 51  |
|--|-----|
| Alpha Bank, Bulgaria Branch                            | 55  |
| Bank Leumi Romania S.A. – Sofia Branch                 | 59  |
| BNP Paribas S.A. – Sofia Branch                        | 63  |
| Bulgarian-American Credit Bank                         | 67  |
| Bulgarian Development Bank (former Encouragement Bank) | 71  |
| Central Cooperative Bank                               |     |
| CIBANK   | 79  |
| Citibank N.A., Sofia Branch                            | 83  |
| Corporate Commercial Bank                              | 87  |
| D Commerce Bank  | 91  |
| DSK Bank   | 95  |
| Emporiki Bank – Bulgaria                               | 99  |
| Eurobank EFG Bulgaria                                  | 103 |
| First Investment Bank                                  | 107 |
| ING Bank N.V., Sofia Branch                            | 111 |
| International Asset Bank                               | 115 |
| Investbank   | 119 |
| MKB Unionbank  | 123 |
| Municipal Bank   | 127 |
| NLB West-East Bank                                     | 131 |
| Piraeus Bank Bulgaria                                  | 135 |
| ProCredit Bank   | 139 |
| Raiffeisenbank, Bulgaria                               | 143 |
| Société Générale Expressbank                           | 147 |
| T. C. Ziraat Bank, Sofia Branch                        | 151 |
| Texim Private Entrepreneurial Bank                     | 155 |
| Tokuda Bank  | 159 |
| UniCredit Bulbank                                      | 163 |
| United Bulgarian Bank                                  | 167 |

<sup>\*</sup> Banks are arranged in alphabetical order, not according to bank code.



### **ALLIANZ BANK BULGARIA**

### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN 000)        |
|---|-------------|---------|-----------|------------------|
|   | Balance     |         | Including |                  |
|   | sheet value | BGN     | EUR       | Other currencies |
| ASSETS  |             |         |           |                  |
| Cash and cash balances with central banks                                       | 155 507     | 35 733  | 116 863   | 2 911            |
| Financial assets held for trading   | 17 856      | 8 154   | 7 790     | 1 912            |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |
| Available-for-sale financial assets   | 42 607      | 41 198  | 1 341     | 68               |
| Loans and receivables (including finance leases)                                | 1 255 343   | 443 387 | 725 589   | 86 367           |
| Held-to-maturity investments  | 110 120     | 53 779  | 40 393    | 15 948           |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Tangible assets   | 18 253      | 18 253  | 0         | 0                |
| Intangible assets   | 7 571       | 7 571   | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0       | 0         | 0                |
| Tax assets  | 700         | 700     | 0         | 0                |
| Other assets  | 19 978      | 19 242  | 301       | 435              |
| Non-current assets and disposal groups classified as held for sale              | 390         | 390     | 0         | 0                |
| TOTAL ASSETS  | 1 628 325   | 628 407 | 892 277   | 107 641          |
| LIABILITIES   |             |         |           |                  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0       | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 1 460 984   | 549 973 | 805 577   | 105 434          |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Provisions  | 103         | 103     | 0         | 0                |
| Tax liabilities   | 935         | 935     | 0         | 0                |
| Other liabilities   | 18 973      | 15 439  | 2 619     | 915              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |
| TOTAL LIABILITIES   | 1 480 995   | 566 450 | 808 196   | 106 349          |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |
| Issued capital  | 69 000      | 69 000  |           |                  |
| Share premium   | 0           | 0       |           |                  |
| Other equity  | 0           | 0       |           |                  |
| Revaluation reserves and other valuation differences                            | -1 355      | -1 355  |           |                  |
| Reserves (including retained earnings)  | 71 565      | 71 565  |           |                  |
| Treasury shares   | 0           | 0       |           |                  |
| Income from current year  | 8 120       | 8 120   |           |                  |
| Interim dividends   | 0           | 0       |           |                  |
| Minority interest   | 0           | 0       |           |                  |
| TOTAL EQUITY  | 147 330     | 147 330 |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 1 628 325   | 713 780 | 808 196   | 106 349          |



### **ALLIANZ BANK BULGARIA**

### INCOME STATEMENT

(March 2009)

|  |        |        |           | (BGN'000)        |  |
|--|--------|--------|-----------|------------------|--|
|  | Total  |        | Including |                  |  |
|  | amount | BGN    | EUR       | Other currencies |  |
| CONTINUING OPERATIONS  |        |        |           |                  |  |
| Financial and operating income and expenses  | 17 432 | 11 317 | 5 976     | 139              |  |
| Interest income  | 26 676 | 12 446 | 13 166    | 1 064            |  |
| Interest expenses  | 14 158 | 4 869  | 8 256     | 1 033            |  |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |  |
| Dividend income  | 0      | 0      | 0         | 0                |  |
| Fee and commission income  | 4 450  | 3 258  | 1 080     | 112              |  |
| Fee and commission expenses  | 260    | 242    | 14        | 4                |  |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |  |
| not measured at fair value through profit or loss, net   | -199   | -199   |           |                  |  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 755    | 755    |           |                  |  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |  |
| Exchange differences, net  | -52    | -52    |           |                  |  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 32     | 32     |           |                  |  |
| Other operating income   | 335    | 335    |           |                  |  |
| Other operating expenses   | 147    | 147    |           |                  |  |
| Administration costs   | 10 193 |        |           |                  |  |
| Depreciation   | 1 157  |        |           |                  |  |
| Provisions   | 0      |        |           |                  |  |
| Impairment   | -2 940 |        |           |                  |  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 9 022  |        |           |                  |  |
| Tax expense (income) related to profit or loss from continuing operations                          | 902    |        |           |                  |  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 8 120  |        |           |                  |  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 8 120  |        |           |                  |  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 8 120  |        |           |                  |  |
|  |        |        |           |                  |  |



Debt/equity (hybrid) instruments

## ALLIANZ BANK BULGARIA

### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |         |           | (BGN'000)        |
|---|-----------|---------|-----------|------------------|
|   | T-4-1     |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 1 264 292 | 450 275 | 727 648   | 86 369           |
| Central governments                         | 2 637     | 498     | 2 139     | 0                |
| Credit institutions                         | 209 650   | 3 959   | 152 682   | 53 009           |
| Non-credit institutions                     | 9 350     | 1 706   | 7 644     | 0                |
| Corporates (corporate customers)            | 503 065   | 219 302 | 251 778   | 31 985           |
| Retail exposures                            | 539 590   | 224 810 | 313 405   | 1 375            |
| Residential mortgage loans to individuals   | 436 749   | 166 492 | 269 368   | 889              |
| Consumer loans                              | 102 841   | 58 318  | 44 037    | 486              |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 460 984 | 549 973 | 805 577   | 105 434          |
| Credit institutions                         | 121 308   | 23 140  | 97 910    | 258              |
| Deposits                                    | 27 657    | 2 950   | 24 449    | 258              |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 29 428    | 0       | 29 428    | 0                |
| Long-term funding                           | 64 223    | 20 190  | 44 033    | 0                |
| Institutions other than credit institutions | 677 137   | 323 157 | 291 162   | 62 818           |
| Deposits                                    | 664 487   | 319 867 | 281 802   | 62 818           |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 2 073     | 339     | 1 734     | 0                |
| Long-term funding                           | 10 577    | 2 951   | 7 626     | 0                |
| Individuals and households                  | 635 500   | 192 894 | 400 248   | 42 358           |
| Subordinated debt                           | 27 039    | 10 782  | 16 257    | 0                |



### **ALLIANZ BANK BULGARIA**

#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

**License granted by the BNB** Resolution No. 345 of 3 June 1997 of the BNB Governing Council. License updated by Order

No. 100-00515 of 22 November 1999 and amended by Order No. RD 22-0446 of 27 October 2000, Order No. RD 22-0469 of 20 June 2002. License updated by Order No. RD 22-0856 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Company file No. 12684 of 1997, vol. 487, p. 202, lot No. 44383, re-entered in the Commercial

Register to the Registry Agency, UIC 128001319, certificate No. 20080513130424 of 13 May 2008

Address of the head office 79 Knyaginya Maria-Luiza Blvd., Sofia 1000

tel. 02/988 54 88; 921 54 04 Website: http://bank.allianz.bg

Management

Supervisory Board Maxim Stanev Sirakov – Chairman

**Emil Dimitrov Gavrilov** 

Temenouga Nenova Matrakchieva

Radka Stefanova Rasina Georgi Yanchev Momchilov

Management Board Dimitar Georgiev Zhelev - Chairman and Executive Director

Svetoslav Veleslavov Gavriiski - Chief Executive Director

Galya Dimitrova Dimitrova – Executive Director Dorcho Dimitrov Ilchev – Executive Director

Hristo Borisov Babev

Shareholders (shares over 10%)

Allianz Bulgaria Holding Ltd. – 79.895%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN'000)        |
|---|-------------|---------|-----------|------------------|
|   | Balance     |         | Including |                  |
|   | sheet value | BGN     | EUR       | Other currencies |
| ASSETS  |             |         |           |                  |
| Cash and cash balances with central banks                                       | 150 432     | 42 503  | 103 986   | 3 943            |
| Financial assets held for trading   | 0           | 0       | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |
| Available-for-sale financial assets   | 12          | 12      | 0         | 0                |
| Loans and receivables (including finance leases)                                | 1 831 312   | 252 781 | 1 565 922 | 12 609           |
| Held-to-maturity investments  | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Tangible assets   | 54 447      | 54 447  | 0         | 0                |
| Intangible assets   | 9 271       | 9 271   | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |
| accounted for using the equity method – including goodwill)                     | 0           | 0       | 0         | 0                |
| Tax assets  | 2 702       | 2 702   | 0         | 0                |
| Other assets  | 4 604       | 2 847   | 1 756     | 1                |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0       | 0         | 0                |
| TOTAL ASSETS  | 2 052 780   | 364 563 | 1 671 664 | 16 553           |
| LIABILITIES   |             |         |           |                  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0       | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 2 063 780   | 309 138 | 1 738 266 | 16 376           |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Provisions  | 0           | 0       | 0         | 0                |
| Tax liabilities   | 0           | 0       | 0         | 0                |
| Other liabilities   | 15 380      | 5 949   | 9 294     | 137              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |
| TOTAL LIABILITIES   | 2 079 160   | 315 087 | 1 747 560 | 16 513           |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |
| Issued capital  | 0           | 0       |           |                  |
| Share premium   | 0           | 0       |           |                  |
| Other equity  | 0           | 0       |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0       |           |                  |
| Reserves (including retained earnings)  | -14 858     | -14 858 |           |                  |
| Treasury shares   | 0           | 0       |           |                  |
| Income from current year  | -11 522     | -11 522 |           |                  |
| Interim dividends   | 0           | 0       |           |                  |
| Minority interest   | 0           | 0       |           |                  |
| TOTAL EQUITY  | -26 380     | -26 380 |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 2 052 780   | 288 707 | 1 747 560 | 16 513           |



## INCOME STATEMENT (March 2009)

|  |         |       |           | (BGN'000)        |
|--|---------|-------|-----------|------------------|
|  | Total   |       | Including |                  |
|  | amount  | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |         |       |           |                  |
| Financial and operating income and expenses  | 14 191  | 6 715 | 7 536     | -60              |
| Interest income  | 25 579  | 6 268 | 19 274    | 37               |
| Interest expenses  | 16 119  | 4 284 | 11 738    | 97               |
| Expenses on share capital repayable on demand  | 0       | 0     |           |                  |
| Dividend income  | 0       | 0     | 0         | 0                |
| Fee and commission income  | 2 470   | 2 470 | 0         | 0                |
| Fee and commission expenses  | 83      | 83    | 0         | 0                |
| Realised gains (losses) on financial assets and liabilities  |         |       |           |                  |
| not measured at fair value through profit or loss, net   | 0       | 0     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 258     | 258   |           |                  |
| Gains (losses) on financial assets and liabilities   |         |       |           |                  |
| designated at fair value through profit or loss, net   | 0       | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0       | 0     |           |                  |
| Exchange differences, net  | 0       | 0     |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0       | 0     |           |                  |
| Other operating income   | 2 086   | 2 086 |           |                  |
| Other operating expenses   | 0       | 0     |           |                  |
| Administration costs   | 15 690  |       |           |                  |
| Depreciation   | 2 492   |       |           |                  |
| Provisions   | 0       |       |           |                  |
| Impairment   | 7 531   |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0       |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0       |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0       |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | -11 522 |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 0       |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | -11 522 |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | -11 522 |       |           |                  |
| Profit or loss attributable to minority interest   | 0       |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | -11 522 |       |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| Edition in Britain Edit of the Ministry     |           |         |           | (BGN'000)        |
|---|-----------|---------|-----------|------------------|
|   |           |         | Including | ,                |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 1 849 636 | 260 531 | 1 576 490 | 12 615           |
| Central governments                         | 0         | 0       | 0         | 0                |
| Credit institutions                         | 14 802    | 0       | 2 241     | 12 561           |
| Non-credit institutions                     | 73 374    | 0       | 73 374    | 0                |
| Corporates (corporate customers)            | 1 261 612 | 95 950  | 1 165 627 | 35               |
| Retail exposures                            | 499 848   | 164 581 | 335 248   | 19               |
| Residential mortgage loans to individuals   | 322 251   | 700     | 321 532   | 19               |
| Consumer loans                              | 177 597   | 163 881 | 13 716    | 0                |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 2 063 780 | 309 138 | 1 738 266 | 16 376           |
| Credit institutions                         | 1 463 790 | 67 568  | 1 395 786 | 436              |
| Deposits                                    | 1 463 790 | 67 568  | 1 395 786 | 436              |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 0         | 0       | 0         | 0                |
| Institutions other than credit institutions | 266 944   | 104 344 | 159 399   | 3 201            |
| Deposits                                    | 266 944   | 104 344 | 159 399   | 3 201            |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 0         | 0       | 0         | 0                |
| Individuals and households                  | 333 046   | 137 226 | 183 081   | 12 739           |
| Subordinated debt                           | 0         | 0       | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0       | 0         | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution No. 31 of 2 February 1995 of the BNB Governing Council; Order No. 100-00564 of 22

December 1999 for license update. Order No. RD 22-571 of 27 November 2000: the BNB grants a permit to Alpha Bank AE, Athens, Greece, as a legal successor of the Ionian and Popular Bank of Greece, Athens (licensed by Order No. 100-00564 of 22 December 1999), to conduct bank activities through a branch named 'Alpha Bank, Sofia Branch'. By Resolution No. 17 of 12 February 2007 the Sofia City Court entered the change in the name of Alfa Bank–Sofia Branch to Alfa Bank–Bulgaria

Branch

Legal registration Entered in the Commercial Register on company file No. 4005, vol. 280, p. 156 by Resolution No. 2

of 1 September 1995 of the Sofia City Court, re-entered in the Commercial Register to the Registry

Agency, UIC 831694000, certificate No. 20080826102003 of 26 August 2008

Address 15–17 Vasil Levski Blvd., Sofia 1142

tel. 02/810 3500

Website: www.alphabank.bg

Management

Sotirios Philipos Petrou - Governor

Olivier Hall – Governor Evangelos Lytras – Governor

Evgenia Dimitrova Stoyanova - Governor

Shareholders (shares over 10%)

Alpha Bank AE, Athens, Greece - 100%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |       |           | (DOI 1000)       |
|---|-------------|-------|-----------|------------------|
|   | Balance     |       | Including |                  |
|   | sheet value | BGN   | EUR       | Other currencies |
| ASSETS  |             |       |           |                  |
| Cash and cash balances with central banks                                       | 1 357       | 382   | 975       | 0                |
| Financial assets held for trading   | 0           | 0     | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0           | 0     | 0         | 0                |
| Available-for-sale financial assets   | 0           | 0     | 0         | 0                |
| Loans and receivables (including finance leases)                                | 10 977      | 4     | 7 057     | 3 916            |
| Held-to-maturity investments  | 0           | 0     | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0     | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0     | 0         | 0                |
| Tangible assets   | 172         | 172   | 0         | 0                |
| Intangible assets   | 414         | 414   | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |       |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0     | 0         | 0                |
| Tax assets  | 0           | 0     | 0         | 0                |
| Other assets  | 75          | 41    | 34        | 0                |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0     | 0         | 0                |
| TOTAL ASSETS  | 12 995      | 1 013 | 8 066     | 3 916            |
| LIABILITIES   |             |       |           |                  |
| Deposits from central banks   | 0           | 0     | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0     | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0     | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 12 955      | 116   | 8 814     | 4 025            |
| Financial liabilities associated with transferred financial assets              | 0           | 0     | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0     | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0     | 0         | 0                |
| Provisions  | 0           | 0     | 0         | 0                |
| Tax liabilities   | 0           | 0     | 0         | 0                |
| Other liabilities   | 99          | 48    | 43        | 8                |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0     | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0     | 0         | 0                |
| TOTAL LIABILITIES   | 13 054      | 164   | 8 857     | 4 033            |
| EQUITY AND MINORITY INTEREST  |             |       |           |                  |
| Issued capital  | 0           | 0     |           |                  |
| Share premium   | 0           | 0     |           |                  |
| Other equity  | 0           | 0     |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0     |           |                  |
| Reserves (including retained earnings)  | 192         | 192   |           |                  |
| Treasury shares   | 0           | 0     |           |                  |
| Income from current year  | -251        | -251  |           |                  |
| Interim dividends   | 0           | 0     |           |                  |
| Minority interest   | 0           | 0     |           |                  |
| TOTAL EQUITY  | -59         | -59   |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 12 995      | 105   | 8 857     | 4 033            |



### INCOME STATEMENT

(March 2009)

|  |        |     |           | (BGN'000)        |
|--|--------|-----|-----------|------------------|
|  | Total  |     | Including |                  |
|  | amount | BGN | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |     |           |                  |
| Financial and operating income and expenses  | 94     | 94  | 0         | 0                |
| Interest income  | 130    | 130 | 0         | 0                |
| Interest expenses  | 44     | 44  | 0         | 0                |
| Expenses on share capital repayable on demand  | 0      | 0   |           |                  |
| Dividend income  | 0      | 0   | 0         | 0                |
| Fee and commission income  | 22     | 22  | 0         | 0                |
| Fee and commission expenses  | 1      | 1   | 0         | 0                |
| Realised gains (losses) on financial assets and liabilities  |        |     |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |     |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0   |           |                  |
| Exchange differences, net  | -13    | -13 |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0   |           |                  |
| Other operating income   | 0      | 0   |           |                  |
| Other operating expenses   | 0      | 0   |           |                  |
| Administration costs   | 309    |     |           |                  |
| Depreciation   | 32     |     |           |                  |
| Provisions   | 4      |     |           |                  |
| Impairment   | 0      |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |     |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | -251   |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | -251   |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | -251   |     |           |                  |
| Profit or loss attributable to minority interest   | 0      |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | -251   |     |           |                  |
|  |        |     |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |        |     |           | (BGN'000)        |
|---|--------|-----|-----------|------------------|
|   | Total  |     | Including |                  |
|   | Totai  | BGN | EUR       | Other currencies |
| LOANS                                       |        |     |           |                  |
| Loans and advances (gross value)            | 10 981 | 4   | 7 057     | 3 920            |
| Central governments                         | 0      | 0   | 0         | 0                |
| Credit institutions                         | 3 846  | 4   | 12        | 3 830            |
| Non-credit institutions                     | 0      | 0   | 0         | 0                |
| Corporates (corporate customers)            | 7 135  | 0   | 7 045     | 90               |
| Retail exposures                            | 0      | 0   | 0         | 0                |
| Residential mortgage loans to individuals   | 0      | 0   | 0         | 0                |
| Consumer loans                              | 0      | 0   | 0         | 0                |
| ATTRACTED FUNDS                             |        |     |           |                  |
| Attracted funds                             | 12 955 | 116 | 8 814     | 4 025            |
| Credit institutions                         | 2 553  | 50  | 2 496     | 7                |
| Deposits                                    | 2 553  | 50  | 2 496     | 7                |
| Repo transactions                           | 0      | 0   | 0         | 0                |
| Short-term funding                          | 0      | 0   | 0         | 0                |
| Long-term funding                           | 0      | 0   | 0         | 0                |
| Institutions other than credit institutions | 7 612  | 56  | 3 545     | 4 011            |
| Deposits                                    | 7 612  | 56  | 3 545     | 4 011            |
| Repo transactions                           | 0      | 0   | 0         | 0                |
| Short-term funding                          | 0      | 0   | 0         | 0                |
| Long-term funding                           | 0      | 0   | 0         | 0                |
| Individuals and households                  | 2 790  | 10  | 2 773     | 7                |
| Subordinated debt                           | 0      | 0   | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0      | 0   | 0         | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Leumi Bank established in Bulgaria a branch of its Bank Leumi Romania subsidiary; therefore, no

license from the BNB is required

**Legal registration** Entered in the Commercial Register to the Registry Agency, UIC 200217130,

certificate No. 20080703105334 of 3 July 2008

Address of the head office 9A Pozitano Str., Sofia 1303

tel. 02/981 81 22

Website: www.leumi.ro

Management

Bozhidar Ivanov Arshinkov - Governor

Valentin Stoichev Stoyanov - Deputy Governor

Shareholders (shares over 10%)

Bank Leumi Romania S.A. – 100%



### BNP PARIBAS S.A. – SOFIA BRANCH

### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |                |           | (BGN'000)        |
|---|-------------|----------------|-----------|------------------|
|   | Balance     |                | Including |                  |
|   | sheet value | BGN            | EUR       | Other currencies |
| ASSETS  |             |                |           |                  |
| Cash and cash balances with central banks   | 31 105      | 18 701         | 12 164    | 240              |
| Financial assets held for trading   | 237         | 172            | 6         | 59               |
| Financial assets designated at fair value through profit or loss                      | 0           | 0              | 0         | 0                |
| Available-for-sale financial assets   | 12 062      | 8 127          | 3 935     | 0                |
| Loans and receivables (including finance leases)                                      | 573 758     | 138 232        | 341 194   | 94 332           |
| Held-to-maturity investments  | 0           | 0              | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0              | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0           | 0              | 0         | 0                |
| Tangible assets   | 1 070       | 1 070          | 0         | 0                |
| Intangible assets   | 75          | 75             | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                            |             |                |           |                  |
| (accounted for using the equity method – including goodwill)                          | 0           | 0              | 0         | 0                |
| Tax assets  | 255         | 255            | 0         | 0                |
| Other assets  | 374         | 339            | 35        | 0                |
| Non-current assets and disposal groups classified as held for sale                    | 0           | 0              | 0         | 0                |
| TOTAL ASSETS  | 618 936     | 166 971        | 357 334   | 94 631           |
| LIABILITIES   |             |                |           |                  |
| Deposits from central banks   | 0           | 0              | 0         | 0                |
| Financial liabilities held for trading  | 99          | 4              | 94        | 1                |
| Financial liabilities designated at fair value through profit or loss                 | 0           | 0              | 0         | 0                |
| Financial liabilities measured at amortised cost                                      | 591 657     | 321 772        | 206 202   | 63 683           |
| Financial liabilities associated with transferred financial assets                    | 0           | 0              | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0              | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0           | 0              | 0         | 0                |
| Provisions  | 50          | 50             | 0         | 0                |
| Tax liabilities   | 24          | 24             | 0         | 0                |
| Other liabilities   | 2 682<br>0  | 1 940<br>0     | 700<br>0  | 42<br>0          |
| Share capital repayable on demand (e.g. cooperative shares)                           | 0           | 0              | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale TOTAL LIABILITIES | 594 512     | <b>323 790</b> | 206 996   | 63 726           |
| TOTAL LIABILITIES   | 394 312     | 323 190        | 200 990   | 03 /20           |
| EQUITY AND MINORITY INTEREST  |             |                |           |                  |
| Issued capital  | 0           | 0              |           |                  |
| Share premium   | 0           | 0              |           |                  |
| Other equity  | 0           | 0              |           |                  |
| Revaluation reserves and other valuation differences                                  | -82         | -82            |           |                  |
| Reserves (including retained earnings)  | 22 999      | 22 999         |           |                  |
| Treasury shares   | 0<br>1 507  | 0<br>1 507     |           |                  |
| Income from current year Interim dividends  | 1 507       | 1 50 /         |           |                  |
| Minority interest   | 0           | 0              |           |                  |
| TOTAL EQUITY  | 24 424      | 24 424         |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 618 936     | 348 214        | 206 996   | 63 726           |
|   |             |                |           |                  |



### **BNP PARIBAS S.A. – SOFIA BRANCH**

### INCOME STATEMENT

(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 4 809  | 1 756 | 2 844     | 209              |
| Interest income  | 6 615  | 3 306 | 3 158     | 151              |
| Interest expenses  | 3 709  | 2 727 | 934       | 48               |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 1 377  | 612   | 636       | 129              |
| Fee and commission expenses  | 53     | 14    | 16        | 23               |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 63     | 63    |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | 517    | 517   |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | -5     | -5    |           |                  |
| Other operating income   | 4      | 4     |           |                  |
| Other operating expenses   | 0      | 0     |           |                  |
| Administration costs   | 2 365  |       |           |                  |
| Depreciation   | 116    |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | 648    |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 1 680  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 173    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 1 507  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 1 507  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 1 507  |       |           |                  |



### BNP PARIBAS S.A. - SOFIA BRANCH

### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |         |           | (BGN'000)        |
|---|---------|---------|-----------|------------------|
|   | m . 1   |         | Including |                  |
|   | Total   | BGN     | EUR       | Other currencies |
| LOANS                                       |         |         |           |                  |
| Loans and advances (gross value)            | 575 812 | 138 433 | 342 857   | 94 522           |
| Central governments                         | 0       | 0       | 0         | 0                |
| Credit institutions                         | 268 289 | 66 200  | 109 201   | 92 888           |
| Non-credit institutions                     | 5 815   | 3       | 5 812     | 0                |
| Corporates (corporate customers)            | 301 349 | 71 888  | 227 834   | 1 627            |
| Retail exposures                            | 359     | 342     | 10        | 7                |
| Residential mortgage loans to individuals   | 226     | 226     | 0         | 0                |
| Consumer loans                              | 133     | 116     | 10        | 7                |
| ATTRACTED FUNDS                             |         |         |           |                  |
| Attracted funds                             | 591 657 | 321 772 | 206 202   | 63 683           |
| Credit institutions                         | 60 087  | 35 531  | 9 102     | 15 454           |
| Deposits                                    | 60 087  | 35 531  | 9 102     | 15 454           |
| Repo transactions                           | 0       | 0       | 0         | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 0       | 0       | 0         | 0                |
| Institutions other than credit institutions | 484 713 | 278 497 | 164 224   | 41 992           |
| Deposits                                    | 484 713 | 278 497 | 164 224   | 41 992           |
| Repo transactions                           | 0       | 0       | 0         | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 0       | 0       | 0         | 0                |
| Individuals and households                  | 46 857  | 7 744   | 32 876    | 6 237            |
| Subordinated debt                           | 0       | 0       | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0       | 0         | 0                |



### BNP PARIBAS S.A. – SOFIA BRANCH

#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB By Order No. RD 22-2254 of the BNB Governor dated 28 November 2006 BNP Paribas S.A. was

granted a permit to conduct bank activities within Bulgaria through a branch

**Legal registration** Company file No. 14557 of 2006, lot No. 21406, vol. 1504, p. 111

**Address of the head office** 2 Tsar Osvoboditel Blvd., Sofia 1000

tel. 02/9218 640; 9218 650 Website: www.bnpparibas.bg

**Management** The branch is represented jointly by two of the following persons: the Governor and Deputy

Governors or by two of the Deputy Governors respectively

Management Board Ullrich Günther Schubert – Governor

Jean-Michel Congost - Deputy Governor

Ivailo Lyubomirov Lyubomirov – Deputy Governor

Blagoi Vankov Bochev - Deputy Governor

Shareholders

(shares over 10%)

BNP Paribas S.A., Paris, France – 100%



### BALANCE SHEET AS OF 31 MARCH 2009

|   |                 |                |           | (BGN'000)        |
|---|-----------------|----------------|-----------|------------------|
|   | Balance         |                | Including |                  |
|   | sheet value     | BGN            | EUR       | Other currencies |
| ASSETS  |                 |                |           |                  |
| Cash and cash balances with central banks   | 31 273          | 6 725          | 24 215    | 333              |
| Financial assets held for trading   | 273             | 273            | 0         | 0                |
| Financial assets designated at fair value through profit or loss                      | 0               | 0              | 0         | 0                |
| Available-for-sale financial assets   | 6 985           | 4 094          | 0         | 2 891            |
| Loans and receivables (including finance leases)                                      | 747 437         | 46 669         | 688 388   | 12 380           |
| Held-to-maturity investments  | 0               | 0              | 0         | 0                |
| Derivatives – hedge accounting  | 6 393           | 0              | 6 393     | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0               | 0              | 0         | 0                |
| Tangible assets   | 4 228           | 4 228          | 0         | 0                |
| Intangible assets   | 140             | 140            | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                            |                 |                |           |                  |
| (accounted for using the equity method – including goodwill)                          | 3 000           | 3 000          | 0         | 0                |
| Tax assets  | 24              | 24             | 0         | 0                |
| Other assets  | 3 094           | 338            | 2 756     | 0                |
| Non-current assets and disposal groups classified as held for sale                    | 2 906           | 2 906          | 0         | 0                |
| TOTAL ASSETS  | 805 753         | 68 397         | 721 752   | 15 604           |
| LIABILITIES   |                 |                |           |                  |
| Deposits from central banks   | 0               | 0              | 0         | 0                |
| Financial liabilities held for trading  | 0               | 0              | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss                 | 0               | 0              | 0         | 0                |
| Financial liabilities measured at amortised cost                                      | 605 476         | 65 048         | 479 063   | 61 365           |
| Financial liabilities associated with transferred financial assets                    | 0               | 0              | 0         | 0                |
| Derivatives – hedge accounting  | 0               | 0              | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0               | 0              | 0         | 0                |
| Provisions  | 0               | 0              | 0         | 0                |
| Tax liabilities   | 68              | 68             | 0         | 0                |
| Other liabilities   | 2 577           | 2 181          | 384       | 12               |
| Share capital repayable on demand (e.g. cooperative shares)                           | 0               | 0              | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale TOTAL LIABILITIES | 608 121         | 67 <b>29</b> 7 | 479 447   | 61 377           |
| TOTAL LIABILITIES   | 008 121         | 0/29/          | 4/9 44/   | 01 3//           |
| EQUITY AND MINORITY INTEREST  | 12 (25          | 10 (05         |           |                  |
| Issued capital  | 12 625          | 12 625         |           |                  |
| Share premium   | 850             | 850            |           |                  |
| Other equity Revaluation reserves and other valuation differences                     | 0<br>-638       | 0<br>-638      |           |                  |
|   | -038<br>171 493 | 171 493        |           |                  |
| Reserves (including retained earnings) Treasury shares                                | 0               | 1/1 493        |           |                  |
| Income from current year  | 13 302          | 13 302         |           |                  |
| Interim dividends   | 0               | 13 302         |           |                  |
| Minority interest   | 0               | 0              |           |                  |
| TOTAL EQUITY  | 197 632         | 197 632        |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 805 753         | 264 929        | 479 447   | 61 377           |
|   |                 |                |           |                  |



## INCOME STATEMENT (March 2009)

|  |                 |     |           | (BGN'000)        |
|--|-----------------|-----|-----------|------------------|
|  | Total<br>amount |     | Including |                  |
|  |                 | BGN | EUR       | Other currencies |
| CONTINUING OPERATIONS  |                 |     |           |                  |
| Financial and operating income and expenses  | 22 693          | 743 | 22 327    | -377             |
| Interest income  | 29 832          | 814 | 28 794    | 224              |
| Interest expenses  | 7 895           | 622 | 6 675     | 598              |
| Expenses on share capital repayable on demand  | 0               | 0   |           |                  |
| Dividend income  | 0               | 0   | 0         | 0                |
| Fee and commission income  | 334             | 109 | 213       | 12               |
| Fee and commission expenses  | 24              | 4   | 5         | 15               |
| Realised gains (losses) on financial assets and liabilities  |                 |     |           |                  |
| not measured at fair value through profit or loss, net   | 2               | 2   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 85              | 85  |           |                  |
| Gains (losses) on financial assets and liabilities   |                 |     |           |                  |
| designated at fair value through profit or loss, net   | 0               | 0   |           |                  |
| Gains (losses) from hedge accounting, net  | -37             | -37 |           |                  |
| Exchange differences, net  | 262             | 262 |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0               | 0   |           |                  |
| Other operating income   | 134             | 134 |           |                  |
| Other operating expenses   | 0               | 0   |           |                  |
| Administration costs   | 2 773           |     |           |                  |
| Depreciation   | 158             |     |           |                  |
| Provisions   | 0               |     |           |                  |
| Impairment   | 4 991           |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0               |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0               |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |                 |     |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0               |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 14 771          |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 469           |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 13 302          |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0               |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 13 302          |     |           |                  |
| Profit or loss attributable to minority interest   | 0               |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 13 302          |     |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |           |         | (RGN,000)        |
|---|---------|-----------|---------|------------------|
|   | Total   | Including |         |                  |
|   | Total   | BGN       | EUR     | Other currencies |
| LOANS                                       |         |           |         |                  |
| Loans and advances (gross value)            | 797 492 | 47 466    | 736 790 | 13 236           |
| Central governments                         | 0       | 0         | 0       | 0                |
| Credit institutions                         | 66 562  | 46 545    | 11 518  | 8 499            |
| Non-credit institutions                     | 11 577  | 0         | 11 577  | 0                |
| Corporates (corporate customers)            | 671 653 | 901       | 668 346 | 2 406            |
| Retail exposures                            | 47 700  | 20        | 45 349  | 2 331            |
| Residential mortgage loans to individuals   | 46 615  | 20        | 44 264  | 2 331            |
| Consumer loans                              | 1 085   | 0         | 1 085   | 0                |
| ATTRACTED FUNDS                             |         |           |         |                  |
| Attracted funds                             | 605 476 | 65 048    | 479 063 | 61 365           |
| Credit institutions                         | 279 483 | 26 703    | 201 753 | 51 027           |
| Deposits                                    | 48 293  | 26 703    | 15 706  | 5 884            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 30 006  | 0         | 30 006  | 0                |
| Long-term funding                           | 201 184 | 0         | 156 041 | 45 143           |
| Institutions other than credit institutions | 296 488 | 34 580    | 257 974 | 3 934            |
| Deposits                                    | 177 714 | 34 580    | 139 791 | 3 343            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 46 402  | 0         | 46 402  | 0                |
| Long-term funding                           | 72 372  | 0         | 71 781  | 591              |
| Individuals and households                  | 29 505  | 3 765     | 19 336  | 6 404            |
| Subordinated debt                           | 0       | 0         | 0       | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0         | 0       | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution of the BNB Governing Council of 11 July 1996; updated in accordance with the Law on

Banks by BNB Order No. 100-000476 of 30 December 1999. License updated by Order

No. RD 22-0861 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the

Law on Credit Institutions

**Legal registration** Entered by Resolution No. 1 of 3 December 1996 of the Sofia City Court on company file No. 12587

of 1996, lot No. 35659, vol. 397, p. 180, re-entered in the Commercial Register to the Registry

Agency, UIC 121246419, certificate No. 20080327112129 of 27 March 2008

Address of the head office 16 Krakra Str., Sofia 1504

tel. 02/965 83 58 Website: www.bacb.bg

Management

Supervisory Board Evgeni Yakimov Ivanov

John Patrick Power Gerald Bernard Byrne Stephen William Filo Marshal Lee Miller Kiril Alexandrov Manov

Di i C II I

Management Board Dimitar Stoyanov Vuchev

Maria Svetoslavova Sheitanova

Silvia Kirilova Kirilova

Shareholders

(shares over 10%)

Allied Irish Banks p.l.c. - 49.99%

Gramercy Emerging Markets Fund – 30.92%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN 000)        |  |
|---|-------------|---------|-----------|------------------|--|
|   | Balance     |         | Including |                  |  |
|   | sheet value | BGN     | EUR       | Other currencies |  |
| ASSETS  |             |         |           |                  |  |
| Cash and cash balances with central banks                                       | 14 794      | 8 847   | 5 931     | 16               |  |
| Financial assets held for trading   | 0           | 0       | 0         | 0                |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |  |
| Available-for-sale financial assets   | 21 232      | 11 371  | 9 861     | 0                |  |
| Loans and receivables (including finance leases)                                | 769 114     | 614 455 | 154 512   | 147              |  |
| Held-to-maturity investments  | 66          | 0       | 66        | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Tangible assets   | 1 955       | 1 955   | 0         | 0                |  |
| Intangible assets   | 31          | 31      | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 27 500      | 27 500  | 0         | 0                |  |
| Tax assets  | 0           | 0       | 0         | 0                |  |
| Other assets  | 544         | 537     | 6         | 1                |  |
| Non-current assets and disposal groups classified as held for sale              | 1 678       | 1 678   | 0         | 0                |  |
| TOTAL ASSETS  | 836 914     | 666 374 | 170 376   | 164              |  |
| LIABILITIES   |             |         |           |                  |  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |  |
| Financial liabilities held for trading  | 0           | 0       | 0         | 0                |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 224 385     | 42 065  | 182 156   | 164              |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Provisions  | 1 279       | 1 279   | 0         | 0                |  |
| Tax liabilities   | 288         | 288     | 0         | 0                |  |
| Other liabilities   | 2 211       | 371     | 1 840     | 0                |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |  |
| TOTAL LIABILITIES   | 228 163     | 44 003  | 183 996   | 164              |  |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |  |
| Issued capital  | 587 174     | 587 174 |           |                  |  |
| Share premium   | 0           | 0       |           |                  |  |
| Other equity  | 0           | 0       |           |                  |  |
| Revaluation reserves and other valuation differences                            | 115         | 115     |           |                  |  |
| Reserves (including retained earnings)  | 16 585      | 16 585  |           |                  |  |
| Treasury shares   | 0           | 0       |           |                  |  |
| Income from current year  | 4 877       | 4 877   |           |                  |  |
| Interim dividends   | 0           | 0       |           |                  |  |
| Minority interest   | 0           | 0       |           |                  |  |
| TOTAL EQUITY  | 608 751     | 608 751 |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 836 914     | 652 754 | 183 996   | 164              |  |



# INCOME STATEMENT (March 2009)

|  |        |       |           | (BGN 000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 7 845  | 6 403 | 1 435     | 7                |
| Interest income  | 9 190  | 6 287 | 2 903     | 0                |
| Interest expenses  | 1 766  | 168   | 1 598     | 0                |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 406    | 265   | 132       | 9                |
| Fee and commission expenses  | 36     | 32    | 2         | 2                |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | -10    | -10   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 42     | 42    |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | -1     | -1    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0     |           |                  |
| Other operating income   | 20     | 20    |           |                  |
| Other operating expenses   | 0      | 0     |           |                  |
| Administration costs   | 1 351  |       |           |                  |
| Depreciation   | 63     |       |           |                  |
| Provisions   | 414    |       |           |                  |
| Impairment   | 598    |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 5 419  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 542    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 4 877  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 4 877  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 4 877  |       |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |         |           | (BGN 000         |
|---|---------|---------|-----------|------------------|
|   |         |         | Including |                  |
|   | Total   | BGN     | EUR       | Other currencies |
| LOANS                                       |         |         |           |                  |
| Loans and advances (gross value)            | 778 245 | 619 283 | 158 815   | 147              |
| Central governments                         | 0       | 0       | 0         | (                |
| Credit institutions                         | 550 365 | 537 327 | 12 891    | 147              |
| Non-credit institutions                     | 0       | 0       | 0         | (                |
| Corporates (corporate customers)            | 226 258 | 81 488  | 144 770   | (                |
| Retail exposures                            | 1 622   | 468     | 1 154     | (                |
| Residential mortgage loans to individuals   | 119     | 119     | 0         | (                |
| Consumer loans                              | 1 503   | 349     | 1 154     | (                |
| ATTRACTED FUNDS                             |         |         |           |                  |
| Attracted funds                             | 224 385 | 42 065  | 182 156   | 164              |
| Credit institutions                         | 140 479 | 5 054   | 135 425   | 0                |
| Deposits                                    | 9 884   | 61      | 9 823     | (                |
| Repo transactions                           | 0       | 0       | 0         | (                |
| Short-term funding                          | 0       | 0       | 0         | (                |
| Long-term funding                           | 130 595 | 4 993   | 125 602   | (                |
| Institutions other than credit institutions | 83 093  | 36 702  | 46 259    | 132              |
| Deposits                                    | 66 737  | 34 020  | 32 585    | 132              |
| Repo transactions                           | 0       | 0       | 0         | (                |
| Short-term funding                          | 0       | 0       | 0         | (                |
| Long-term funding                           | 16 356  | 2 682   | 13 674    | (                |
| Individuals and households                  | 813     | 309     | 472       | 32               |
| Subordinated debt                           | 0       | 0       | 0         | l                |
| Debt/equity (hybrid) instruments            | 0       | 0       | 0         | (                |



### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Order No. 100-000078 of 25 February 1999 of the BNB Governor. License updated by Order No. RD

22-0842 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the Law on

Credit Institutions

**Legal registration** Resolution No. 1 of the Sofia City Court of 11 March 1999 on company file No. 3400 of 1999,

re-entered in the Commercial Register to the Registry Agency, UIC 121856059,

certificate No. 20080429100249 of 29 April 2008

Address of the head office 1 Dyakon Ignatii Str., Sofia 1000

tel. 02/9306 333

Website: www.nasbank.bg

Management

Supervisory Board Atanas Slavchev Katsarchev - Chairman

Nina Hristova Radeva Kiril Milanov Ananiev Dragomir Velkov Stoinev

Francis Adam Wakefield Carpenter

Management Board Dimitar Kirilov Dimitrov - Chairman and Executive Director

Sasho Petrov Chakalski – Executive Director Angel Kirilov Gekov – Executive Director

Dimitar Nikolov Tadarakov

Procurators Krasimirka Davitkova Velinova-Saeva

Todor Nikolov Vanev

Shareholders

(shares over 10%)

Ministry of Finance - 99.999%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |             |                | (BON 000) |
|---|-------------|-------------|----------------|-----------|
|   | Balance     |             | Including      |           |
|   | sheet value | BGN         | EUR            | Other     |
| ASSETS  |             |             |                |           |
| Cash and cash balances with central banks   | 195 064     | 120 962     | 67 019         | 7 083     |
| Financial assets held for trading   | 16 477      | 4 133       | 1 164          | 11 180    |
| Financial assets field for trading Financial assets designated at fair value through profit or loss | 0           | 0           | 0              | 0         |
| Available-for-sale financial assets   | 46 917      | 28 753      | 13 547         | 4 617     |
| Loans and receivables (including finance leases)  | 1 241 614   | 743 282     | 402 311        | 96 021    |
| Held-to-maturity investments  | 87 351      | 34 096      | 53 255         | 0         |
| Derivatives – hedge accounting  | 0           | 0           | 0              | 0         |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk                     | 0           | 0           | 0              | 0         |
| Fangible assets   | 50 656      | 50 656      | 0              | 0         |
| Intangible assets   | 11 192      | 11 192      | 0              | 0         |
| Investments in associates, subsidiaries and joint ventures  | 11 192      | 11 192      | U              | U         |
| (accounted for using the equity method – including goodwill)  | 34 881      | 0           | 34 881         | 0         |
| Tax assets  | 1 230       | 1 230       | 0              | 0         |
| Other assets  | 58 401      | 56 559      | 1 762          | 80        |
|   | 335         | 335         | 0              | 0         |
| Non-current assets and disposal groups classified as held for sale  FOTAL ASSETS                    | 1 744 118   | 1 051 198   | 573 <b>939</b> | 118 981   |
| IOTAL ASSETS  | 1 /44 110   | 1 051 198   | 3/3 939        | 110 901   |
| LIABILITIES   |             |             |                |           |
| Deposits from central banks   | 0           | 0           | 0              | 0         |
| Financial liabilities held for trading  | 9 464       | 0           | 0              | 9 464     |
| Financial liabilities designated at fair value through profit or loss                               | 0           | 0           | 0              | 0         |
| Financial liabilities measured at amortised cost  | 1 493 880   | 837 983     | 555 767        | 100 130   |
| Financial liabilities associated with transferred financial assets                                  | 0           | 0           | 0              | 0         |
| Derivatives – hedge accounting  | 0           | 0           | 0              | 0         |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk                     | 0           | 0           | 0              | 0         |
| Provisions  | 0           | 0           | 0              | 0         |
| Tax liabilities   | 188         | 188         | 0              | 0         |
| Other liabilities   | 4 664       | 4 048       | 429            | 187       |
| Share capital repayable on demand (e.g. cooperative shares)   | 0           | 0           | 0              | 0         |
| Liabilities included in disposal groups classified as held for sale                                 | 0           | 0           | 0              | 0         |
| TOTAL LIABILITIES   | 1 508 196   | 842 219     | 556 196        | 109 781   |
| EQUITY AND MINODITY INTEDEST  |             |             |                |           |
| EQUITY AND MINORITY INTEREST  | 83 155      | 02 155      |                |           |
| Issued capital  |             | 83 155      |                |           |
| Share premium   | 64 445      | 64 445      |                |           |
| Other equity  | 0<br>-4 860 | 0<br>-4 860 |                |           |
| Revaluation reserves and other valuation differences  |             |             |                |           |
| Reserves (including retained earnings)  | 86 153      | 86 153      |                |           |
| Treasury shares   | 7 020       | 7.020       |                |           |
| Income from current year  | 7 029       | 7 029       |                |           |
| Interim dividends   | 0           | 0           |                |           |
| Minority interest   | 0           | 0           |                |           |
| TOTAL EQUITY  | 235 922     | 235 922     |                |           |
| TOTAL LIABILITIES AND EQUITY  | 1 744 118   | 1 078 141   | 556 196        | 109 781   |



# INCOME STATEMENT (March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 23 221 | 20 418 | 2 544     | 259              |
| Interest income  | 33 071 | 23 041 | 9 033     | 997              |
| Interest expenses  | 16 203 | 7 152  | 8 100     | 951              |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 41     | 40     | 0         | 1                |
| Fee and commission income  | 6 261  | 4 145  | 1 885     | 231              |
| Fee and commission expenses  | 767    | 474    | 274       | 19               |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | -128   | -128   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 929    | 929    |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | -93    | -93    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0      |           |                  |
| Other operating income   | 110    | 110    |           |                  |
| Other operating expenses   | 0      | 0      |           |                  |
| Administration costs   | 15 620 |        |           |                  |
| Depreciation   | 2 127  |        |           |                  |
| Provisions   | 0      |        |           |                  |
| Impairment   | -2 336 |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 7 810  |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 781    |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 7 029  |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 7 029  |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 7 029  |        |           |                  |
|  |        |        |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |         |           | (RGN,000)        |
|---|-----------|---------|-----------|------------------|
|   | Total     |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| OANS  |           |         |           |                  |
| Loans and advances (gross value)            | 1 246 089 | 747 691 | 402 379   | 96 019           |
| Central governments                         | 5 415     | 5 415   | 0         | 0                |
| Credit institutions                         | 239 417   | 57 523  | 120 699   | 61 195           |
| Non-credit institutions                     | 27 480    | 12 420  | 4         | 15 056           |
| Corporates (corporate customers)            | 616 630   | 359 658 | 237 398   | 19 574           |
| Retail exposures                            | 357 147   | 312 675 | 44 278    | 194              |
| Residential mortgage loans to individuals   | 103 157   | 71 545  | 31 493    | 119              |
| Consumer loans                              | 253 990   | 241 130 | 12 785    | 75               |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 493 880 | 837 983 | 555 767   | 100 130          |
| Credit institutions                         | 43 278    | 42 942  | 329       | 7                |
| Deposits                                    | 4 629     | 4 293   | 329       | 7                |
| Repo transactions                           | 13 476    | 13 476  | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 25 173    | 25 173  | 0         | 0                |
| Institutions other than credit institutions | 635 339   | 446 475 | 177 032   | 11 832           |
| Deposits                                    | 631 774   | 442 910 | 177 032   | 11 832           |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 3 565     | 3 565   | 0         | 0                |
| Individuals and households                  | 815 263   | 348 566 | 378 406   | 88 291           |
| Subordinated debt                           | 0         | 0       | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0       | 0         | 0                |



### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

**License granted by the BNB** Resolution No. 14 of 25 February 1991 of the BNB Governing Council.

Updated by Order No. 100-00493 of the BNB Governor dated 17 November 1999. License updated by Order No. RD 22-0849 of the BNB Governor dated 7 May 2007 in accordance with the require-

ments of the Law on Credit Institutions

Legal registration Resolution of the Sofia City Court of 28 March 1991 on company file No. 5227 of 1991, lot No. 334,

vol. 4, p. 11, re-entered in the Commercial Register to the Registry Agency, UIC 831447150,

certificate No. 20080718100200 of 18 July 2008

Address of the head office 103 Rakovski Str., Sofia 1000

tel. 02/9266 266

Website: www.ccbank.bg

Management

Supervisory Board Ivo Kamenov Georgiev

Marin Velikov Mitev

Central Cooperative Union

Management Board Alexander Asenov Vodenicharov

Georgi Dimitrov Konstantinov - Executive Director

Lazar Petrov Iliev - Executive Director

Victor Ivanov Mechkarov – Executive Director Ivailo Lazarov Donchev – Executive Director

Alexander Dimitrov Kerezov

Tsvetan Tsankov Botev Biser Yordanov Slavkov

Procurator Tihomir Angelov Atanasov

Shareholders (shares over 10%)

CCB Group Assets Management EAD - 68.20%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |                     |                     |           | (BGN'000)        |
|---|---------------------|---------------------|-----------|------------------|
|   | Balance             |                     | Including |                  |
|   | sheet value         | BGN                 | EUR       | Other currencies |
| ASSETS  |                     |                     |           |                  |
| Cash and cash balances with central banks                                       | 148 810             | 40 677              | 101 851   | 6 282            |
| Financial assets held for trading   | 0                   | 0                   | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0                   | 0                   | 0         | 0                |
| Available-for-sale financial assets   | 75 223              | 74 248              | 973       | 2                |
| Loans and receivables (including finance leases)                                | 1 548 746           | 609 406             | 890 664   | 48 676           |
| Held-to-maturity investments  | 0                   | 0                   | 0         | 0                |
| Derivatives – hedge accounting  | 0                   | 0                   | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                   | 0                   | 0         | 0                |
| Tangible assets   | 22 243              | 22 243              | 0         | 0                |
| Intangible assets   | 1 588               | 1 588               | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |                     |                     |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0                   | 0                   | 0         | 0                |
| Tax assets  | 2 173               | 2 173               | 0         | 0                |
| Other assets  | 11 320              | 11 025              | 207       | 88               |
| Non-current assets and disposal groups classified as held for sale              | 0                   | 0                   | 0         | 0                |
| TOTAL ASSETS  | 1 810 103           | 761 360             | 993 695   | 55 048           |
| LIABILITIES   |                     |                     |           |                  |
| Deposits from central banks   | 0                   | 0                   | 0         | 0                |
| Financial liabilities held for trading  | 3 211               | 0                   | 0         | 3 211            |
| Financial liabilities designated at fair value through profit or loss           | 0                   | 0                   | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 1 587 761           | 522 209             | 818 023   | 247 529          |
| Financial liabilities associated with transferred financial assets              | 0                   | 0                   | 0         | 0                |
| Derivatives – hedge accounting  | 0                   | 0                   | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                   | 0                   | 0         | 0                |
| Provisions  | 0                   | 0                   | 0         | 0                |
| Tax liabilities   | 93                  | 93                  | 0         | 0                |
| Other liabilities   | 5 735               | 4 874               | 763       | 98               |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                   | 0                   | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0                   | 0                   | 010.706   | 0                |
| TOTAL LIABILITIES   | 1 596 800           | 527 176             | 818 786   | 250 838          |
| EQUITY AND MINORITY INTEREST  |                     |                     |           |                  |
| Issued capital  | 69 721              | 69 721              |           |                  |
| Share premium   | 0                   | 0                   |           |                  |
| Other equity  | 0                   | 0                   |           |                  |
| Revaluation reserves and other valuation differences                            | 1 003               | 1 003               |           |                  |
| Reserves (including retained earnings)  | 134 065             | 134 065             |           |                  |
| Treasury shares   | 0                   | 0                   |           |                  |
| Income from current year  | 8 514               | 8 514               |           |                  |
| Interim dividends   | 0                   | 0                   |           |                  |
| Minority interest TOTAL EQUITY  | 0<br><b>213 303</b> | 0<br><b>213 303</b> |           |                  |
|   |                     |                     |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 1 810 103           | 740 479             | 818 786   | 250 838          |



# INCOME STATEMENT (March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 24 469 | 16 546 | 10 223    | -2 300           |
| Interest income  | 34 901 | 16 607 | 17 984    | 310              |
| Interest expenses  | 18 697 | 6 300  | 9 641     | 2 756            |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 0      | 0      | 0         | 0                |
| Fee and commission income  | 8 281  | 6 110  | 2 008     | 163              |
| Fee and commission expenses  | 401    | 256    | 128       | 17               |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | -18    | -18    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | -4 069 | -4 069 |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | 4 161  | 4 161  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 2      | 2      |           |                  |
| Other operating income   | 309    | 309    |           |                  |
| Other operating expenses   | 0      | 0      |           |                  |
| Administration costs   | 14 677 |        |           |                  |
| Depreciation   | 1 218  |        |           |                  |
| Provisions   | -57    |        |           |                  |
| Impairment   | -829   |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 9 460  |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 946    |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 8 514  |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 8 514  |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 8 514  |        |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |         |           | (BGN 000)        |
|---|-----------|---------|-----------|------------------|
|   | m . 1     |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 1 592 709 | 633 023 | 911 010   | 48 676           |
| Central governments                         | 1 069     | 959     | 110       | 0                |
| Credit institutions                         | 140 950   | 11 857  | 93 727    | 35 366           |
| Non-credit institutions                     | 88 932    | 48 069  | 40 863    | 0                |
| Corporates (corporate customers)            | 943 182   | 253 094 | 677 013   | 13 075           |
| Retail exposures                            | 418 576   | 319 044 | 99 297    | 235              |
| Residential mortgage loans to individuals   | 170 216   | 84 378  | 85 810    | 28               |
| Consumer loans                              | 248 360   | 234 666 | 13 487    | 207              |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 587 761 | 522 209 | 818 023   | 247 529          |
| Credit institutions                         | 99 465    | 30 818  | 68 594    | 53               |
| Deposits                                    | 87 626    | 18 979  | 68 594    | 53               |
| Repo transactions                           | 11 839    | 11 839  | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 0         | 0       | 0         | 0                |
| Institutions other than credit institutions | 521 564   | 296 983 | 190 443   | 34 138           |
| Deposits                                    | 517 489   | 296 983 | 186 368   | 34 138           |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 4 075     | 0       | 4 075     | 0                |
| Individuals and households                  | 917 757   | 194 408 | 510 011   | 213 338          |
| Subordinated debt                           | 48 975    | 0       | 48 975    | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0       | 0         | 0                |



### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution No. 26 of 27 January 1995; the bank was renamed by Order No. RD 22-482 of 29 September

2000. License updated by Order No. 100-00502 of the BNB Governor dated 18 November 1999 in

accordance with the requirements of the Law on Credit Institutions

**Legal registration** Resolution No.1 of 8 March 1995 of the Sofia City Court on company file No. 2757 of 1995,

lot No. 665, vol. 12, reg. II, p. 126, re-entered in the Commercial Register to the Registry Agency,

UIC 831686320, certificate No. 20080227204600 of 27 February 2008

**Address of the head office** 2 Slavyanska Str., Sofia 1000

tel. 02/9399 240; 9399 400 Website: www.eibank.bg

Management

Supervisory Board Tsvetelina Borislavova Karagiozova – Chairman

Jan Vanhevel - Deputy Chairman

Vessela Nikolova Stancheva-Mincheva

Dirk Mampaey Johan Daemen

Boiko Dimitrov Dimitrachkov

Management Board Vasil Stefanov Simov - Chairman and Executive Director

Petar Grozdev Andronov – Chief Executive Director Alexander Dimitrov Dimitrov – Executive Director

Frank Jansen

Shareholders (shares over 10%)

KBC BANK N.V. - 81.69%

Tsvetelina Borislavova Karagiozova - 18.31%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN'000)        |
|---|-------------|---------|-----------|------------------|
|   | Balance     |         | Including |                  |
|   | sheet value | BGN     | EUR       | Other currencies |
| ASSETS  |             |         |           |                  |
| Cash and cash balances with central banks                                       | 21 963      | 21 695  | 166       | 102              |
| Financial assets held for trading   | 10 736      | 0       | 9 073     | 1 663            |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |
| Available-for-sale financial assets   | 84          | 84      | 0         | 0                |
| Loans and receivables (including finance leases)                                | 546 351     | 279 642 | 227 574   | 39 135           |
| Held-to-maturity investments  | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Tangible assets   | 812         | 812     | 0         | 0                |
| Intangible assets   | 47          | 47      | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0       | 0         | 0                |
| Tax assets  | 135         | 135     | 0         | 0                |
| Other assets  | 3 619       | 3 465   | 7         | 147              |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0       | 0         | 0                |
| TOTAL ASSETS  | 583 747     | 305 880 | 236 820   | 41 047           |
| LIABILITIES   |             |         |           |                  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |
| Financial liabilities held for trading  | 3 057       | 0       | 2 583     | 474              |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 540 427     | 413 477 | 104 183   | 22 767           |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Provisions  | 0           | 0       | 0         | 0                |
| Tax liabilities   | 986         | 986     | 0         | 0                |
| Other liabilities   | 13 609      | 3 953   | 8 979     | 677              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |
| TOTAL LIABILITIES   | 558 079     | 418 416 | 115 745   | 23 918           |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |
| Issued capital  | 0           | 0       |           |                  |
| Share premium   | 0           | 0       |           |                  |
| Other equity  | 130         | 130     |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0       |           |                  |
| Reserves (including retained earnings)  | 14 868      | 14 868  |           |                  |
| Treasury shares   | 0           | 0       |           |                  |
| Income from current year  | 10 670      | 10 670  |           |                  |
| Interim dividends   | 0           | 0       |           |                  |
| Minority interest   | 0           | 0       |           |                  |
| TOTAL EQUITY  | 25 668      | 25 668  |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 583 747     | 444 084 | 115 745   | 23 918           |



### INCOME STATEMENT

(March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 14 398 | 12 916 | 1 433     | 49               |
| Interest income  | 3 083  | 1 874  | 1 177     | 32               |
| Interest expenses  | 1 500  | 1 331  | 152       | 17               |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 0      | 0      | 0         | 0                |
| Fee and commission income  | 1 215  | 738    | 436       | 41               |
| Fee and commission expenses  | 180    | 145    | 28        | 7                |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | 4      | 4      |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 10 240 | 10 240 |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | 1 594  | 1 594  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 11     | 11     |           |                  |
| Other operating income   | 0      | 0      |           |                  |
| Other operating expenses   | 69     | 69     |           |                  |
| Administration costs   | 2 321  |        |           |                  |
| Depreciation   | 66     |        |           |                  |
| Provisions   | 0      |        |           |                  |
| Impairment   | 84     |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 11 927 |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 257  |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 10 670 |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 10 670 |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 10 670 |        |           |                  |
|  |        |        |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

Debt/equity (hybrid) instruments

| Edition in Edition Edition in of the inition 2007  |         |         |           | (BGN'000)        |
|--|---------|---------|-----------|------------------|
|  |         |         | Including | (201100)         |
|  | Total   | BGN     | EUR       | Other currencies |
| LOANS  |         |         |           |                  |
| Loans and advances (gross value)   | 547 425 | 279 978 | 228 304   | 39 143           |
| Central governments  | 0       | 0       | 0         | 0                |
| Credit institutions  | 403 232 | 228 303 | 136 938   | 37 991           |
| Non-credit institutions  | 12      | 12      | 0         | 0                |
| Corporates (corporate customers)   | 144 181 | 51 663  | 91 366    | 1 152            |
| Retail exposures   | 0       | 0       | 0         | 0                |
| Residential mortgage loans to individuals  | 0       | 0       | 0         | 0                |
| Consumer loans   | 0       | 0       | 0         | 0                |
| ATTRACTED FUNDS  |         |         |           |                  |
| Attracted funds  | 540 427 | 413 477 | 104 183   | 22 767           |
| Credit institutions  | 152 443 | 136 792 | 15 651    | 0                |
| Deposits   | 152 443 | 136 792 | 15 651    | 0                |
| Repo transactions  | 0       | 0       | 0         | 0                |
| Short-term funding   | 0       | 0       | 0         | 0                |
| Long-term funding  | 0       | 0       | 0         | 0                |
| Institutions other than credit institutions  | 384 464 | 276 431 | 85 314    | 22 719           |
| Deposits   | 384 464 | 276 431 | 85 314    | 22 719           |
| Repo transactions  | 0       | 0       | 0         | 0                |
| Short-term funding   | 0       | 0       | 0         | 0                |
| Long-term funding  | 0       | 0       | 0         | 0                |
| Individuals and households   | 3 520   | 254     | 3 218     | 48               |
| Subordinated debt  | 0       | 0       | 0         | 0                |
| D. Letter to the Letter to the contract of the letter to t | 0       | 0       | 0         | 0                |

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#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Order No. RD 22-319 of 22 June 2000 and Order No. RD 22-319 of 11 December 2000 amending

Order No. RD 22-319 of 22 June 2000 which permitted Citibank N. A., Sofia Branch to conduct transactions under Article 1, para. 2, item 4 of the Law on Banks excluding purchases of shares and issuance of shares on its own account. License updated by Order No. RD 22-2279 dated 25 October

2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Resolution No. 1 of the Sofia City Court of 6 July 2000, company file No. 8611 of 2000, lot No. 57

183, vol. 627, reg. I, p. 132, re-entered in the Commercial Register to the Registry Agency, UIC

130325402, certificate No. 20090114155151 of 14 January 2009

Address of the branch 2 Knyaginya Maria-Luiza Blvd., floor 5, Sofia 1000

tel. 02/9175 100

Management

Management Board Stefan Nikolaev Ivanov - Governor

Chavdar Petrov Risin

Borislava Stoyanova Zhereva-Naimoushina

Plamen Nikolov Gonkov

Shareholders (shares over 10%)

Branch of Citibank N.A., Sofia Branch



### BALANCE SHEET AS OF 31 MARCH 2009

|   |                  |           |           | (BGN'000)        |
|---|------------------|-----------|-----------|------------------|
|   | Balance          |           | Including |                  |
|   | sheet value      | BGN       | EUR       | Other currencies |
| ASSETS  |                  |           |           |                  |
| Cash and cash balances with central banks                                       | 480 099          | 353 488   | 114 231   | 12 380           |
| Financial assets held for trading   | 28 097           | 25 979    | 2 118     | 0                |
| Financial assets designated at fair value through profit or loss                | 0                | 0         | 0         | 0                |
| Available-for-sale financial assets   | 175 438          | 129 319   | 46 119    | 0                |
| Loans and receivables (including finance leases)                                | 1 518 306        | 537 742   | 813 352   | 167 212          |
| Held-to-maturity investments  | 74 965           | 71 692    | 3 273     | 0                |
| Derivatives – hedge accounting  | 0                | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                | 0         | 0         | 0                |
| Tangible assets   | 60 410           | 60 410    | 0         | 0                |
| Intangible assets   | 659              | 659       | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |                  |           |           |                  |
| (accounted for using the equity method – including goodwill)                    | 165              | 165       | 0         | 0                |
| Tax assets  | 1 224            | 1 224     | 0         | 0                |
| Other assets  | 6 586            | 6 443     | 141       | 2                |
| Non-current assets and disposal groups classified as held for sale              | 0                | 0         | 0         | 0                |
| TOTAL ASSETS  | 2 345 949        | 1 187 121 | 979 234   | 179 594          |
| LIABILITIES   |                  |           |           |                  |
| Deposits from central banks   | 0                | 0         | 0         | 0                |
| Financial liabilities held for trading  | 0                | 0         | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0                | 0         | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 2 111 073        | 1 109 563 | 794 981   | 206 529          |
| Financial liabilities associated with transferred financial assets              | 0                | 0         | 0         | 0                |
| Derivatives – hedge accounting  | 0                | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                | 0         | 0         | 0                |
| Provisions  | 302              | 302       | 0         | 0                |
| Tax liabilities   | 5 120            | 5 120     | 0         | 0                |
| Other liabilities   | 252              | 237       | 6         | 9                |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                | 0         | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0                | 0         | 0         | 0                |
| TOTAL LIABILITIES   | 2 116 747        | 1 115 222 | 794 987   | 206 538          |
| EQUITY AND MINORITY INTEREST  |                  |           |           |                  |
| Issued capital  | 60 000           | 60 000    |           |                  |
| Share premium   | 48 500           | 48 500    |           |                  |
| Other equity  | 0                | 0         |           |                  |
| Revaluation reserves and other valuation differences                            | 22 384           | 22 384    |           |                  |
| Reserves (including retained earnings)  | 82 828           | 82 828    |           |                  |
| Treasury shares   | 0                | 15 400    |           |                  |
| Income from current year  | 15 490           | 15 490    |           |                  |
| Interim dividends   | 0                | 0         |           |                  |
| Minority interest TOTAL EQUITY  | 229 2 <b>0</b> 2 | 229 202   |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 2 345 949        | 1 344 424 | 794 987   | 206 538          |



# INCOME STATEMENT (March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 26 941 | 18 538 | 7 788     | 615              |
| Interest income  | 35 958 | 16 151 | 17 643    | 2 164            |
| Interest expenses  | 20 324 | 7 199  | 11 537    | 1 588            |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 0      | 0      | 0         | 0                |
| Fee and commission income  | 4 124  | 2 357  | 1 722     | 45               |
| Fee and commission expenses  | 263    | 217    | 40        | 6                |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | 1 399  | 1 399  |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 2 142  | 2 142  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | 2 741  | 2 741  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0      |           |                  |
| Other operating income   | 1 444  | 1 444  |           |                  |
| Other operating expenses   | 280    | 280    |           |                  |
| Administration costs   | 6 734  |        |           |                  |
| Depreciation   | 1 044  |        |           |                  |
| Provisions   | 0      |        |           |                  |
| Impairment   | 1 952  |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 17 211 |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 721  |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 15 490 |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 15 490 |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 15 490 |        |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BGN'00         |
|---|-----------|-----------|-----------|-----------------|
|   | T-4-1     |           | Including |                 |
|   | Total     | BGN       | EUR       | Other currencie |
| OANS  |           |           |           |                 |
| oans and advances (gross value)             | 1 526 809 | 540 904   | 818 006   | 167 89          |
| Central governments                         | 0         | 0         | 0         |                 |
| Credit institutions                         | 281 905   | 54 751    | 140 765   | 86 38           |
| Non-credit institutions                     | 30 452    | 30 452    | 0         |                 |
| Corporates (corporate customers)            | 1 205 300 | 453 104   | 670 721   | 81 47           |
| Retail exposures                            | 9 152     | 2 597     | 6 520     | 3               |
| Residential mortgage loans to individuals   | 5 808     | 242       | 5 554     | 1               |
| Consumer loans                              | 3 344     | 2 355     | 966       | 2               |
| ATTRACTED FUNDS                             |           |           |           |                 |
| Attracted funds                             | 2 111 073 | 1 109 563 | 794 981   | 206 52          |
| Credit institutions                         | 21 049    | 20 190    | 859       |                 |
| Deposits                                    | 0         | 0         | 0         |                 |
| Repo transactions                           | 0         | 0         | 0         |                 |
| Short-term funding                          | 0         | 0         | 0         |                 |
| Long-term funding                           | 21 049    | 20 190    | 859       |                 |
| Institutions other than credit institutions | 1 499 784 | 908 670   | 456 371   | 134 74          |
| Deposits                                    | 1 499 740 | 908 626   | 456 371   | 134 74          |
| Repo transactions                           | 0         | 0         | 0         |                 |
| Short-term funding                          | 0         | 0         | 0         |                 |
| Long-term funding                           | 44        | 44        | 0         |                 |
| Individuals and households                  | 590 240   | 180 703   | 337 751   | 71 78           |
| Subordinated debt                           | 0         | 0         | 0         |                 |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         |                 |



### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution No. 24 of the BNB Governing Council of 21 January 1994; Order No. 100-00499 of the

BNB Governor dated 18 November 1999; Order No. RD 22-0440 of the BNB Governor dated 7 September 2000 amending Order No. RD 100-00499 of 18 November 1999; Order No. RD 22-584 of the BNB Governor dated 1 December 2000 amending Order No. 100-00499 of 18 November 1999; Corporate Commercial Bank license updated by Order No. RD 22-0859 of the BNB Governor dated

7 May 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Resolution of the Sofia City Court of 6 May 1994 on company file No. 3989 of 1994, lot No. 568,

vol. 11, reg. II, p. 29, re-entered in the Commercial Register to the Registry Agency, UIC 831184677,

certificate No. 20080204132305 of 4 February 2008

**Address of the head office** 10 Graf Ignatiev Str., Sofia 1000

tel. 02/980 93 62; 9375 601; 9375 683

Website: www.corpbank.bg

Management

Supervisory Board Tsvetan Radoev Vasilev - Chairman

Zlatozar Krustev Surlekov Yancho Panayotov Angelov Warith Mubarak Said Al Kharusi Faisal Amur Mohamed Al Riyami

Management Board Orlin Nikolov Rousev - Chairman and Executive Director

Ilian Atanasov Zafirov – Executive Director Georgi Pankov Hristov – Executive Director

Procurator Yuli Todorov Popov

Shareholders (shares over 10%)

Bromak - 57.29%

Bulgarian Acquisition Company II S.A.R.L – 30%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|  | BGN'000) |
|--|----------|
| ASSETS   Cash and cash balances with central banks   25 400   7 795   17 182   |          |
| Cash and cash balances with central banks       25 400       7 795       17 182         Financial assets held for trading       0       0       0         Financial assets designated at fair value through profit or loss       0       0       0         Available-for-sale financial assets       10 351       9 368       983         Loans and receivables (including finance leases)       175 399       47 280       107 663         Held-to-maturity investments       84 073       7 868       68 692         Derivatives – hedge accounting       0       0       0         Fair value changes of the hedged items in portfolio hedge of interest rate risk       0       0       0         Tangible assets       2 699       2 699       0         Intangible assets       141       141       0         Investments in associates, subsidiaries and joint ventures   | Other    |
| Financial assets held for trading         0         0         0           Financial assets designated at fair value through profit or loss         0         0         0           Available-for-sale financial assets         10 351         9 368         983           Loans and receivables (including finance leases)         175 399         47 280         107 663           Held-to-maturity investments         84 073         7 868         68 692           Derivatives – hedge accounting         0         0         0           Fair value changes of the hedged items in portfolio hedge of interest rate risk         0         0         0           Tangible assets         2 699         2 699         0           Intangible assets         141         141         0           Investments in associates, subsidiaries and joint ventures         141         141         0   |          |
| Financial assets designated at fair value through profit or loss  Available-for-sale financial assets  Loans and receivables (including finance leases)  Held-to-maturity investments  Begin accounting  Tangible assets  Integrated at fair value through profit or loss  0 0 0 10 683  175 399 47 280 107 663  175 399 47 280 107 663  184 073 7 868 68 692  0 0 0 0  Tangible accounting  0 0 0 0  Tangible assets  10 2 699 2 699 0  Intangible assets  11 141 141 0  Investments in associates, subsidiaries and joint ventures   | 423      |
| Financial assets designated at fair value through profit or loss         0         0         0           Available-for-sale financial assets         10 351         9 368         983           Loans and receivables (including finance leases)         175 399         47 280         107 663           Held-to-maturity investments         84 073         7 868         68 692           Derivatives – hedge accounting         0         0         0           Fair value changes of the hedged items in portfolio hedge of interest rate risk         0         0         0           Tangible assets         2 699         2 699         0           ntangible assets         141         141         0           nvestments in associates, subsidiaries and joint ventures         141         141         0   | 0        |
| Available-for-sale financial assets       10 351       9 368       983         Loans and receivables (including finance leases)       175 399       47 280       107 663         Held-to-maturity investments       84 073       7 868       68 692         Derivatives – hedge accounting       0       0       0         Fair value changes of the hedged items in portfolio hedge of interest rate risk       0       0       0         Tangible assets       2 699       2 699       0         ntangible assets       141       141       0         nvestments in associates, subsidiaries and joint ventures  | 0        |
| Loans and receivables (including finance leases)  Held-to-maturity investments  Held-to-maturity | 0        |
| Held-to-maturity investments 84 073 7 868 68 692 Derivatives – hedge accounting 0 0 0 Fair value changes of the hedged items in portfolio hedge of interest rate risk 0 0 0 Tangible assets 2 699 2 699 0 Intangible assets 141 141 0 Investments in associates, subsidiaries and joint ventures   | 20 456   |
| Derivatives – hedge accounting  Fair value changes of the hedged items in portfolio hedge of interest rate risk  0 0 0 Fair value changes of the hedged items in portfolio hedge of interest rate risk  0 0 0 0 Fangible assets 2 699 2 699 0 ntangible assets 141 141 0 nvestments in associates, subsidiaries and joint ventures   | 7 513    |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk 0 0 0  Fangible assets 2 699 2 699 0  Intangible assets 141 141 0  Investments in associates, subsidiaries and joint ventures  | 0        |
| Intangible assets 141 141 0 Investments in associates, subsidiaries and joint ventures   | 0        |
| Intangible assets 141 141 0 Investments in associates, subsidiaries and joint ventures   | 0        |
| Investments in associates, subsidiaries and joint ventures   | 0        |
|  |          |
|  | 0        |
| Tax assets 1 1 0   | 0        |
| Other assets 1 267 1 139 49  | 79       |
| Non-current assets and disposal groups classified as held for sale 0 0 0   | 0        |
| TOTAL ASSETS 299 331 76 291 194 569  | 28 471   |
| LIABILITIES  |          |
| Deposits from central banks 0 0 0  | 0        |
| Financial liabilities held for trading 0 0 0   | 0        |
| Financial liabilities designated at fair value through profit or loss 0 0  | 0        |
| Financial liabilities measured at amortised cost 251 953 121 087 102 443   | 28 423   |
| Financial liabilities associated with transferred financial assets 0 0 0   | 0        |
| Derivatives – hedge accounting 0 0 0   | 0        |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk 0 0 0  | 0        |
| Provisions 131 131 0   | 0        |
| Tax liabilities 88 88 0  | 0        |
| Other liabilities 1 451 445 971  | 35       |
| Share capital repayable on demand (e.g. cooperative shares) 0 0 0  | 0        |
| Liabilities included in disposal groups classified as held for sale 0 0 0  | 0        |
| TOTAL LIABILITIES 253 623 121 751 103 414  | 28 458   |
| EQUITY AND MINORITY INTEREST   |          |
| Issued capital 40 000 40 000   |          |
| Share premium 0 0  |          |
| Other equity 0 0   |          |
| Revaluation reserves and other valuation differences -597 -597   |          |
| Reserves (including retained earnings) 5 206 5 206   |          |
| Treasury shares 0 0  |          |
| Income from current year 1 099 1 099   |          |
| Interim dividends 0 0  |          |
| Minority interest 0 0  |          |
| TOTAL EQUITY 45 708 45 708   |          |
| TOTAL LIABILITIES AND EQUITY 299 331 167 459 103 414   | 28 458   |



### INCOME STATEMENT

(March 2009)

|  |        |      |           | (BGN'000)        |
|--|--------|------|-----------|------------------|
|  | Total  |      | Including |                  |
|  | amount | BGN  | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |      |           |                  |
| Financial and operating income and expenses  | 4 338  | 608  | 3 559     | 171              |
| Interest income  | 5 117  | 992  | 3 909     | 216              |
| Interest expenses  | 992    | 442  | 484       | 66               |
| Expenses on share capital repayable on demand  | 0      | 0    |           |                  |
| Dividend income  | 0      | 0    | 0         | 0                |
| Fee and commission income  | 354    | 174  | 157       | 23               |
| Fee and commission expenses  | 41     | 16   | 23        | 2                |
| Realised gains (losses) on financial assets and liabilities  |        |      |           |                  |
| not measured at fair value through profit or loss, net   | -235   | -235 |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 88     | 88   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |      |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0    |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0    |           |                  |
| Exchange differences, net  | -27    | -27  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0    |           |                  |
| Other operating income   | 74     | 74   |           |                  |
| Other operating expenses   | 0      | 0    |           |                  |
| Administration costs   | 2 233  |      |           |                  |
| Depreciation   | 157    |      |           |                  |
| Provisions   | 0      |      |           |                  |
| Impairment   | 727    |      |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |      |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |      |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |      |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |      |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 1 221  |      |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 122    |      |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 1 099  |      |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |      |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 1 099  |      |           |                  |
| Profit or loss attributable to minority interest   | 0      |      |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 1 099  |      |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |         |           | (BGN'000)        |
|---|---------|---------|-----------|------------------|
|   | m . 1   |         | Including |                  |
|   | Total   | BGN     | EUR       | Other currencies |
| LOANS                                       |         |         |           |                  |
| Loans and advances (gross value)            | 178 073 | 47 392  | 110 222   | 20 459           |
| Central governments                         | 0       | 0       | 0         | 0                |
| Credit institutions                         | 39 419  | 24 076  | 1 862     | 13 481           |
| Non-credit institutions                     | 0       | 0       | 0         | 0                |
| Corporates (corporate customers)            | 131 699 | 20 508  | 105 193   | 5 998            |
| Retail exposures                            | 6 955   | 2 808   | 3 167     | 980              |
| Residential mortgage loans to individuals   | 1 853   | 173     | 1 680     | 0                |
| Consumer loans                              | 5 102   | 2 635   | 1 487     | 980              |
| ATTRACTED FUNDS                             |         |         |           |                  |
| Attracted funds                             | 251 953 | 121 087 | 102 443   | 28 423           |
| Credit institutions                         | 12 266  | 10 094  | 2 172     | 0                |
| Deposits                                    | 0       | 0       | 0         | 0                |
| Repo transactions                           | 0       | 0       | 0         | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 12 266  | 10 094  | 2 172     | 0                |
| Institutions other than credit institutions | 207 228 | 104 065 | 78 077    | 25 086           |
| Deposits                                    | 206 788 | 104 065 | 77 637    | 25 086           |
| Repo transactions                           | 440     | 0       | 440       | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 0       | 0       | 0         | 0                |
| Individuals and households                  | 32 459  | 6 928   | 22 194    | 3 337            |
| Subordinated debt                           | 0       | 0       | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0       | 0         | 0                |



### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB No. 100-000101 of 12 March 1999. License updated by Order No. RD 22-0862 of the BNB Governor

dated 7 May 2007 in accordance with the requirements of the Law on Credit Institutions

**Legal registration** Resolution No. 1 of the Sofia City Court dated 15 April 1999, company file No. 3936 of 1999.

Re-entered in the Commercial Register to the Registry Agency, UIC 121884560, certificate

No. 20080529100732 of 29 May 2008

Address of the head office 8 Tsar Osvoboditel Blvd., Sofia 1000

tel. 02/9357 171

Website: www.dbank.bg

Management

Supervisory Board Stoyan Iliev Alexandrov - Chairman

Elenka Harizanova Manova

Bahattin Gurbuz Emel Gyuven

Valery Borisov Borisov

Management Board Plamen Ivanov Petrov – Chairman and Executive Director

Radka Boneva Nikodimova – Executive Director Gergana Chavdarova Beremska-Karadzhova

Roumen Dimitrov Petrov

Shareholders

(shares over 10%)

Fuat Gyuven (Fuat Hyusniev Osmanov) – 100%



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |           |           | (BGN 000)        |
|---|-------------|-----------|-----------|------------------|
|   | Balance     |           | Including |                  |
|   | sheet value | BGN       | EUR       | Other currencies |
| ASSETS  |             |           |           |                  |
| Cash and cash balances with central banks                                       | 567 904     | 232 467   | 328 903   | 6 534            |
| Financial assets held for trading   | 18 934      | 6 543     | 12 391    | 0                |
| Financial assets designated at fair value through profit or loss                | 0           | 0         | 0         | 0                |
| Available-for-sale financial assets   | 213 850     | 123 467   | 54 366    | 36 017           |
| Loans and receivables (including finance leases)                                | 7 325 557   | 4 778 113 | 2 463 332 | 84 112           |
| Held-to-maturity investments  | 43 703      | 26 305    | 13 865    | 3 533            |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |
| Tangible assets   | 257 818     | 257 818   | 0         | 0                |
| Intangible assets   | 28 136      | 28 136    | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |           |           |                  |
| (accounted for using the equity method – including goodwill)                    | 22 991      | 22 991    | 0         | 0                |
| Tax assets  | 351         | 351       | 0         | 0                |
| Other assets  | 36 106      | 35 833    | 219       | 54               |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0         | 0         | 0                |
| TOTAL ASSETS  | 8 515 350   | 5 512 024 | 2 873 076 | 130 250          |
| LIABILITIES   |             |           |           |                  |
| Deposits from central banks   | 0           | 0         | 0         | 0                |
| Financial liabilities held for trading  | 82          | 82        | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0         | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 7 182 944   | 3 807 740 | 3 156 629 | 218 575          |
| Financial liabilities associated with transferred financial assets              | 0           | 0         | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |
| Provisions  | 5 716       | 5 716     | 0         | 0                |
| Tax liabilities   | 9 268       | 9 268     | 0         | 0                |
| Other liabilities   | 41 708      | 32 909    | 7 871     | 928              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0         | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0         | 0         | 0                |
| TOTAL LIABILITIES   | 7 239 718   | 3 855 715 | 3 164 500 | 219 503          |
| EQUITY AND MINORITY INTEREST  |             |           |           |                  |
| Issued capital  | 153 984     | 153 984   |           |                  |
| Share premium   | 0           | 0         |           |                  |
| Other equity  | 0           | 0         |           |                  |
| Revaluation reserves and other valuation differences                            | 90 689      | 90 689    |           |                  |
| Reserves (including retained earnings)  | 982 208     | 982 208   |           |                  |
| Treasury shares   | 0           | 0         |           |                  |
| Income from current year  | 48 751      | 48 751    |           |                  |
| Interim dividends   | 0           | 0         |           |                  |
| Minority interest   | 0           | 0         |           |                  |
| TOTAL EQUITY  | 1 275 632   | 1 275 632 |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 8 515 350   | 5 131 347 | 3 164 500 | 219 503          |



### INCOME STATEMENT

(March 2009)

|  |         |         |           | (BGN'000)        |
|--|---------|---------|-----------|------------------|
|  | Total   |         | Including |                  |
|  | amount  | BGN     | EUR       | Other currencies |
| CONTINUING OPERATIONS  |         |         |           |                  |
| Financial and operating income and expenses  | 141 643 | 128 055 | 13 763    | -175             |
| Interest income  | 181 176 | 135 982 | 44 381    | 813              |
| Interest expenses  | 64 179  | 32 573  | 30 618    | 988              |
| Expenses on share capital repayable on demand  | 0       | 0       |           |                  |
| Dividend income  | 1       | 1       | 0         | 0                |
| Fee and commission income  | 25 482  | 25 482  | 0         | 0                |
| Fee and commission expenses  | 1 990   | 1 990   | 0         | 0                |
| Realised gains (losses) on financial assets and liabilities  |         |         |           |                  |
| not measured at fair value through profit or loss, net   | 49      | 49      |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 8 143   | 8 143   |           |                  |
| Gains (losses) on financial assets and liabilities   |         |         |           |                  |
| designated at fair value through profit or loss, net   | 0       | 0       |           |                  |
| Gains (losses) from hedge accounting, net  | 0       | 0       |           |                  |
| Exchange differences, net  | -7 017  | -7 017  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | -9      | -9      |           |                  |
| Other operating income   | 91      | 91      |           |                  |
| Other operating expenses   | 104     | 104     |           |                  |
| Administration costs   | 42 765  |         |           |                  |
| Depreciation   | 7 835   |         |           |                  |
| Provisions   | 14      |         |           |                  |
| Impairment   | 36 856  |         |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0       |         |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0       |         |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |         |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0       |         |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 54 173  |         |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 5 422   |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 48 751  |         |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 48 751  |         |           |                  |
| Profit or loss attributable to minority interest   | 0       |         |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 48 751  |         |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BGN,000)        |
|---|-----------|-----------|-----------|------------------|
|   | Total     |           | Including |                  |
|   | Total     | BGN       | EUR       | Other currencies |
| LOANS                                       |           |           |           |                  |
| Loans and advances (gross value)            | 7 650 906 | 5 049 454 | 2 517 155 | 84 297           |
| Central governments                         | 10 175    | 7 458     | 2 717     | 0                |
| Credit institutions                         | 254 191   | 168 404   | 5 533     | 80 254           |
| Non-credit institutions                     | 82 585    | 37 789    | 44 796    | 0                |
| Corporates (corporate customers)            | 2 002 865 | 675 192   | 1 325 140 | 2 533            |
| Retail exposures                            | 5 301 090 | 4 160 611 | 1 138 969 | 1 510            |
| Residential mortgage loans to individuals   | 2 398 319 | 1 605 045 | 791 945   | 1 329            |
| Consumer loans                              | 2 902 771 | 2 555 566 | 347 024   | 181              |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 7 182 944 | 3 807 740 | 3 156 629 | 218 575          |
| Credit institutions                         | 1 148 651 | 232 965   | 915 686   | 0                |
| Deposits                                    | 413 895   | 206 381   | 207 514   | 0                |
| Repo transactions                           | 16 502    | 16 502    | 0         | 0                |
| Short-term funding                          | 210 338   | 0         | 210 338   | 0                |
| Long-term funding                           | 507 916   | 10 082    | 497 834   | 0                |
| Institutions other than credit institutions | 983 549   | 695 235   | 234 928   | 53 386           |
| Deposits                                    | 983 549   | 695 235   | 234 928   | 53 386           |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 0         | 0         | 0         | 0                |
| Individuals and households                  | 4 359 495 | 2 879 540 | 1 314 766 | 165 189          |
| Subordinated debt                           | 691 249   | 0         | 691 249   | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB State Savings Bank (SSB) was transformed into a commercial bank according to Ordinance No. 59

of 25 November 1998 of the Council of Ministers pursuant to the Law on Transformation of the SSB (Darjaven Vestnik, issue 28 of 1998). By Resolution No. 10 of 8 January 2003 the Sofia City Court entered the change in the name of DSK Bank reflecting its legal status: sole equity proprietorship company, named DSK Bank EAD. License updated by Order No. RD 22-0843 of the BNB Governor

dated 7 May 2007 in accordance with the requirements of the Law on Credit Institutions

**Legal registration** Resolution No. 1 of the Sofia City Court of 26 January 1999, company file No. 756 of 1999,

lot No. 875, vol. 16, reg. II, p. 22, re-entered in the Commercial Register to the Registry Agency,

UIC 121830616, certificate No. 20080408143126 of 8 April 2008

Address of the head office 19 Moskovska Str., Sofia 1036

tel. 02/9391 220

Website: www.dskbank.bg

Management

Supervisory Board Sándor Csányi – Chairman

László Wolf

Frigyes Harshegyi

Management Board Violina Marinova Spasova – Chairman and Chief Executive Director

Diana Decheva Miteva - Executive Director

Doroteya Nikolaeva Nikolova – Executive Director Lyubomir Mitev Zhelyazkov – Executive Director

Miroslav Stanimirov Vichev – Executive Director

Nikolai Borisov Borisov - Executive Director

Shareholders\*

(shares over 10%)

OTP Bank RT, Budapest - 100%

<sup>\*</sup> Information on the current state of the shareholders of DSK Bank as of 31 March 2009 obtained from the Central Depository and submitted to the BNB Special Supervision Directorate.



### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |        |           | (BGN'000)        |
|---|-------------|--------|-----------|------------------|
|   | Balance     |        | Including |                  |
|   | sheet value | BGN    | EUR       | Other currencies |
| ASSETS  |             |        |           |                  |
| Cash and cash balances with central banks                                       | 31 055      | 19 156 | 11 310    | 589              |
| Financial assets held for trading   | 0           | 0      | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0           | 0      | 0         | 0                |
| Available-for-sale financial assets   | 160         | 116    | 44        | 0                |
| Loans and receivables (including finance leases)                                | 428 152     | 62 153 | 267 898   | 98 101           |
| Held-to-maturity investments  | 0           | 0      | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0      | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0      | 0         | 0                |
| Tangible assets   | 11 660      | 11 660 | 0         | 0                |
| Intangible assets   | 1 636       | 1 636  | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |        |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0      | 0         | 0                |
| Tax assets  | 218         | 218    | 0         | 0                |
| Other assets  | 1 201       | 845    | 355       | 1                |
| Non-current assets and disposal groups classified as held for sale              | 82          | 82     | 0         | 0                |
| TOTAL ASSETS  | 474 164     | 95 866 | 279 607   | 98 691           |
| LIABILITIES   |             |        |           |                  |
| Deposits from central banks   | 0           | 0      | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0      | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0      | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 433 160     | 51 764 | 282 840   | 98 556           |
| Financial liabilities associated with transferred financial assets              | 0           | 0      | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0      | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0      | 0         | 0                |
| Provisions  | 68          | 68     | 0         | 0                |
| Tax liabilities   | 60          | 60     | 0         | 0                |
| Other liabilities   | 2 153       | 505    | 1 500     | 148              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0      | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0      | 0         | 0                |
| TOTAL LIABILITIES   | 435 441     | 52 397 | 284 340   | 98 704           |
| EQUITY AND MINORITY INTEREST  |             |        |           |                  |
| Issued capital  | 35 958      | 35 958 |           |                  |
| Share premium   | 0           | 0      |           |                  |
| Other equity  | 0           | 0      |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0      |           |                  |
| Reserves (including retained earnings)  | 2 904       | 2 904  |           |                  |
| Treasury shares   | 0           | 0      |           |                  |
| Income from current year  | -139        | -139   |           |                  |
| Interim dividends   | 0           | 0      |           |                  |
| Minority interest   | 0           | 0      |           |                  |
| TOTAL EQUITY  | 38 723      | 38 723 |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 474 164     | 91 120 | 284 340   | 98 704           |



### INCOME STATEMENT

(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 4 039  | 1 406 | 1 390     | 1 243            |
| Interest income  | 8 003  | 1 713 | 4 288     | 2 002            |
| Interest expenses  | 4 068  | 572   | 2 877     | 619              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 415    | 230   | 172       | 13               |
| Fee and commission expenses  | 414    | 68    | 193       | 153              |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net   | 93     | 93    |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | 41     | 41    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net  | 0      | 0     |           |                  |
| Other operating income   | 7      | 7     |           |                  |
| Other operating expenses   | 38     | 38    |           |                  |
| Administration costs   | 3 816  |       |           |                  |
| Depreciation   | 466    |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | -104   |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method<br>Profit or loss from non-current assets and disposal groups | 0      |       |           |                  |
| classified as held for sale not qualifying as discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | -139   |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | -139   |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | -139   |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | -139   |       |           |                  |



### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |        |           | (BGN 000         |
|---|---------|--------|-----------|------------------|
|   | m . 1   |        | Including |                  |
|   | Total   | BGN    | EUR       | Other currencies |
| OANS  |         |        |           |                  |
| oans and advances (gross value)             | 432 940 | 64 201 | 270 638   | 98 101           |
| Central governments                         | 0       | 0      | 0         | 0                |
| Credit institutions                         | 1 773   | 43     | 902       | 828              |
| Non-credit institutions                     | 7 963   | 2 684  | 5 279     | 0                |
| Corporates (corporate customers)            | 353 563 | 43 475 | 212 815   | 97 273           |
| Retail exposures                            | 69 641  | 17 999 | 51 642    | 0                |
| Residential mortgage loans to individuals   | 44 948  | 0      | 44 948    | 0                |
| Consumer loans                              | 24 693  | 17 999 | 6 694     | 0                |
| TTRACTED FUNDS                              |         |        |           |                  |
| ttracted funds                              | 433 160 | 51 764 | 282 840   | 98 556           |
| Credit institutions                         | 313 235 | 0      | 215 991   | 97 244           |
| Deposits                                    | 23 979  | 0      | 23 862    | 117              |
| Repo transactions                           | 0       | 0      | 0         | 0                |
| Short-term funding                          | 0       | 0      | 0         | 0                |
| Long-term funding                           | 289 256 | 0      | 192 129   | 97 127           |
| Institutions other than credit institutions | 70 113  | 43 226 | 26 509    | 378              |
| Deposits                                    | 70 113  | 43 226 | 26 509    | 378              |
| Repo transactions                           | 0       | 0      | 0         | 0                |
| Short-term funding                          | 0       | 0      | 0         | 0                |
| Long-term funding                           | 0       | 0      | 0         | 0                |
| Individuals and households                  | 40 242  | 8 538  | 30 770    | 934              |
| Subordinated debt                           | 9 570   | 0      | 9 570     | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0      | 0         | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

**License granted by the BNB** BNB Order No. 100-01112 of 8 September 1997; updated by Order No. 100-00501 of the BNB

Governor dated 18 November 1999; amended by Order No. RD 22-0447 of the BNB Governor dated 7 September 2000; Order No. RD 22-186 of the Deputy Governor heading the Banking Supervision Department dated 6 February 2004, permitting Commercial Bank of Greece – Bulgaria to change its name in the license to Emporiki Bank – Bulgaria EAD. License updated by Order No. RD 22-0860 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the Law on Credit

Institutions

Legal registration Company file No. 21376 of 1994, lot No. 20768, vol. 253, p. 168, re-entered in the Commercial

Register to the Registry Agency, UIC 831595828, certificate No. 20080804152653 of 4 August 2008

Address of the head office 2 Knyaginya Maria-Louisa Blvd., fl. 5, Sofia 1000

tel. 02/8951 204

Website: www.emporiki.bg

Management

Supervisory Board Christos Katsanis - Chairman

François Pinchon

Panagiotis Zafeiropoulos

Management Board Athanasios Petropoulos - Chairman and Executive Director

Galabin Galabov - Executive Director and Procurator Ioannis Vassilios Pilinis - Member and Procurator

Boika Markova Vassileva

Shareholders

(shares over 10%)

Commercial Bank of Greece, Athens - 100%





### **BALANCE SHEET AS OF 31 MARCH 2009**

|   | Balance<br>sheet value | Ralanaa   | Including |                  |  |  |
|---|------------------------|-----------|-----------|------------------|--|--|
|   |                        | BGN       | EUR       | Other currencies |  |  |
| ASSETS  |                        |           |           |                  |  |  |
| Cash and cash balances with central banks                                       | 421 258                | 394 266   | 17 508    | 9 484            |  |  |
| Financial assets held for trading   | 60 300                 | 8 417     | 47 545    | 4 338            |  |  |
| Financial assets designated at fair value through profit or loss                | 0                      | 0         | 0         | 0                |  |  |
| Available-for-sale financial assets   | 424 430                | 18 485    | 283 821   | 122 124          |  |  |
| Loans and receivables (including finance leases)                                | 4 548 226              | 1 867 349 | 2 386 752 | 294 125          |  |  |
| Held-to-maturity investments  | 1 456                  | 0         | 0         | 1 456            |  |  |
| Derivatives – hedge accounting  | 21                     | 0         | 21        | 0                |  |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                      | 0         | 0         | 0                |  |  |
| Tangible assets   | 99 235                 | 99 235    | 0         | 0                |  |  |
| Intangible assets   | 13 984                 | 13 984    | 0         | 0                |  |  |
| Investments in associates, subsidiaries and joint ventures                      | 10,70.                 | 10 ,0.    | Ü         | · ·              |  |  |
| (accounted for using the equity method – including goodwill)                    | 250                    | 250       | 0         | 0                |  |  |
| Tax assets  | 0                      | 0         | 0         | 0                |  |  |
| Other assets  | 30 318                 | 22 605    | 4 288     | 3 425            |  |  |
| Non-current assets and disposal groups classified as held for sale              | 1 832                  | 1 832     | 0         | 0                |  |  |
| TOTAL ASSETS  | 5 601 310              | 2 426 423 | 2 739 935 | 434 952          |  |  |
| LIABILITIES   |                        |           |           |                  |  |  |
| Deposits from central banks   | 0                      | 0         | 0         | 0                |  |  |
| Financial liabilities held for trading  | 33 912                 | 1 710     | 31 170    | 1 032            |  |  |
| Financial liabilities designated at fair value through profit or loss           | 0                      | 0         | 0         | 0                |  |  |
| Financial liabilities measured at amortised cost                                | 4 998 659              | 2 110 302 | 2 543 007 | 345 350          |  |  |
| Financial liabilities associated with transferred financial assets              | 0                      | 0         | 0         | 0                |  |  |
| Derivatives – hedge accounting  | 22 533                 | 0         | 22 533    | 0                |  |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                      | 0         | 0         | 0                |  |  |
| Provisions  | 2 731                  | 2 445     | 67        | 219              |  |  |
| Tax liabilities   | 3 580                  | 3 580     | 0         | 0                |  |  |
| Other liabilities   | 46 650                 | 36 608    | 8 161     | 1 881            |  |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                      | 0         | 0         | 0                |  |  |
| Liabilities included in disposal groups classified as held for sale             | 0                      | 0         | 0         | 0                |  |  |
| TOTAL LIABILITIES   | 5 108 065              | 2 154 645 | 2 604 938 | 348 482          |  |  |
| EQUITY AND MINORITY INTEREST  |                        |           |           |                  |  |  |
| Issued capital  | 246 178                | 246 178   |           |                  |  |  |
| Share premium   | 0                      | 0         |           |                  |  |  |
| Other equity  | 0                      | 0         |           |                  |  |  |
| Revaluation reserves and other valuation differences                            | -40 678                | -40 678   |           |                  |  |  |
| Reserves (including retained earnings)  | 277 895                | 277 895   |           |                  |  |  |
| Treasury shares   | 0                      | 0         |           |                  |  |  |
| Income from current year  | 9 850                  | 9 850     |           |                  |  |  |
| Interim dividends   | 0                      | 0         |           |                  |  |  |
| Minority interest   | 0                      | 0         |           |                  |  |  |
| TOTAL EQUITY  | 493 245                | 493 245   |           |                  |  |  |
| TOTAL LIABILITIES AND EQUITY  | 5 601 310              | 2 647 890 | 2 604 938 | 348 482          |  |  |





### INCOME STATEMENT

(March 2009)

|  |                 |        |           | (BGN'000)        |
|--|-----------------|--------|-----------|------------------|
|  | Total<br>amount | 'otal  | Including |                  |
|  |                 | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |                 |        |           |                  |
| Financial and operating income and expenses  | 65 103          | 36 230 | 27 817    | 1 056            |
| Interest income  | 127 855         | 68 824 | 52 329    | 6 702            |
| Interest expenses  | 76 266          | 42 815 | 27 539    | 5 912            |
| Expenses on share capital repayable on demand  | 0               | 0      |           |                  |
| Dividend income  | 650             | 1      | 649       | 0                |
| Fee and commission income  | 11 889          | 8 744  | 2 762     | 383              |
| Fee and commission expenses  | 3 606           | 3 105  | 384       | 117              |
| Realised gains (losses) on financial assets and liabilities  |                 |        |           |                  |
| not measured at fair value through profit or loss, net   | -252            | -252   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 8 384           | 8 384  |           |                  |
| Gains (losses) on financial assets and liabilities   |                 |        |           |                  |
| designated at fair value through profit or loss, net   | 0               | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | -30             | -30    |           |                  |
| Exchange differences, net  | -3 936          | -3 936 |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 256             | 256    |           |                  |
| Other operating income   | 159             | 159    |           |                  |
| Other operating expenses   | 0               | 0      |           |                  |
| Administration costs   | 33 177          |        |           |                  |
| Depreciation   | 4 785           |        |           |                  |
| Provisions   | -3 634          |        |           |                  |
| Impairment   | 19 793          |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0               |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0               |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |                 |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0               |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 10 982          |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 132           |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 9 850           |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0               |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 9 850           |        |           |                  |
| Profit or loss attributable to minority interest   | 0               |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 9 850           |        |           |                  |





### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BGN'000)        |
|---|-----------|-----------|-----------|------------------|
|   | Total     | Including |           |                  |
|   |           | BGN       | EUR       | Other currencies |
| LOANS                                       |           |           |           |                  |
| Loans and advances (gross value)            | 4 620 865 | 1 915 005 | 2 408 490 | 297 370          |
| Central governments                         | 7 090     | 3 689     | 3 401     | 0                |
| Credit institutions                         | 663 389   | 48 348    | 462 757   | 152 284          |
| Non-credit institutions                     | 33 641    | 3 065     | 29 273    | 1 303            |
| Corporates (corporate customers)            | 2 489 590 | 813 673   | 1 619 693 | 56 224           |
| Retail exposures                            | 1 427 155 | 1 046 230 | 293 366   | 87 559           |
| Residential mortgage loans to individuals   | 675 999   | 381 007   | 220 708   | 74 284           |
| Consumer loans                              | 751 156   | 665 223   | 72 658    | 13 275           |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 4 998 659 | 2 110 302 | 2 543 007 | 345 350          |
| Credit institutions                         | 799 522   | 287 312   | 492 322   | 19 888           |
| Deposits                                    | 255 272   | 203 251   | 32 133    | 19 888           |
| Repo transactions                           | 167 494   | 0         | 167 494   | 0                |
| Short-term funding                          | 33 857    | 33 857    | 0         | 0                |
| Long-term funding                           | 342 899   | 50 204    | 292 695   | 0                |
| Institutions other than credit institutions | 1 407 328 | 655 213   | 681 228   | 70 887           |
| Deposits                                    | 1 383 302 | 655 213   | 657 202   | 70 887           |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 24 026    | 0         | 24 026    | 0                |
| Individuals and households                  | 2 491 146 | 1 127 376 | 1 109 195 | 254 575          |
| Subordinated debt                           | 190 178   | 28 097    | 162 081   | 0                |
| Debt/equity (hybrid) instruments            | 110 485   | 12 304    | 98 181    | 0                |





### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution No. 21 of 14 March 1991 and No. 104 of 31 March 1992 of the BNB Governing Council;

updated by Orders No. 100-00488 of 17 November 1999 and No. RD 22-0845 of the BNB Governor

dated 7 May 2007 in accordance with the requirements of the Law on Credit Institutions

**Legal registration** Entered by Resolution of the Sofia City Court on company file No. 10646 of 1991, lot No. 414,

vol. 4, p. 91, re-entered in the Commercial Register to the Registry Agency, UIC 000694749,

certificate No. 20080311154207 of 11 March 2008

**Address of the head office** 14 Tsar Osvoboditel Blvd., Sofia 1048

tel. 02/8166 000

Website: www.postbank.bg

Management

Board of Directors Emilia Georgieva Milanova-Tsoncheva – Chairman

Theodore Karakassis - Deputy Chairman

Anthony C. Hassiotis – Chief Executive Director Asen Vasilev Yagodin – Executive Director Petya Nikolova Dimitrova – Executive Director

Piergiorgio Pradelli

Evangelos Yoanis Kavvalos

Georgios Katsaros

Andreas Aimilios Chasapis

Shareholders\*

(shares over 10%)

EFG Eurobank Ergasias S.A., Greece – 63.56% CEN Balkan Holdings Limited, Cyprus – 20.53% EFG New Europe Holding B.V., Netherlands – 15.61%

<sup>\*</sup> Information on the current state of the shareholders of Eurobank EFG Bulgaria as of 31 March 2009 obtained from the Central Depository and submitted to the BNB Special Supervision Directorate.



# BALANCE SHEET AS OF 31 MARCH 2009

|   |             |           |           | (BGN'000)        |  |
|---|-------------|-----------|-----------|------------------|--|
|   | Balance     |           | Including |                  |  |
|   | sheet value | BGN       | EUR       | Other currencies |  |
| ASSETS  |             |           |           |                  |  |
| Cash and cash balances with central banks                                       | 335 506     | 297 509   | 29 702    | 8 295            |  |
| Financial assets held for trading   | 27 554      | 27 553    | 0         | 1                |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0         | 0         | 0                |  |
| Available-for-sale financial assets   | 460 398     | 44 820    | 378 653   | 36 925           |  |
| Loans and receivables (including finance leases)                                | 3 159 055   | 971 199   | 1 996 666 | 191 190          |  |
| Held-to-maturity investments  | 32 547      | 23 729    | 0         | 8 818            |  |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |  |
| Tangible assets   | 146 224     | 146 186   | 38        | 0                |  |
| Intangible assets   | 4 976       | 4 975     | 1         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |             |           |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 24 920      | 6 390     | 18 530    | 0                |  |
| Tax assets  | 2 147       | 2 142     | 5         | 0                |  |
| Other assets  | 28 165      | 27 454    | 210       | 501              |  |
| Non-current assets and disposal groups classified as held for sale              | 7 137       | 7 137     | 0         | 0                |  |
| TOTAL ASSETS  | 4 228 629   | 1 559 094 | 2 423 805 | 245 730          |  |
| LIABILITIES   |             |           |           |                  |  |
| Deposits from central banks   | 0           | 0         | 0         | 0                |  |
| Financial liabilities held for trading  | 0           | 0         | 0         | 0                |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0         | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 3 830 778   | 1 389 888 | 2 178 767 | 262 123          |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0         | 0         | 0                |  |
| Derivatives – hedge accounting  | 195         | 0         | 0         | 195              |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |  |
| Provisions  | 0           | 0         | 0         | 0                |  |
| Tax liabilities   | 2 850       | 2 242     | 607       | 1                |  |
| Other liabilities   | 4 211       | 3 995     | 202       | 14               |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0         | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0         | 0         | 0                |  |
| TOTAL LIABILITIES   | 3 838 034   | 1 396 125 | 2 179 576 | 262 333          |  |
| EQUITY AND MINORITY INTEREST  |             |           |           |                  |  |
| Issued capital  | 110 000     | 110 000   |           |                  |  |
| Share premium   | 97 000      | 97 000    |           |                  |  |
| Other equity  | 0           | 0         |           |                  |  |
| Revaluation reserves and other valuation differences                            | 1 009       | 1 009     |           |                  |  |
| Reserves (including retained earnings)  | 169 937     | 169 937   |           |                  |  |
| Treasury shares   | 0           | 0         |           |                  |  |
| Income from current year  | 12 649      | 12 649    |           |                  |  |
| Interim dividends   | 0           | 0         |           |                  |  |
| Minority interest   | 0           | 0         |           |                  |  |
| TOTAL EQUITY  | 390 595     | 390 595   |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 4 228 629   | 1 786 720 | 2 179 576 | 262 333          |  |



(March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 43 784 | 25 636 | 15 625    | 2 523            |
| Interest income  | 82 277 | 30 620 | 47 668    | 3 989            |
| Interest expenses  | 58 479 | 19 855 | 36 507    | 2 117            |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 0      | 0      | 0         | 0                |
| Fee and commission income  | 13 800 | 8 235  | 4 733     | 832              |
| Fee and commission expenses  | 1 868  | 1 418  | 269       | 181              |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | -160   | -160   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 1 223  | 1 223  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | 54     | 54     |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0      |           |                  |
| Other operating income   | 6 995  | 6 995  |           |                  |
| Other operating expenses   | 58     | 58     |           |                  |
| Administration costs   | 31 573 |        |           |                  |
| Depreciation   | 4 895  |        |           |                  |
| Provisions   | 0      |        |           |                  |
| Impairment   | -6 825 |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 14 141 |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 492  |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 12 649 |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 12 649 |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 12 649 |        |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| (BGN'000) |  |
|-----------|--|
|           |  |

|   |           |           |           | (DON 000         |
|---|-----------|-----------|-----------|------------------|
|   | m . 1     |           | Including |                  |
|   | Total     | BGN       | EUR       | Other currencies |
| OANS  |           |           |           |                  |
| Loans and advances (gross value)            | 3 219 074 | 1 016 206 | 2 010 111 | 192 757          |
| Central governments                         | 0         | 0         | 0         | 0                |
| Credit institutions                         | 155 158   | 25 003    | 112 054   | 18 101           |
| Non-credit institutions                     | 12 103    | 1 387     | 10 479    | 237              |
| Corporates (corporate customers)            | 2 297 889 | 430 971   | 1 694 791 | 172 127          |
| Retail exposures                            | 753 924   | 558 845   | 192 787   | 2 292            |
| Residential mortgage loans to individuals   | 375 004   | 192 062   | 181 556   | 1 386            |
| Consumer loans                              | 378 920   | 366 783   | 11 231    | 906              |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 3 830 778 | 1 389 888 | 2 178 767 | 262 123          |
| Credit institutions                         | 447 913   | 72 673    | 356 850   | 18 390           |
| Deposits                                    | 56 012    | 52 544    | 2 611     | 857              |
| Repo transactions                           | 36 924    | 0         | 35 674    | 1 250            |
| Short-term funding                          | 262 798   | 0         | 258 294   | 4 504            |
| Long-term funding                           | 92 179    | 20 129    | 60 271    | 11 779           |
| Institutions other than credit institutions | 1 197 742 | 538 157   | 584 279   | 75 306           |
| Deposits                                    | 1 172 226 | 532 219   | 564 701   | 75 306           |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 19 578    | 0         | 19 578    | 0                |
| Long-term funding                           | 5 938     | 5 938     | 0         | 0                |
| Individuals and households                  | 2 031 092 | 779 058   | 1 083 607 | 168 427          |
| Subordinated debt                           | 55 438    | 0         | 55 438    | 0                |
| Debt/equity (hybrid) instruments            | 98 593    |           |           |                  |



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Resolution of the BNB Governing Council No. 273 of 14 September 1995. License updated by Order No. RD 22-0857 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the

Law on Credit Institutions

**Legal registration** Entered in the Commercial Register by a Resolution of the Sofia City Court on company file

No. 18045 of 1993, lot No. 11941, vol. 163, p. 106, re-entered in the Commercial Register to the

Registry Agency, UIC 831094393, certificate No. 20080421091311 of 21 April 2008

**Address of the head office** 37 Dragan Tsankov Blvd., Sofia 1797

tel. 02/8171 100

Website: www.fibank.bg

Management

Supervisory Board Georgi Dimitrov Moutafchiev

Nedelcho Vasilev Nedelchev Radka Veselinova Mineva Todor Lyudmilov Breshkov Kaloyan Yonchev Ninov

Management Board Matio Alexandrov Mateev - Executive Director

Maya Lyubenova Georgieva – Executive Director Yordan Velichkov Skorchev – Executive Director Evgeni Krustev Lukanov – Executive Director

Ivan Stefanov Ivanov

Radoslav Todorov Milenkov

Maya Ivanova Oyfalosh

Shareholders\* (shares over 10%)

Ivailo Dimitrov Moutafchiev - 28.94%

Tseko Todorov Minev – 28.94%

<sup>\*</sup> Information on the current state of the shareholders of First Investment Bank as of 31 March 2009 obtained from the Central Depository and submitted to the BNB Special Supervision Directorate.



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN 000)        |  |
|---|-------------|---------|-----------|------------------|--|
|   | Balance     |         | Including |                  |  |
|   | sheet value | BGN     | EUR       | Other currencies |  |
| ASSETS  |             |         |           |                  |  |
| Cash and cash balances with central banks                                       | 24 884      | 24 030  | 349       | 505              |  |
| Financial assets held for trading   | 112 419     | 76 157  | 36 152    | 110              |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |  |
| Available-for-sale financial assets   | 46          | 46      | 0         | 0                |  |
| Loans and receivables (including finance leases)                                | 332 695     | 207 863 | 121 941   | 2 891            |  |
| Held-to-maturity investments  | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Tangible assets   | 359         | 359     | 0         | 0                |  |
| Intangible assets   | 186         | 186     | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      | 100         | 100     | 0         | Ü                |  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0       | 0         | 0                |  |
| Tax assets  | 72          | 72      | 0         | 0                |  |
| Other assets  | 1 439       | 907     | 530       | 2                |  |
|   | 0           | 907     | 0         | 0                |  |
| Non-current assets and disposal groups classified as held for sale TOTAL ASSETS | 472 100     | 309 620 | 158 972   | 3 508            |  |
| TOTAL ASSETS  | 4/2 100     | 309 620 | 158 9/2   | 3 508            |  |
| LIABILITIES   |             |         |           |                  |  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |  |
| Financial liabilities held for trading  | 2 773       | 0       | 2 547     | 226              |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 388 757     | 123 150 | 246 032   | 19 575           |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Provisions  | 0           | 0       | 0         | 0                |  |
| Tax liabilities   | 163         | 163     | 0         | 0                |  |
| Other liabilities   | 12 701      | 5 663   | 4 862     | 2 176            |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |  |
| TOTAL LIABILITIES   | 404 394     | 128 976 | 253 441   | 21 977           |  |
|   |             |         |           |                  |  |
| EQUITY AND MINORITY INTEREST  | 0           | 0       |           |                  |  |
| Issued capital  | 0           | 0       |           |                  |  |
| Share premium   | 0           | 0       |           |                  |  |
| Other equity  | 0           | 0       |           |                  |  |
| Revaluation reserves and other valuation differences                            | 437         | 437     |           |                  |  |
| Reserves (including retained earnings)  | 62 650      | 62 650  |           |                  |  |
| Treasury shares   | 0           | 0       |           |                  |  |
| Income from current year  | 4 619       | 4 619   |           |                  |  |
| Interim dividends   | 0           | 0       |           |                  |  |
| Minority interest   | 0           | 0       |           |                  |  |
| TOTAL EQUITY  | 67 706      | 67 706  |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 472 100     | 196 682 | 253 441   | 21 977           |  |
|   | 1/2 100     | J 00m   |           | -1711            |  |



(March 2009)

|  |        |       |           | (BGN 000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 10 090 | 8 554 | 1 483     | 53               |
| Interest income  | 10 260 | 8 527 | 1 710     | 23               |
| Interest expenses  | 1 096  | 667   | 412       | 17               |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 1 041  | 800   | 194       | 47               |
| Fee and commission expenses  | 109    | 100   | 9         | 0                |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 587    | 587   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | -675   | -675  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0     |           |                  |
| Other operating income   | 82     | 82    |           |                  |
| Other operating expenses   | 0      | 0     |           |                  |
| Administration costs   | 4 209  |       |           |                  |
| Depreciation   | 80     |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | 669    |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 5 132  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 513    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 4 619  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 4 619  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 4 619  |       |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |           |         | (BGN'000)        |
|---|---------|-----------|---------|------------------|
|   | m . 1   | Including |         |                  |
|   | Total   | BGN       | EUR     | Other currencies |
| LOANS                                       |         |           |         |                  |
| Loans and advances (gross value)            | 333 364 | 208 096   | 122 377 | 2 891            |
| Central governments                         | 0       | 0         | 0       | 0                |
| Credit institutions                         | 146 779 | 145 776   | 451     | 552              |
| Non-credit institutions                     | 4 084   | 0         | 4 084   | 0                |
| Corporates (corporate customers)            | 182 501 | 62 320    | 117 842 | 2 339            |
| Retail exposures                            | 0       | 0         | 0       | 0                |
| Residential mortgage loans to individuals   | 0       | 0         | 0       | 0                |
| Consumer loans                              | 0       | 0         | 0       | 0                |
| ATTRACTED FUNDS                             |         |           |         |                  |
| Attracted funds                             | 388 757 | 123 150   | 246 032 | 19 575           |
| Credit institutions                         | 166 333 | 33 941    | 128 145 | 4 247            |
| Deposits                                    | 166 333 | 33 941    | 128 145 | 4 247            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 0       | 0         | 0       | 0                |
| Long-term funding                           | 0       | 0         | 0       | 0                |
| Institutions other than credit institutions | 222 424 | 89 209    | 117 887 | 15 328           |
| Deposits                                    | 222 424 | 89 209    | 117 887 | 15 328           |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 0       | 0         | 0       | 0                |
| Long-term funding                           | 0       | 0         | 0       | 0                |
| Individuals and households                  | 0       | 0         | 0       | 0                |
| Subordinated debt                           | 0       | 0         | 0       | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0         | 0       | 0                |



License granted by the BNB Resolution No. 199 of 16 June 1994 of the BNB Governing Council; License updated by Order

No. 100-00563 of 22 December 1999

Company file No. 11357 of 26 July 1994, re-entered in the Commercial Register to the Registry Legal registration

Agency, UIC 831553811, certificate No. 20080618132823 of 18 June 2008

Address of the branch 12 Emil Bersinski Str., Ivan Vazov District, Sofia 1408

tel. 02/9176 400

Website: www.ing.bg

Management

Jan Bartholomeus - Regional Director

Frank Bruce McDonald Hawkes - Executive Director Vladimir Boyanov Tchimov - Executive Director

Shareholders (shares over 10%)

Sole shareholder: ING Group N. V./4972



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN'000)        |  |
|---|-------------|---------|-----------|------------------|--|
|   | Balance     |         | Including |                  |  |
|   | sheet value | BGN     | EUR       | Other currencies |  |
| ASSETS  |             |         |           |                  |  |
| Cash and cash balances with central banks                                       | 30 755      | 12 606  | 16 874    | 1 275            |  |
| Financial assets held for trading   | 227         | 227     | 0         | 0                |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |  |
| Available-for-sale financial assets   | 4 734       | 1 025   | 3 391     | 318              |  |
| Loans and receivables (including finance leases)                                | 398 458     | 178 125 | 183 756   | 36 577           |  |
| Held-to-maturity investments  | 55 155      | 39 060  | 14 178    | 1 917            |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Tangible assets   | 17 243      | 17 243  | 0         | 0                |  |
| Intangible assets   | 420         | 420     | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0       | 0         | 0                |  |
| Tax assets  | 544         | 544     | 0         | 0                |  |
| Other assets  | 7 500       | 6 295   | 1 090     | 115              |  |
| Non-current assets and disposal groups classified as held for sale              | 4 510       | 4 510   | 0         | 0                |  |
| TOTAL ASSETS  | 519 546     | 260 055 | 219 289   | 40 202           |  |
| LIABILITIES   |             |         |           |                  |  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |  |
| Financial liabilities held for trading  | 0           | 0       | 0         | 0                |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 455 811     | 191 735 | 224 947   | 39 129           |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Provisions  | 0           | 0       | 0         | 0                |  |
| Tax liabilities   | 0           | 0       | 0         | 0                |  |
| Other liabilities   | 6 684       | 4 258   | 1 808     | 618              |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |  |
| TOTAL LIABILITIES   | 462 495     | 195 993 | 226 755   | 39 747           |  |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |  |
| Issued capital  | 20 050      | 20 050  |           |                  |  |
| Share premium   | 0           | 0       |           |                  |  |
| Other equity  | 0           | 0       |           |                  |  |
| Revaluation reserves and other valuation differences                            | 0           | 0       |           |                  |  |
| Reserves (including retained earnings)  | 34 200      | 34 200  |           |                  |  |
| Treasury shares   | 0           | 0       |           |                  |  |
| Income from current year  | 2 801       | 2 801   |           |                  |  |
| Interim dividends   | 0           | 0       |           |                  |  |
| Minority interest   | 0           | 0       |           |                  |  |
| TOTAL EQUITY  | 57 051      | 57 051  |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 519 546     | 253 044 | 226 755   | 39 747           |  |



(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 7 932  | 5 417 | 2 201     | 314              |
| Interest income  | 10 864 | 5 220 | 5 042     | 602              |
| Interest expenses  | 5 210  | 1 409 | 3 386     | 415              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 2 412  | 1 672 | 596       | 144              |
| Fee and commission expenses  | 153    | 85    | 51        | 17               |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 264    | 264   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | 42     | 42    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0     |           |                  |
| Other operating income   | 147    | 147   |           |                  |
| Other operating expenses   | 434    | 434   |           |                  |
| Administration costs   | 4 259  |       |           |                  |
| Depreciation   | 496    |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | 40     |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 3 137  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 336    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 2 801  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 2 801  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 2 801  |       |           |                  |
|  |        |       |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| (BGN'000) |
|-----------|
|           |

|   | m . 1   |         | Including |                  |  |
|---|---------|---------|-----------|------------------|--|
|   | Total   | BGN     | EUR       | Other currencies |  |
| LOANS                                       |         |         |           |                  |  |
| Loans and advances (gross value)            | 407 573 | 181 271 | 188 812   | 37 490           |  |
| Central governments                         | 8 473   | 8 473   | 0         | 0                |  |
| Credit institutions                         | 60 185  | 23 146  | 20 810    | 16 229           |  |
| Non-credit institutions                     | 5 582   | 5 582   | 0         | 0                |  |
| Corporates (corporate customers)            | 315 486 | 132 449 | 161 990   | 21 047           |  |
| Retail exposures                            | 17 847  | 11 621  | 6 012     | 214              |  |
| Residential mortgage loans to individuals   | 6 790   | 2 585   | 4 205     | 0                |  |
| Consumer loans                              | 11 057  | 9 036   | 1 807     | 214              |  |
| TTRACTED FUNDS                              |         |         |           |                  |  |
| Attracted funds                             | 455 811 | 191 735 | 224 947   | 39 129           |  |
| Credit institutions                         | 89 721  | 23 197  | 64 873    | 1 651            |  |
| Deposits                                    | 16 325  | 3 000   | 13 325    | 0                |  |
| Repo transactions                           | 0       | 0       | 0         | 0                |  |
| Short-term funding                          | 51 170  | 0       | 49 519    | 1 651            |  |
| Long-term funding                           | 22 226  | 20 197  | 2 029     | 0                |  |
| Institutions other than credit institutions | 220 691 | 121 536 | 78 858    | 20 297           |  |
| Deposits                                    | 207 427 | 114 263 | 78 858    | 14 306           |  |
| Repo transactions                           | 0       | 0       | 0         | 0                |  |
| Short-term funding                          | 5 991   | 0       | 0         | 5 991            |  |
| Long-term funding                           | 7 273   | 7 273   | 0         | 0                |  |
| Individuals and households                  | 126 309 | 47 002  | 62 126    | 17 181           |  |
| Subordinated debt                           | 19 090  | 0       | 19 090    | 0                |  |
| Debt/equity (hybrid) instruments            | 0       | 0       | 0         | 0                |  |



License granted by the BNB Protocol No. 42 of the BNB Governing Council dated 25 October 1989. Order No. 100-00492

of the BNB Governor dated 17 November 1999 for license update. In accordance with the requirements of the Law on Credit Institutions, the license was updated by Order No. RD 22-0847 of the

BNB Governor dated 7 May 2007.

Legal registration Resolution of the Sofia City Court of 6 May 1991, company file No. 2367, vol. 1, p. 140, lot No. 53,

re-entered in the Commercial Register to the Registry Agency, UIC 000694329, certificate

No. 20080609113132 of 9 June 2008

**Address of the head office** 81–83 Todor Alexandrov Blvd., Sofia 1303

tel. 02/8120 111

Website: www.iabank.bg

Management

Supervisory Board Ivan Minkov Dragnevski - Chairman

Georgi Stoinev Harizanov - Deputy Chairman

Victor Georgiev Valkov

Georgi Borislavov Georgiev

Management Board Elen Georgiev - Chairman and Chief Executive Director

Aleksei Asenov Tsvetanov - Executive Member and Executive Director

Valeri Zdravkov Raikov

Rumen Georgiev Sirakov

Shareholders

(shares over 10%)

Dynatrade International – 25.51%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|  |             |                   |         | (BGN 000)        |
|--|-------------|-------------------|---------|------------------|
|  | Dolongo     | Balance Including |         |                  |
|  | sheet value | BGN               | EUR     | Other currencies |
| ASSETS   |             |                   |         |                  |
| Cash and cash balances with central banks  | 121 357     | 48 539            | 69 224  | 3 594            |
| Financial assets held for trading  | 54 081      | 19 128            | 31 826  | 3 127            |
| Financial assets designated at fair value through profit or loss                 | 0           | 0                 | 0       | 0                |
| Available-for-sale financial assets  | 60 486      | 47 993            | 8 717   | 3 776            |
| Loans and receivables (including finance leases)                                 | 727 616     | 278 326           | 413 694 | 35 596           |
| Held-to-maturity investments   | 118 763     | 110 633           | 5 545   | 2 585            |
| Derivatives – hedge accounting   | 0           | 0                 | 0       | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk  | 0           | 0                 | 0       | 0                |
| Tangible assets  | 19 485      | 19 485            | 0       | 0                |
| Intangible assets  | 1 434       | 1 434             | 0       | 0                |
| Investments in associates, subsidiaries and joint ventures                       | 1 434       | 1 434             | Ü       | Ü                |
| (accounted for using the equity method – including goodwill)                     | 2 489       | 2 489             | 0       | 0                |
| Tax assets   | 1 134       | 1 134             | 0       | 0                |
| Other assets   | 19 872      | 10 641            | 8 043   | 1 188            |
|  | 0           | 0                 | 0 043   | 0                |
| Non-current assets and disposal groups classified as held for sale  TOTAL ASSETS | 1 126 717   | 539 802           | 537 049 | 49 866           |
|  |             |                   |         |                  |
| LIABILITIES  |             |                   |         | 0                |
| Deposits from central banks  | 0           | 0                 | 0       | 0                |
| Financial liabilities held for trading   | 0           | 0                 | 0       | 0                |
| Financial liabilities designated at fair value through profit or loss            | 0           | 0                 | 0       | 0                |
| Financial liabilities measured at amortised cost                                 | 1 029 628   | 434 663           | 545 513 | 49 452           |
| Financial liabilities associated with transferred financial assets               | 0           | 0                 | 0       | 0                |
| Derivatives – hedge accounting   | 0           | 0                 | 0       | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk  | 0           | 0                 | 0       | 0                |
| Provisions   | 0           | 0                 | 0       | 0                |
| Tax liabilities  | 436         | 436               | 0       | 0                |
| Other liabilities  | 5 879       | 4 180             | 1 388   | 311              |
| Share capital repayable on demand (e.g. cooperative shares)                      | 0           | 0                 | 0       | 0                |
| Liabilities included in disposal groups classified as held for sale              | 0           | 0                 | 0       | 0                |
| TOTAL LIABILITIES  | 1 035 943   | 439 279           | 546 901 | 49 763           |
| EQUITY AND MINORITY INTEREST   |             |                   |         |                  |
| Issued capital   | 70 000      | 70 000            |         |                  |
| Share premium  | 0           | 0                 |         |                  |
| Other equity   | 0           | 0                 |         |                  |
| Revaluation reserves and other valuation differences                             | -6 723      | -6 723            |         |                  |
| Reserves (including retained earnings)   | 25 233      | 25 233            |         |                  |
| Treasury shares  | 0           | 0                 |         |                  |
| Income from current year   | 2 264       | 2 264             |         |                  |
| Interim dividends  | 0           | 0                 |         |                  |
| Minority interest  | 0           | 0                 |         |                  |
| TOTAL EQUITY   | 90 774      | 90 774            |         |                  |
| TOTAL LIADILITIES AND EQUITY   | 1 127 717   | 520.052           | 54C 001 | 40.772           |
| TOTAL LIABILITIES AND EQUITY   | 1 126 717   | 530 053           | 546 901 | 49 763           |



# INCOME STATEMENT

(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 11 700 | 7 635 | 3 637     | 428              |
| Interest income  | 21 221 | 9 199 | 11 084    | 938              |
| Interest expenses  | 12 043 | 3 504 | 7 967     | 572              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 3 547  | 2 896 | 584       | 67               |
| Fee and commission expenses  | 512    | 443   | 64        | 5                |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 35     | 35    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | -257   | -257  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | 27     | 27    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0     |           |                  |
| Other operating income   | 188    | 188   |           |                  |
| Other operating expenses   | 506    | 506   |           |                  |
| Administration costs   | 6 101  |       |           |                  |
| Depreciation   | 1 000  |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | 2 287  |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 2 312  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 48     |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 2 264  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 2 264  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 2 264  |       |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|  | (000) |
|--|-------|

|   |           |         |           | (BQN,000)        |
|---|-----------|---------|-----------|------------------|
|   | TT 4.1    |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 740 275   | 281 912 | 422 702   | 35 661           |
| Central governments                         | 25 680    | 24 442  | 1 238     | 0                |
| Credit institutions                         | 32 148    | 13 174  | 13 907    | 5 067            |
| Non-credit institutions                     | 1 778     | 1 778   | 0         | 0                |
| Corporates (corporate customers)            | 487 081   | 158 410 | 301 233   | 27 438           |
| Retail exposures                            | 193 588   | 84 108  | 106 324   | 3 156            |
| Residential mortgage loans to individuals   | 63 317    | 17 238  | 46 007    | 72               |
| Consumer loans                              | 130 271   | 66 870  | 60 317    | 3 084            |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 029 628 | 434 663 | 545 513   | 49 452           |
| Credit institutions                         | 70 930    | 47 310  | 23 618    | 2                |
| Deposits                                    | 50 689    | 47 310  | 3 377     | 2                |
| Repo transactions                           | 20 241    | 0       | 20 241    | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 0         | 0       | 0         | 0                |
| Institutions other than credit institutions | 548 365   | 301 402 | 237 082   | 9 881            |
| Deposits                                    | 534 644   | 287 681 | 237 082   | 9 881            |
| Repo transactions                           | 2 523     | 2 523   | 0         | 0                |
| Short-term funding                          | 167       | 167     | 0         | 0                |
| Long-term funding                           | 11 031    | 11 031  | 0         | 0                |
| Individuals and households                  | 380 106   | 85 951  | 254 586   | 39 569           |
| Subordinated debt                           | 8 390     | 0       | 8 390     | 0                |
| Debt/equity (hybrid) instruments            | 21 837    | 0       | 21 837    | 0                |



#### STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

License granted by the BNB Resolution No. 364 of the BNB Governing Council of 1 December 1994. License updated by Order

No. RD 22-0844 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the

Law on Credit Institutions

**Legal registration** Resolution No. 1 of the Sofia City Court dated 16 December 1994, re-entered in the Commercial

Register to the Registry Agency, UIC 831663282, certificate No. 20080526122145 of 26 May 2008

Address of the head office 83A Bulgaria Blvd., Sofia 1404

tel. 02/8186 112; 8186 130 Website: www.ibank.bg

Management

Supervisory Board Petya Ivanova Barakova–Slavova – Chairman

Festa Holding AD, represented by Kremena Georgieva Moneva

Bedo Bohos Doganyan

Management Board Vladimir Ivanov Vladimirov - Chairman and Executive Director

Diana Zhivkova Mladenova – Executive Director Plamen Yordanov Milkov – Executive Director Tsanko Iliev Kolovski – Executive Director

Shareholders (shares over 10%)

Festa Holding - 70.10%

Petya Ivanova Barakova-Slavova - 21.11%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN'000)        |  |
|---|-------------|---------|-----------|------------------|--|
|   | Balance     |         | Including |                  |  |
|   | sheet value | BGN     | EUR       | Other currencies |  |
| ASSETS  |             |         |           |                  |  |
| Cash and cash balances with central banks                                       | 100 473     | 18 014  | 80 620    | 1 839            |  |
| Financial assets held for trading   | 6 057       | 4 990   | 863       | 204              |  |
| Financial assets designated at fair value through profit or loss                | 0           | 0       | 0         | 0                |  |
| Available-for-sale financial assets   | 31 358      | 30 753  | 605       | 0                |  |
| Loans and receivables (including finance leases)                                | 1 279 187   | 351 153 | 869 729   | 58 305           |  |
| Held-to-maturity investments  | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Tangible assets   | 7 850       | 7 850   | 0         | 0                |  |
| intangible assets   | 2 813       | 2 813   | 0         | 0                |  |
| investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |  |
| accounted for using the equity method – including goodwill)                     | 0           | 0       | 0         | 0                |  |
| Tax assets  | 305         | 305     | 0         | 0                |  |
| Other assets  | 4 917       | 4 881   | 36        | 0                |  |
| Non-current assets and disposal groups classified as held for sale              | 255         | 255     | 0         | 0                |  |
| TOTAL ASSETS  | 1 433 215   | 421 014 | 951 853   | 60 348           |  |
| LIABILITIES   |             |         |           |                  |  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |  |
| Financial liabilities held for trading  | 262         | 0       | 0         | 262              |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 1 296 377   | 257 895 | 949 161   | 89 321           |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |  |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |  |
| Provisions  | 2 826       | 2 826   | 0         | 0                |  |
| Tax liabilities   | 341         | 341     | 0         | 0                |  |
| Other liabilities   | 2 175       | 1 901   | 244       | 30               |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |  |
| TOTAL LIABILITIES   | 1 301 981   | 262 963 | 949 405   | 89 613           |  |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |  |
| Issued capital  | 60 412      | 60 412  |           |                  |  |
| Share premium   | 0           | 0       |           |                  |  |
| Other equity  | 0           | 0       |           |                  |  |
| Revaluation reserves and other valuation differences                            | 866         | 866     |           |                  |  |
| Reserves (including retained earnings)  | 66 916      | 66 916  |           |                  |  |
| Treasury shares   | 0           | 0       |           |                  |  |
| Income from current year  | 3 040       | 3 040   |           |                  |  |
| Interim dividends   | 0           | 0       |           |                  |  |
| Minority interest   | 0           | 0       |           |                  |  |
| TOTAL EQUITY  | 131 234     | 131 234 |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 1 433 215   | 394 197 | 949 405   | 89 613           |  |



(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 13 469 | 8 368 | 5 565     | -464             |
| Interest income  | 24 666 | 8 608 | 15 896    | 162              |
| Interest expenses  | 15 134 | 2 709 | 11 655    | 770              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 3 572  | 1 850 | 1 568     | 154              |
| Fee and commission expenses  | 389    | 135   | 244       | 10               |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | -4     | -4    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 1 391  | 1 391 |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | -712   | -712  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 1      | 1     |           |                  |
| Other operating income   | 78     | 78    |           |                  |
| Other operating expenses   | 0      | 0     |           |                  |
| Administration costs   | 7 696  |       |           |                  |
| Depreciation   | 693    |       |           |                  |
| Provisions   | -6     |       |           |                  |
| Impairment   | 1 707  |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 3 379  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 339    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 3 040  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 3 040  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 3 040  |       |           |                  |
|  |        |       |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| (BGN'000) |  |
|-----------|--|
|           |  |

|   |           |         |           | (BGN 000)        |
|---|-----------|---------|-----------|------------------|
|   | m . 1     |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 1 291 528 | 353 997 | 879 226   | 58 305           |
| Central governments                         | 1 193     | 1 193   | 0         | 0                |
| Credit institutions                         | 232 930   | 65 337  | 111 124   | 56 469           |
| Non-credit institutions                     | 9 793     | 0       | 9 793     | 0                |
| Corporates (corporate customers)            | 851 601   | 239 906 | 609 867   | 1 828            |
| Retail exposures                            | 196 011   | 47 561  | 148 442   | 8                |
| Residential mortgage loans to individuals   | 104 190   | 11 821  | 92 367    | 2                |
| Consumer loans                              | 91 821    | 35 740  | 56 075    | 6                |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 296 377 | 257 895 | 949 161   | 89 321           |
| Credit institutions                         | 502 175   | 20 349  | 479 695   | 2 131            |
| Deposits                                    | 21 144    | 207     | 18 806    | 2 131            |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 3 101     | 0       | 3 101     | 0                |
| Long-term funding                           | 477 930   | 20 142  | 457 788   | 0                |
| Institutions other than credit institutions | 478 324   | 159 902 | 256 264   | 62 158           |
| Deposits                                    | 464 910   | 155 217 | 247 535   | 62 158           |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 1 724     | 0       | 1 724     | 0                |
| Long-term funding                           | 11 690    | 4 685   | 7 005     | 0                |
| Individuals and households                  | 267 630   | 77 644  | 164 954   | 25 032           |
| Subordinated debt                           | 48 248    | 0       | 48 248    | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0       | 0         | 0                |



License granted by the BNB Protocol Resolution of 20 October 1994 of the BNB Governing Council accompanied by Letter

No. 140-00332 of 2 November 1994 and Order No. 100-00494 of 17 November 1999 of the BNB Governor for license update. License updated by Order No. RD 22-0853 of the BNB Governor dated

7 May 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Company file No. 31533 of 1992, lot No. 648, vol. 12, p. 75, re-entered in the Commercial Register to

the Registry Agency, UIC 831596033, certificate No. 20080311142437 of 11 March 2008

Address of the head office 30–32 General Totleben Blvd., Krasno Selo District, Sofia 1606

tel. 02/9153 333; 9153 318 Website: www.unionbank.bg

Management

Supervisory Board Imre Balogh - Chairman

Akos Bartha Sandor Szalai Ivan Totev Radev

Emanuil Yankov Manolov

Management Board Maria Dimova Ilieva - Chairman and Chief Executive Director

Anna Ivanova Asparouhova - Deputy Chairman and Executive Director

Peter Arpad Cserfalvi - Executive Director

Radoslav Simeonov Velkov - Executive Director

Shareholders

(shares over 10%)

MKB Bank, Hungary – 60% Union Group – 30.39%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |           | (BGN'000)        |
|---|-------------|---------|-----------|------------------|
|   | Balance     |         | Including |                  |
|   | sheet value | BGN     | EUR       | Other currencies |
| ASSETS  |             |         |           |                  |
| Cash and cash balances with central banks                                       | 55 754      | 35 886  | 17 543    | 2 325            |
| Financial assets held for trading   | 12 878      | 2 896   | 9 789     | 193              |
| Financial assets designated at fair value through profit or loss                | 320 788     | 242 590 | 68 577    | 9 621            |
| Available-for-sale financial assets   | 2 133       | 2 107   | 18        | 8                |
| Loans and receivables (including finance leases)                                | 592 181     | 370 367 | 210 058   | 11 756           |
| Held-to-maturity investments  | 56 588      | 39 542  | 17 046    | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Tangible assets   | 44 204      | 44 204  | 0         | 0                |
| Intangible assets   | 2 360       | 2 360   | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |         |           |                  |
| (accounted for using the equity method – including goodwill)                    | 250         | 250     | 0         | 0                |
| Tax assets  | 211         | 211     | 0         | 0                |
| Other assets  | 6 100       | 6 016   | 81        | 3                |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0       | 0         | 0                |
| TOTAL ASSETS  | 1 093 447   | 746 429 | 323 112   | 23 906           |
| LIABILITIES   |             |         |           |                  |
| Deposits from central banks   | 0           | 0       | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0       | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 1 026 682   | 678 292 | 325 316   | 23 074           |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0       | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0         | 0                |
| Provisions  | 4           | 4       | 0         | 0                |
| Tax liabilities   | 0           | 0       | 0         | 0                |
| Other liabilities   | 8 609       | 7 141   | 1 130     | 338              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0         | 0                |
| TOTAL LIABILITIES   | 1 035 295   | 685 437 | 326 446   | 23 412           |
| EQUITY AND MINORITY INTEREST  |             |         |           |                  |
| Issued capital  | 25 000      | 25 000  |           |                  |
| Share premium   | 0           | 0       |           |                  |
| Other equity  | 0           | 0       |           |                  |
| Revaluation reserves and other valuation differences                            | -269        | -269    |           |                  |
| Reserves (including retained earnings)  | 31 450      | 31 450  |           |                  |
| Treasury shares   | 0           | 0       |           |                  |
| Income from current year  | 1 971       | 1 971   |           |                  |
| Interim dividends   | 0           | 0       |           |                  |
| Minority interest   | 0           | 0       |           |                  |
| TOTAL EQUITY  | 58 152      | 58 152  |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 1 093 447   | 743 589 | 326 446   | 23 412           |



(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 8 975  | 7 885 | 908       | 182              |
| Interest income  | 13 785 | 9 250 | 4 242     | 293              |
| Interest expenses  | 7 110  | 3 419 | 3 551     | 140              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 2 340  | 2 068 | 237       | 35               |
| Fee and commission expenses  | 202    | 176   | 20        | 6                |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | -1     | -1    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 24     | 24    |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 496    | 496   |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | -585   | -585  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 12     | 12    |           |                  |
| Other operating income   | 217    | 217   |           |                  |
| Other operating expenses   | 1      | 1     |           |                  |
| Administration costs   | 8 423  |       |           |                  |
| Depreciation   | 1 020  |       |           |                  |
| Provisions   | 4      |       |           |                  |
| Impairment   | -2 703 |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 2 231  |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 260    |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 1 971  |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 1 971  |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 1 971  |       |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |         |           | (BGN'000)        |
|---|-----------|---------|-----------|------------------|
|   | m . 1     |         | Including |                  |
|   | Total     | BGN     | EUR       | Other currencies |
| LOANS                                       |           |         |           |                  |
| Loans and advances (gross value)            | 605 440   | 381 095 | 212 589   | 11 756           |
| Central governments                         | 27 380    | 25 096  | 2 284     | 0                |
| Credit institutions                         | 245 173   | 171 732 | 65 896    | 7 545            |
| Non-credit institutions                     | 5 943     | 3 738   | 2 205     | 0                |
| Corporates (corporate customers)            | 253 590   | 137 894 | 111 485   | 4 211            |
| Retail exposures                            | 73 354    | 42 635  | 30 719    | 0                |
| Residential mortgage loans to individuals   | 13 303    | 6 552   | 6 751     | 0                |
| Consumer loans                              | 60 051    | 36 083  | 23 968    | 0                |
| ATTRACTED FUNDS                             |           |         |           |                  |
| Attracted funds                             | 1 026 682 | 678 292 | 325 316   | 23 074           |
| Credit institutions                         | 141 042   | 64 823  | 76 209    | 10               |
| Deposits                                    | 53 848    | 49 925  | 3 913     | 10               |
| Repo transactions                           | 14 898    | 14 898  | 0         | 0                |
| Short-term funding                          | 58 742    | 0       | 58 742    | 0                |
| Long-term funding                           | 13 554    | 0       | 13 554    | 0                |
| Institutions other than credit institutions | 592 660   | 486 477 | 100 838   | 5 345            |
| Deposits                                    | 592 056   | 485 873 | 100 838   | 5 345            |
| Repo transactions                           | 0         | 0       | 0         | 0                |
| Short-term funding                          | 0         | 0       | 0         | 0                |
| Long-term funding                           | 604       | 604     | 0         | 0                |
| Individuals and households                  | 272 352   | 126 992 | 127 641   | 17 719           |
| Subordinated debt                           | 20 628    | 0       | 20 628    | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0       | 0         | 0                |



License granted by the BNB Order No. 100-00491 of 17 November 1999 of the BNB Governor, updated in accordance with the

Law on Credit Institutions by Order No. RD 22-0851 of the BNB Governor dated 7 May 2007

Legal registration Resolution No. 1 of 4 April 1996 of the Sofia City Court on company file No. 5197 of 1996,

lot No. 737, reg. II, vol. 13, p. 138, re-entered in the Commercial Register to the Registry Agency,

UIC 121086224, certificate No. 20090401134602 of 1 April 2009

Address of the head office 6 Vrabcha Str., Sofia 1000

tel. 02/9300 111

Website: www.municipalbank.bg

Management

Supervisory Board Spas Simeonov Dimitrov – Chairman

Nikifor Istaliyanov Vangelov - Deputy Chairman

Dimitar Paounkov Kolev

Management Board Alexander Petrov Lichev - Chairman

Vasil Borisov Trenev – Executive Director Georgi Hristov Belovski – Executive Director

Violeta Stefanova Ilieva – Procurator Nikolai Mihailov Kolev – Procurator

Shareholders

(shares over 10%)

Sofia Municipality – 67%

# NLB West-East bank

#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |        |           | (BGN'000)        |
|---|-------------|--------|-----------|------------------|
|   | Balance     |        | Including |                  |
|   | sheet value | BGN    | EUR       | Other currencies |
| ASSETS  |             |        |           |                  |
| Cash and cash balances with central banks                                       | 9 448       | 8 199  | 1 098     | 151              |
| Financial assets held for trading   | 1 011       | 1 011  | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0           | 0      | 0         | 0                |
| Available-for-sale financial assets   | 57          | 37     | 20        | 0                |
| Loans and receivables (including finance leases)                                | 199 041     | 33 854 | 158 727   | 6 460            |
| Held-to-maturity investments  | 5 328       | 3 022  | 2 306     | 0                |
| Derivatives – hedge accounting  | 0           | 0      | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0      | 0         | 0                |
| Tangible assets   | 976         | 976    | 0         | 0                |
| Intangible assets   | 205         | 205    | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |        |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0           | 0      | 0         | 0                |
| Tax assets  | 175         | 175    | 0         | 0                |
| Other assets  | 811         | 344    | 467       | 0                |
| Non-current assets and disposal groups classified as held for sale              | 0           | 0      | 0         | 0                |
| TOTAL ASSETS  | 217 052     | 47 823 | 162 618   | 6 611            |
| LIABILITIES   |             |        |           |                  |
| Deposits from central banks   | 0           | 0      | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0      | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0      | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 185 808     | 15 711 | 164 068   | 6 029            |
| Financial liabilities associated with transferred financial assets              | 0           | 0      | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0      | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0      | 0         | 0                |
| Provisions  | 26          | 26     | 0         | 0                |
| Tax liabilities   | 0           | 0      | 0         | 0                |
| Other liabilities   | 2 666       | 541    | 1 355     | 770              |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0      | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0      | 0         | 0                |
| TOTAL LIABILITIES   | 188 500     | 16 278 | 165 423   | 6 799            |
| EQUITY AND MINORITY INTEREST  |             |        |           |                  |
| Issued capital  | 21 650      | 21 650 |           |                  |
| Share premium   | 0           | 0      |           |                  |
| Other equity  | 0           | 0      |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0      |           |                  |
| Reserves (including retained earnings)  | 5 809       | 5 809  |           |                  |
| Treasury shares   | 0           | 0      |           |                  |
| Income from current year  | 1 093       | 1 093  |           |                  |
| Interim dividends   | 0           | 0      |           |                  |
| Minority interest   | 0           | 0      |           |                  |
| TOTAL EQUITY  | 28 552      | 28 552 |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 217 052     | 44 830 | 165 423   | 6 799            |



(March 2009)

|  |        |     |           | (BGN'000)        |
|--|--------|-----|-----------|------------------|
|  | Total  |     | Including |                  |
|  | amount | BGN | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |     |           |                  |
| Financial and operating income and expenses  | 3 174  | 944 | 2 095     | 135              |
| Interest income  | 4 484  | 837 | 3 534     | 113              |
| Interest expenses  | 1 632  | 55  | 1 565     | 12               |
| Expenses on share capital repayable on demand  | 0      | 0   |           |                  |
| Dividend income  | 0      | 0   | 0         | 0                |
| Fee and commission income  | 238    | 77  | 127       | 34               |
| Fee and commission expenses  | 13     | 12  | 1         | 0                |
| Realised gains (losses) on financial assets and liabilities  |        |     |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |     |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0   |           |                  |
| Exchange differences, net  | 89     | 89  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0   |           |                  |
| Other operating income   | 8      | 8   |           |                  |
| Other operating expenses   | 0      | 0   |           |                  |
| Administration costs   | 1 056  |     |           |                  |
| Depreciation   | 96     |     |           |                  |
| Provisions   | 0      |     |           |                  |
| Impairment   | 829    |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |     |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 1 193  |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 100    |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 1 093  |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 1 093  |     |           |                  |
| Profit or loss attributable to minority interest   | 0      |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 1 093  |     |           |                  |

# NLB West-East bank

#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

Debt/equity (hybrid) instruments

|   |         |           |         | (BGN'000)        |
|---|---------|-----------|---------|------------------|
|   | T . 1   | Including |         |                  |
|   | Total   | BGN       | EUR     | Other currencies |
| LOANS                                       |         |           |         |                  |
| Loans and advances (gross value)            | 213 777 | 41 158    | 165 962 | 6 657            |
| Central governments                         | 0       | 0         | 0       | 0                |
| Credit institutions                         | 27 802  | 6 502     | 20 541  | 759              |
| Non-credit institutions                     | 7 476   | 0         | 7 476   | 0                |
| Corporates (corporate customers)            | 175 416 | 34 333    | 135 185 | 5 898            |
| Retail exposures                            | 3 083   | 323       | 2 760   | 0                |
| Residential mortgage loans to individuals   | 1 146   | 57        | 1 089   | 0                |
| Consumer loans                              | 1 937   | 266       | 1 671   | 0                |
| ATTRACTED FUNDS                             |         |           |         |                  |
| Attracted funds                             | 185 808 | 15 711    | 164 068 | 6 029            |
| Credit institutions                         | 136 473 | 298       | 131 375 | 4 800            |
| Deposits                                    | 64 114  | 298       | 59 016  | 4 800            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 5 920   | 0         | 5 920   | 0                |
| Long-term funding                           | 66 439  | 0         | 66 439  | 0                |
| Institutions other than credit institutions | 32 045  | 14 991    | 16 331  | 723              |
| Deposits                                    | 24 760  | 7 706     | 16 331  | 723              |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 0       | 0         | 0       | 0                |
| Long-term funding                           | 7 285   | 7 285     | 0       | 0                |
| Individuals and households                  | 6 565   | 422       | 5 637   | 506              |
| Subordinated debt                           | 10 725  | 0         | 10 725  | 0                |
|   |         |           |         |                  |



**License granted by the BNB** Order No. RD 22-1067 of 13 August 2003 of the BNB Governor entitling the West–East Bank to

conduct bank operations in Bulgaria and abroad. License updated by Order No. RD 22-1560 of the BNB Governor dated 20 July 2007 in accordance with the requirements of the Law on Credit

Institutions

Legal registration Resolution of the Sofia City Court No. 1 of 28 August 2003, company file No. 9270 of 2003,

lot No. 78318, vol. 927, reg. I, p. 158, re-entered in the Commercial Register to the Registry Agency,

UIC 131134023, certificate No. 20080317132719 of 17 March 2008

**Address of the head office** 36 Dragan Tsankov Blvd., Sofia 1040

Interpred World Trade Centre

tel. 02/970 24 10

Website: www.westeastbank.bg

Management

Supervisory Board Andrej Hazabent - Chairman

Boris Pesjak Gregor Kaiser

Management Board Vito Cigoj – Executive Director

Nabil Khalil Issa - Executive Director

Georgi Vatov Georgiev - Executive Director

Shareholders

(shares over 10%)

Nova Ljubljanska Banka, Slovenia - 97.01%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |                     |                     |           | (BGN'000)        |  |
|---|---------------------|---------------------|-----------|------------------|--|
|   | Balance             |                     | Including |                  |  |
|   | sheet value         | BGN                 | EUR       | Other currencies |  |
| ASSETS  |                     |                     |           |                  |  |
| Cash and cash balances with central banks                                       | 184 848             | 162 748             | 14 155    | 7 945            |  |
| Financial assets held for trading   | 20 799              | 3 341               | 4 146     | 13 312           |  |
| Financial assets designated at fair value through profit or loss                | 0                   | 0                   | 0         | 0                |  |
| Available-for-sale financial assets   | 384                 | 382                 | 0         | 2                |  |
| Loans and receivables (including finance leases)                                | 3 605 129           | 686 810             | 2 680 899 | 237 420          |  |
| Held-to-maturity investments  | 0                   | 0                   | 0         | 0                |  |
| Derivatives – hedge accounting  | 0                   | 0                   | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                   | 0                   | 0         | 0                |  |
| Tangible assets   | 51 820              | 51 820              | 0         | 0                |  |
| Intangible assets   | 5 347               | 5 347               | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |                     |                     |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 1 363               | 1 363               | 0         | 0                |  |
| Tax assets  | 41                  | 41                  | 0         | 0                |  |
| Other assets  | 6 536               | 6 168               | 315       | 53               |  |
| Non-current assets and disposal groups classified as held for sale              | 650                 | 650                 | 0         | 0                |  |
| TOTAL ASSETS  | 3 876 917           | 918 670             | 2 699 515 | 258 732          |  |
| LIABILITIES   |                     |                     |           |                  |  |
| Deposits from central banks   | 0                   | 0                   | 0         | 0                |  |
| Financial liabilities held for trading  | 3 507               | 3 507               | 0         | 0                |  |
| Financial liabilities designated at fair value through profit or loss           | 0                   | 0                   | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 3 360 198           | 698 468             | 2 405 071 | 256 659          |  |
| Financial liabilities associated with transferred financial assets              | 0                   | 0                   | 0         | 0                |  |
| Derivatives – hedge accounting  | 0                   | 0                   | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                   | 0                   | 0         | 0                |  |
| Provisions  | 1 203               | 1 203               | 0         | 0                |  |
| Tax liabilities   | 595                 | 595                 | 0         | 0                |  |
| Other liabilities   | 26 759              | 17 649              | 5 986     | 3 124            |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                   | 0                   | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0                   | 0                   | 0         | 0                |  |
| TOTAL LIABILITIES   | 3 392 262           | 721 422             | 2 411 057 | 259 783          |  |
| EQUITY AND MINORITY INTEREST  |                     |                     |           |                  |  |
| Issued capital  | 316 797             | 316 797             |           |                  |  |
| Share premium   | 0                   | 0                   |           |                  |  |
| Other equity  | 0                   | 0                   |           |                  |  |
| Revaluation reserves and other valuation differences                            | 134                 | 134                 |           |                  |  |
| Reserves (including retained earnings)  | 156 743             | 156 743             |           |                  |  |
| Treasury shares   | 0                   | 0                   |           |                  |  |
| Income from current year  | 10 981              | 10 981              |           |                  |  |
| Interim dividends   | 0                   | 0                   |           |                  |  |
| Minority interest TOTAL EQUITY  | 0<br><b>484 655</b> | 0<br><b>484 655</b> |           |                  |  |
|   |                     |                     |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 3 876 917           | 1 206 077           | 2 411 057 | 259 783          |  |



(March 2009)

|  |        |         |           | (BGN'000)        |
|--|--------|---------|-----------|------------------|
|  | Total  | Includi | Including |                  |
|  | amount | BGN     | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |         |           |                  |
| Financial and operating income and expenses  | 39 966 | 16 826  | 20 725    | 2 415            |
| Interest income  | 62 266 | 19 875  | 38 571    | 3 820            |
| Interest expenses  | 29 769 | 8 179   | 19 944    | 1 646            |
| Expenses on share capital repayable on demand  | 0      | 0       |           |                  |
| Dividend income  | 0      | 0       | 0         | 0                |
| Fee and commission income  | 5 640  | 3 153   | 2 216     | 271              |
| Fee and commission expenses  | 607    | 459     | 118       | 30               |
| Realised gains (losses) on financial assets and liabilities  |        |         |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0       |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 2 046  | 2 046   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |         |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0       |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0       |           |                  |
| Exchange differences, net  | 334    | 334     |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0       |           |                  |
| Other operating income   | 56     | 56      |           |                  |
| Other operating expenses   | 0      | 0       |           |                  |
| Administration costs   | 15 713 |         |           |                  |
| Depreciation   | 2 856  |         |           |                  |
| Provisions   | 0      |         |           |                  |
| Impairment   | 9 185  |         |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |         |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |         |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |         |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |         |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 12 212 |         |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 1 231  |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 10 981 |         |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 10 981 |         |           |                  |
| Profit or loss attributable to minority interest   | 0      |         |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 10 981 |         |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BGN'000)        |
|---|-----------|-----------|-----------|------------------|
|   | m . 1     | Including |           |                  |
|   | Total     | BGN       | EUR       | Other currencies |
| LOANS                                       |           |           |           |                  |
| Loans and advances (gross value)            | 3 657 665 | 713 642   | 2 704 984 | 239 039          |
| Central governments                         | 0         | 0         | 0         | 0                |
| Credit institutions                         | 684 251   | 42 694    | 631 374   | 10 183           |
| Non-credit institutions                     | 0         | 0         | 0         | 0                |
| Corporates (corporate customers)            | 2 281 230 | 467 418   | 1 609 388 | 204 424          |
| Retail exposures                            | 692 184   | 203 530   | 464 222   | 24 432           |
| Residential mortgage loans to individuals   | 502 622   | 84 389    | 393 853   | 24 380           |
| Consumer loans                              | 189 562   | 119 141   | 70 369    | 52               |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 3 360 198 | 698 468   | 2 405 071 | 256 659          |
| Credit institutions                         | 2 010 232 | 166 722   | 1 691 102 | 152 408          |
| Deposits                                    | 1 945 201 | 129 520   | 1 673 048 | 142 633          |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 65 031    | 37 202    | 18 054    | 9 775            |
| Institutions other than credit institutions | 635 265   | 337 911   | 251 194   | 46 160           |
| Deposits                                    | 634 252   | 336 898   | 251 194   | 46 160           |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 1 013     | 1 013     | 0         | 0                |
| Individuals and households                  | 604 069   | 193 835   | 352 143   | 58 091           |
| Subordinated debt                           | 65 506    | 0         | 65 506    | 0                |
| Debt/equity (hybrid) instruments            | 45 126    | 0         | 45 126    | 0                |



License granted by the BNB Protocol of Meeting of the BNB Governing Council No. 101-00013 of 2 March 1994,

Order No. 100-000484 of 3 October 1997 of the BNB Governor; license updated by Orders

No. 100-00503 dated 18 November 1999 and No. RD 22-0855 of the BNB Governor dated 7 May 2007

in accordance with the requirements of the Law on Credit Institutions

Legal registration Company file No. 24013 of 1993 of the Sofia City Court, lot No. 15059, vol. 194, p. 174, re-entered

in the Commercial Register to the Registry Agency, UIC 831633691, certificate No. 20080423143423

of 23 April 2008

Address of the head office 3 Vitosha Blvd., Sredets District, Sofia 1000

tel. 02/980 56 54

Website: www.piraeusbank.bg

Management

Board of Directors Athanassios Kutsopoulos – Deputy Chairman and Chief Executive Director

Emil Angelov – Deputy Chief Executive Director Margarita Petrova-Karidi – Executive Director

Georgios Mantakas Vassiliki Campbell

Ilias Milis Ioannis Delis

Vassilios Koutentakis

Shareholders

(shares over 10%)

Piraeus Bank S.A., Athens, Greece – 99.98%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |         |         | (BGN 000)  |  |
|---|-------------|---------|---------|------------|--|
|   | Dolomoo     | Salance |         | ng         |  |
|   | sheet value | BGN     | EUR     | Other      |  |
| ASSETS  |             |         |         | currencies |  |
| Cash and cash balances with central banks                                       | 74 763      | 42 673  | 27 335  | 4 755      |  |
| Financial assets held for trading   | 510         | 510     | 0       | 0          |  |
| Financial assets designated at fair value through profit or loss                | 12 826      | 3 805   | 8 416   | 605        |  |
| Available-for-sale financial assets   | 484         | 232     | 219     | 33         |  |
| Loans and receivables (including finance leases)                                | 845 317     | 477 030 | 342 956 | 25 331     |  |
| Held-to-maturity investments  | 0           | 0       | 0       | 0          |  |
| Derivatives – hedge accounting  | 0           | 0       | 0       | 0          |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0       | 0          |  |
| Tangible assets   | 23 680      | 23 680  | 0       | 0          |  |
| Intangible assets   | 1 215       | 1 215   | 0       | 0          |  |
| Investments in associates, subsidiaries and joint ventures                      | 1 213       | 1 213   | Ü       | O          |  |
| (accounted for using the equity method – including goodwill)                    | 2 500       | 2 500   | 0       | 0          |  |
| Tax assets  | 59          | 59      | 0       | 0          |  |
| Other assets  | 25 222      | 10 531  | 14 685  | 6          |  |
| Non-current assets and disposal groups classified as held for sale              | 15          | 10 331  | 0       | 0          |  |
| TOTAL ASSETS  | 986 591     | 562 250 | 393 611 | 30 730     |  |
| LIABILITIES   |             |         |         |            |  |
| Deposits from central banks   | 0           | 0       | 0       | 0          |  |
| Financial liabilities held for trading  | 0           | 0       | 0       | 0          |  |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0       | 0       | 0          |  |
| Financial liabilities measured at amortised cost                                | 874 569     | 338 996 | 492 354 | 43 219     |  |
| Financial liabilities associated with transferred financial assets              | 0           | 0       | 0       | 0          |  |
| Derivatives – hedge accounting  | 0           | 0       | 0       | 0          |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0       | 0       | 0          |  |
| Provisions  | 134         | 134     | 0       | 0          |  |
| Tax liabilities   | 30          | 30      | 0       | 0          |  |
| Other liabilities   | 11 248      | 5 942   | 4 436   | 870        |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0       | 0       | 0          |  |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0       | 0       | 0          |  |
| TOTAL LIABILITIES   | 885 981     | 345 102 | 496 790 | 44 089     |  |
| TOTAL MADILITIES  | 003 701     | 343 102 | 470 770 | 44 009     |  |
| EQUITY AND MINORITY INTEREST  | 71.004      | 71.004  |         |            |  |
| Issued capital  | 71 004      | 71 004  |         |            |  |
| Share premium   | 3 496       | 3 496   |         |            |  |
| Other equity  | 0           | 0       |         |            |  |
| Revaluation reserves and other valuation differences                            |             | 0       |         |            |  |
| Reserves (including retained earnings)  | 23 121      | 23 121  |         |            |  |
| Treasury shares   | 2 000       | 2 000   |         |            |  |
| Income from current year  | 2 989       | 2 989   |         |            |  |
| Interim dividends Minority interest   | 0           | 0       |         |            |  |
| Minority interest   | 0           |         |         |            |  |
| TOTAL EQUITY  | 100 610     | 100 610 |         |            |  |
| TOTAL LIABILITIES AND EQUITY  | 986 591     | 445 712 | 496 790 | 44 089     |  |



(March 2009)

|  |                 |        |           | (BGN,000)        |  |
|--|-----------------|--------|-----------|------------------|--|
|  | Total<br>amount | Inclu  | Including | ling             |  |
|  |                 | BGN    | EUR       | Other currencies |  |
| CONTINUING OPERATIONS  |                 |        |           |                  |  |
| Financial and operating income and expenses  | 24 862          | 17 858 | 6 957     | 47               |  |
| Interest income  | 26 182          | 16 955 | 9 009     | 218              |  |
| Interest expenses  | 9 052           | 3 021  | 5 781     | 250              |  |
| Expenses on share capital repayable on demand  | 0               | 0      |           |                  |  |
| Dividend income  | 0               | 0      | 0         | 0                |  |
| Fee and commission income  | 6 140           | 2 305  | 3 749     | 86               |  |
| Fee and commission expenses  | 168             | 141    | 20        | 7                |  |
| Realised gains (losses) on financial assets and liabilities  |                 |        |           |                  |  |
| not measured at fair value through profit or loss, net   | 0               | 0      |           |                  |  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 676             | 676    |           |                  |  |
| Gains (losses) on financial assets and liabilities   |                 |        |           |                  |  |
| designated at fair value through profit or loss, net   | 210             | 210    |           |                  |  |
| Gains (losses) from hedge accounting, net  | 0               | 0      |           |                  |  |
| Exchange differences, net  | 85              | 85     |           |                  |  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0               | 0      |           |                  |  |
| Other operating income   | 807             | 807    |           |                  |  |
| Other operating expenses   | 18              | 18     |           |                  |  |
| Administration costs   | 16 649          |        |           |                  |  |
| Depreciation   | 1 359           |        |           |                  |  |
| Provisions   | 0               |        |           |                  |  |
| Impairment   | 3 514           |        |           |                  |  |
| Negative goodwill immediately recognised in profit or loss   | 0               |        |           |                  |  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0               |        |           |                  |  |
| Profit or loss from non-current assets and disposal groups   |                 |        |           |                  |  |
| classified as held for sale not qualifying as discontinued operations                              | 0               |        |           |                  |  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 3 340           |        |           |                  |  |
| Tax expense (income) related to profit or loss from continuing operations                          | 351             |        |           |                  |  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 2 989           |        |           |                  |  |
| Profit or loss after tax from discontinued operations  | 0               |        |           |                  |  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 2 989           |        |           |                  |  |
| Profit or loss attributable to minority interest   | 0               |        |           |                  |  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 2 989           |        |           |                  |  |
|  |                 |        |           |                  |  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

Subordinated debt

Debt/equity (hybrid) instruments

|   |         |           |         | (BGN'000)        |
|---|---------|-----------|---------|------------------|
|   | TT ( 1  | Including |         |                  |
|   | Total   | BGN       | EUR     | Other currencies |
| LOANS                                       |         |           |         |                  |
| Loans and advances (gross value)            | 865 230 | 495 409   | 344 483 | 25 338           |
| Central governments                         | 0       | 0         | 0       | 0                |
| Credit institutions                         | 51 448  | 28 529    | 451     | 22 468           |
| Non-credit institutions                     | 380     | 120       | 260     | 0                |
| Corporates (corporate customers)            | 710 259 | 415 115   | 292 291 | 2 853            |
| Retail exposures                            | 103 143 | 51 645    | 51 481  | 17               |
| Residential mortgage loans to individuals   | 74 501  | 25 688    | 48 810  | 3                |
| Consumer loans                              | 28 642  | 25 957    | 2 671   | 14               |
| ATTRACTED FUNDS                             |         |           |         |                  |
| Attracted funds                             | 874 569 | 338 996   | 492 354 | 43 219           |
| Credit institutions                         | 170 126 | 3 840     | 160 618 | 5 668            |
| Deposits                                    | 170 126 | 3 840     | 160 618 | 5 668            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 0       | 0         | 0       | 0                |
| Long-term funding                           | 0       | 0         | 0       | 0                |
| Institutions other than credit institutions | 154 826 | 94 546    | 55 647  | 4 633            |
| Deposits                                    | 154 826 | 94 546    | 55 647  | 4 633            |
| Repo transactions                           | 0       | 0         | 0       | 0                |
| Short-term funding                          | 0       | 0         | 0       | 0                |
| Long-term funding                           | 0       | 0         | 0       | 0                |
| Individuals and households                  | 478 211 | 240 610   | 204 683 | 32 918           |

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71 406

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License granted by the BNB Order No. RD 22-442 of 25 September 2001; license updated by Order No. RD 22-1559 of the BNB

Governor dated 20 July 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Company file No. 9478 of the Sofia City Court of 2001, lot No. 64 228, vol. 733, reg. I, p. 116,

re-entered in the Commercial Register to the Registry Agency, UIC 130598160,

certificate No. 20080418121745 of 18 April 2008

Address of the head office 131 Hristo Botev Blvd., Sofia 1233

tel. 02/8135 100; 8135 808 Website: www.procreditbank.bg

Management

Supervisory Board Klaus-Peter Zeitinger

Hanns Martin Hagen

Perr Maria Gerhard Leonard Heinrih Fischer

Christoph Andreas Freytag Borislav Nikolov Konstantinov

Management Board Petar Slavchev Slavov

Mariana Dimitrova Petkova Roumyana Velichkova Todorova

Emilia Hristova Tsareva

Shareholders (shares over 10%)

ProCredit Holding AG – 80.29%

Commerzbank AG - 19.71%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |           |           | (BGN'000)        |
|---|-------------|-----------|-----------|------------------|
|   | Balance     |           | Including |                  |
|   | sheet value | BGN       | EUR       | Other currencies |
| ASSETS  |             |           |           |                  |
| Cash and cash balances with central banks                                       | 501 251     | 133 954   | 359 841   | 7 456            |
| Financial assets held for trading   | 217 555     | 156 182   | 33 462    | 27 911           |
| Financial assets designated at fair value through profit or loss                | 275 163     | 160 941   | 113 176   | 1 046            |
| Available-for-sale financial assets   | 579         | 579       | 0         | 0                |
| Loans and receivables (including finance leases)                                | 4 655 317   | 974 698   | 3 590 562 | 90 057           |
| Held-to-maturity investments  | 426 002     | 34 777    | 230 551   | 160 674          |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |
| Tangible assets   | 71 196      | 71 196    | 0         | 0                |
| Intangible assets   | 8 293       | 8 293     | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |             |           |           |                  |
| (accounted for using the equity method – including goodwill)                    | 6 251       | 6 251     | 0         | 0                |
| Tax assets  | 1 251       | 1 251     | 0         | 0                |
| Other assets  | 36 120      | 31 015    | 4 965     | 140              |
| Non-current assets and disposal groups classified as held for sale              | 132         | 132       | 0         | 0                |
| TOTAL ASSETS  | 6 199 110   | 1 579 269 | 4 332 557 | 287 284          |
| LIABILITIES   |             |           |           |                  |
| Deposits from central banks   | 0           | 0         | 0         | 0                |
| Financial liabilities held for trading  | 9 254       | 8 172     | 1 082     | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0           | 0         | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 5 251 154   | 2 139 066 | 2 819 220 | 292 868          |
| Financial liabilities associated with transferred financial assets              | 0           | 0         | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0           | 0         | 0         | 0                |
| Provisions  | 8 528       | 8 489     | 39        | 0                |
| Tax liabilities   | 128         | 128       | 0         | 0                |
| Other liabilities   | 57 737      | 18 407    | 35 086    | 4 244            |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0           | 0         | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0           | 0         | 0         | 0                |
| TOTAL LIABILITIES   | 5 326 801   | 2 174 262 | 2 855 427 | 297 112          |
| EQUITY AND MINORITY INTEREST  |             |           |           |                  |
| Issued capital  | 544 773     | 544 773   |           |                  |
| Share premium   | 0           | 0         |           |                  |
| Other equity  | 0           | 0         |           |                  |
| Revaluation reserves and other valuation differences                            | 0           | 0         |           |                  |
| Reserves (including retained earnings)  | 311 682     | 311 682   |           |                  |
| Treasury shares   | 0           | 0         |           |                  |
| Income from current year  | 15 854      | 15 854    |           |                  |
| Interim dividends   | 0           | 0         |           |                  |
| Minority interest   | 0           | 0         |           |                  |
| TOTAL EQUITY  | 872 309     | 872 309   |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 6 199 110   | 3 046 571 | 2 855 427 | 297 112          |



#### INCOME STATEMENT

(March 2009)

|  |         |        |           | (BGN'000)        |
|--|---------|--------|-----------|------------------|
|  | Total   |        | Including |                  |
|  | amount  | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |         |        |           |                  |
| Financial and operating income and expenses  | 91 508  | 27 587 | 62 086    | 1 835            |
| Interest income  | 136 875 | 42 973 | 91 029    | 2 873            |
| Interest expenses  | 62 668  | 28 142 | 32 776    | 1 750            |
| Expenses on share capital repayable on demand  | 0       | 0      |           |                  |
| Dividend income  | 0       | 0      | 0         | 0                |
| Fee and commission income  | 17 242  | 11 122 | 5 198     | 922              |
| Fee and commission expenses  | 3 123   | 1 548  | 1 365     | 210              |
| Realised gains (losses) on financial assets and liabilities  |         |        |           |                  |
| not measured at fair value through profit or loss, net   | 0       | 0      |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 3 469   | 3 469  |           |                  |
| Gains (losses) on financial assets and liabilities   |         |        |           |                  |
| designated at fair value through profit or loss, net   | -637    | -637   |           |                  |
| Gains (losses) from hedge accounting, net  | 0       | 0      |           |                  |
| Exchange differences, net  | 177     | 177    |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0       | 0      |           |                  |
| Other operating income   | 180     | 180    |           |                  |
| Other operating expenses   | 7       | 7      |           |                  |
| Administration costs   | 41 608  |        |           |                  |
| Depreciation   | 5 435   |        |           |                  |
| Provisions   | 0       |        |           |                  |
| Impairment   | 26 106  |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0       |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0       |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0       |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 18 359  |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 2 505   |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 15 854  |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 15 854  |        |           |                  |
| Profit or loss attributable to minority interest   | 0       |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 15 854  |        |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| GN |  |  |
|----|--|--|
|    |  |  |
|    |  |  |

|   |           |           |           | (BGN 000         |
|---|-----------|-----------|-----------|------------------|
|   | m . 1     |           |           |                  |
|   | Total     | BGN       | EUR       | Other currencies |
| LOANS                                       |           |           |           |                  |
| Loans and advances (gross value)            | 4 760 849 | 1 024 589 | 3 645 717 | 90 543           |
| Central governments                         | 27 502    | 6 366     | 21 136    | 0                |
| Credit institutions                         | 671 940   | 19 759    | 593 073   | 59 108           |
| Non-credit institutions                     | 61 115    | 122       | 60 699    | 294              |
| Corporates (corporate customers)            | 3 219 598 | 689 737   | 2 498 930 | 30 931           |
| Retail exposures                            | 780 694   | 308 605   | 471 879   | 210              |
| Residential mortgage loans to individuals   | 330 543   | 44 438    | 285 947   | 158              |
| Consumer loans                              | 450 151   | 264 167   | 185 932   | 52               |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 5 251 154 | 2 139 066 | 2 819 220 | 292 868          |
| Credit institutions                         | 656 486   | 286 931   | 363 837   | 5 718            |
| Deposits                                    | 224 856   | 213 206   | 5 932     | 5 718            |
| Repo transactions                           | 40 045    | 0         | 40 045    | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 391 585   | 73 725    | 317 860   | 0                |
| Institutions other than credit institutions | 2 549 639 | 1 171 340 | 1 226 383 | 151 916          |
| Deposits                                    | 2 521 995 | 1 147 612 | 1 222 467 | 151 916          |
| Repo transactions                           | 16 338    | 12 422    | 3 916     | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 11 306    | 11 306    | 0         | 0                |
| Individuals and households                  | 1 865 932 | 680 795   | 1 049 903 | 135 234          |
| Subordinated debt                           | 0         | 0         | 0         | 0                |
| Debt/equity (hybrid) instruments            | 179 097   | 0         | 179 097   | 0                |



**License granted by the BNB** Resolution No. 198 of 16 June 1994 of the BNB Governing Council. License updated by Order

No. RD 22-0850 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the

Law on Credit Institutions

**Legal registration** Resolution of the Sofia City Court of 1 August 1994 on company file No. 14195,

lot No. 18414, vol. 230, p. 38, re-entered in the Commercial Register to the Registry Agency,

UIC 831558413, certificate No. 20080311142522 of 11 March 2008

Address of the head office 18–20 Gogol Str., Sofia 1504

tel. 02/91985 101 Website: www.rbb.bg

Management

Supervisory Board Herbert Stepic

Heinz Heudel Peter Lenkh

Management Board Momchil Ivanov Andreev – Executive Director

Tsenka Kalcheva Petkova – Executive Director Evelina Miltenova Velikova – Executive Director Ani Vasileva Angelova – Executive Director

Nadezhda Ilieva Mihailova - Member of the Management Board and Procurator

Procurators Mihail Tanev Petkov

Emanuela Dimova Nikolova

Borislav Ivanchev Popov

Shareholders (shares over 10%)

Raiffeisen International Bank-holding AG, Vienna - 100%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |             |             |           | (BGN'000)        |
|---|-------------|-------------|-----------|------------------|
|   | Balance     |             | Including |                  |
|   | sheet value | BGN         | EUR       | Other currencies |
| ASSETS  |             |             |           |                  |
| Cash and cash balances with central banks   | 349 813     | 82 225      | 261 161   | 6 427            |
| Financial assets held for trading   | 86          | 86          | 0         | 0                |
| Financial assets designated at fair value through profit or loss                      | 0           | 0           | 0         | 0                |
| Available-for-sale financial assets   | 55 656      | 30 797      | 20 543    | 4 316            |
| Loans and receivables (including finance leases)                                      | 2 148 037   | 1 010 513   | 1 108 320 | 29 204           |
| Held-to-maturity investments  | 0           | 0           | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0           | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0           | 0           | 0         | 0                |
| Tangible assets   | 82 548      | 82 548      | 0         | 0                |
| Intangible assets   | 13 159      | 13 159      | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                            |             |             |           |                  |
| (accounted for using the equity method – including goodwill)                          | 5 878       | 5 878       | 0         | 0                |
| Tax assets  | 1 544       | 1 544       | 0         | 0                |
| Other assets  | 8 072       | 7 311       | 760       | 1                |
| Non-current assets and disposal groups classified as held for sale                    | 0           | 0           | 0         | 0                |
| TOTAL ASSETS  | 2 664 793   | 1 234 061   | 1 390 784 | 39 948           |
| LIABILITIES   |             |             |           |                  |
| Deposits from central banks   | 0           | 0           | 0         | 0                |
| Financial liabilities held for trading  | 0           | 0           | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss                 | 0           | 0           | 0         | 0                |
| Financial liabilities measured at amortised cost                                      | 2 351 559   | 636 074     | 1 558 938 | 156 547          |
| Financial liabilities associated with transferred financial assets                    | 0           | 0           | 0         | 0                |
| Derivatives – hedge accounting  | 0           | 0           | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk       | 0           | 0           | 0         | 0                |
| Provisions The Victoria   | 881         | 881         | 0         | 0                |
| Tax liabilities   | 3 878       | 3 878       | 0         | 0                |
| Other liabilities   | 23 444      | 17 315      | 4 985     | 1 144            |
| Share capital repayable on demand (e.g. cooperative shares)                           | 0           | 0           | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale TOTAL LIABILITIES | 2 379 762   | 658 148     | 1 563 923 | 157 <b>691</b>   |
| TOTAL MADILITIES  | 2 3 79 7 02 | 050 140     | 1 503 923 | 15/ 091          |
| EQUITY AND MINORITY INTEREST  | 20.520      | 20.520      |           |                  |
| Issued capital  | 28 530      | 28 530      |           |                  |
| Share premium   | 21          | 21          |           |                  |
| Other equity Revaluation reserves and other valuation differences                     | 0<br>32 877 | 0<br>32 877 |           |                  |
|   | 215 553     | 215 553     |           |                  |
| Reserves (including retained earnings)  | 213 333     | 213 333     |           |                  |
| Treasury shares Income from current year  | 8 071       | 8 071       |           |                  |
| Interim dividends   | 0           | 0 0/1       |           |                  |
| Minority interest   | 0           | 0           |           |                  |
| TOTAL EQUITY  | 285 031     | 285 031     |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 2 664 793   | 943 179     | 1 563 923 | 157 691          |
|   |             |             |           |                  |



#### INCOME STATEMENT

(March 2009)

|  |        |        |           | (BGN'000)        |
|--|--------|--------|-----------|------------------|
|  | Total  |        | Including |                  |
|  | amount | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |        |           |                  |
| Financial and operating income and expenses  | 32 559 | 35 638 | -3 159    | 80               |
| Interest income  | 38 301 | 36 788 | 1 490     | 23               |
| Interest expenses  | 14 471 | 7 374  | 6 582     | 515              |
| Expenses on share capital repayable on demand  | 0      | 0      |           |                  |
| Dividend income  | 1      | 1      | 0         | 0                |
| Fee and commission income  | 8 245  | 5 455  | 2 183     | 607              |
| Fee and commission expenses  | 1 102  | 817    | 250       | 35               |
| Realised gains (losses) on financial assets and liabilities  |        |        |           |                  |
| not measured at fair value through profit or loss, net   | 44     | 44     |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 1 317  | 1 317  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |        |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0      |           |                  |
| Exchange differences, net  | 0      | 0      |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 83     | 83     |           |                  |
| Other operating income   | 378    | 378    |           |                  |
| Other operating expenses   | 237    | 237    |           |                  |
| Administration costs   | 15 786 |        |           |                  |
| Depreciation   | 2 753  |        |           |                  |
| Provisions   | 30     |        |           |                  |
| Impairment   | 5 022  |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 8 968  |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 897    |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 8 071  |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 8 071  |        |           |                  |
| Profit or loss attributable to minority interest   | 0      |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 8 071  |        |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| FN |  |
|----|--|
|    |  |
|    |  |

|   |           |           |           | (DON 000         |  |
|---|-----------|-----------|-----------|------------------|--|
|   | T . 1     | Including |           |                  |  |
|   | Total     | BGN       | EUR       | Other currencies |  |
| LOANS                                       |           |           |           |                  |  |
| Loans and advances (gross value)            | 2 176 836 | 1 039 312 | 1 108 320 | 29 204           |  |
| Central governments                         | 4 034     | 4 034     | 0         | 0                |  |
| Credit institutions                         | 11 173    | 7 063     | 2 275     | 1 835            |  |
| Non-credit institutions                     | 11 367    | 2 800     | 8 567     | 0                |  |
| Corporates (corporate customers)            | 1 379 726 | 355 307   | 999 300   | 25 119           |  |
| Retail exposures                            | 770 536   | 670 108   | 98 178    | 2 250            |  |
| Residential mortgage loans to individuals   | 124 561   | 46 632    | 76 728    | 1 201            |  |
| Consumer loans                              | 645 975   | 623 476   | 21 450    | 1 049            |  |
| ATTRACTED FUNDS                             |           |           |           |                  |  |
| Attracted funds                             | 2 351 559 | 636 074   | 1 558 938 | 156 547          |  |
| Credit institutions                         | 997 543   | 47 640    | 949 903   | 0                |  |
| Deposits                                    | 938 489   | 8 144     | 930 345   | 0                |  |
| Repo transactions                           | 0         | 0         | 0         | 0                |  |
| Short-term funding                          | 0         | 0         | 0         | 0                |  |
| Long-term funding                           | 59 054    | 39 496    | 19 558    | 0                |  |
| Institutions other than credit institutions | 460 963   | 252 711   | 178 728   | 29 524           |  |
| Deposits                                    | 458 817   | 250 565   | 178 728   | 29 524           |  |
| Repo transactions                           | 0         | 0         | 0         | 0                |  |
| Short-term funding                          | 0         | 0         | 0         | 0                |  |
| Long-term funding                           | 2 146     | 2 146     | 0         | 0                |  |
| Individuals and households                  | 804 524   | 335 723   | 341 778   | 127 023          |  |
| Subordinated debt                           | 88 529    | 0         | 88 529    | 0                |  |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         | 0                |  |



License granted by the BNB License No. 00246 of 4 June 1993, updated by Order No. RD 22-0848 of the BNB Governor dated

7 May 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Resolution No. 4024 of 24 June 1993 of the Varna Regional Court. A permit was given to SG

Expressbank to be renamed to Société Générale Expressbank by Order No. 22-1387 of the BNB Deputy Governor heading the Banking Supervision Department dated 29 July 2005. The change was entered in the Commercial Register of the Varna Regional Court. Re-entered in the Commercial Register to the Registry Agency, UIC 813071350, certificate No. 20080411121833 of 11 April 2008

**Address of the head office** 92 Vladislav Varnenchik Blvd., Varna 9000

tel. 052/686 100; 02/937 04 76

Website: www.sgeb.bg

Management

Supervisory Board Jean-Louis Mattei – Chairman

Perrine Gilbert - Deputy Chairman

Patrick Pierre Gelin

Martin Mihailov Zaimov

Management Board Philippe Charles Lhotte - Chairman and Chief Executive Officer

Philippe Ives Victor Lame - Deputy Chairman and Executive Director

Elenka Petrova Bakalova - Executive Director

Zhivka Stoyanova Sarachinova

Ivan Victor Miroshnikov – Member and Procurator

Shareholders

(shares over 10%)

Société Générale, Paris – 97.95%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |                    |                    |           | (BGN 000)  |
|---|--------------------|--------------------|-----------|------------|
|   | Balance            |                    | Including |            |
|   | sheet value        | BGN                | EUR       | Other      |
|   |                    |                    |           | currencies |
| ASSETS  |                    |                    |           |            |
| Cash and cash balances with central banks                                       | 2 303              | 595                | 1 542     | 166        |
| Financial assets held for trading   | 0                  | 0                  | 0         | 0          |
| Financial assets designated at fair value through profit or loss                | 0                  | 0                  | 0         | 0          |
| Available-for-sale financial assets   | 11 840             | 0                  | 11 840    | 0          |
| Loans and receivables (including finance leases)                                | 26 667             | 4 742              | 17 344    | 4 581      |
| Held-to-maturity investments  | 0                  | 0                  | 0         | 0          |
| Derivatives – hedge accounting  | 0                  | 0                  | 0         | 0          |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                  | 0                  | 0         | 0          |
| Tangible assets   | 122                | 122                | 0         | 0          |
| Intangible assets   | 64                 | 64                 | 0         | 0          |
| Investments in associates, subsidiaries and joint ventures                      |                    |                    |           |            |
| (accounted for using the equity method – including goodwill)                    | 0                  | 0                  | 0         | 0          |
| Tax assets  | 0                  | 0                  | 0         | 0          |
| Other assets  | 224                | 211                | 13        | 0          |
| Non-current assets and disposal groups classified as held for sale              | 0                  | 0                  | 0         | 0          |
| TOTAL ASSETS  | 41 220             | 5 734              | 30 739    | 4 747      |
| LIABILITIES   |                    |                    |           |            |
| Deposits from central banks   | 0                  | 0                  | 0         | 0          |
| Financial liabilities held for trading  | 0                  | 0                  | 0         | 0          |
| Financial liabilities designated at fair value through profit or loss           | 0                  | 0                  | 0         | 0          |
| Financial liabilities measured at amortised cost                                | 14 428             | 2 218              | 8 020     | 4 190      |
| Financial liabilities associated with transferred financial assets              | 0                  | 0                  | 0         | 0          |
| Derivatives – hedge accounting  | 0                  | 0                  | 0         | 0          |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                  | 0                  | 0         | 0          |
| Provisions  | 22                 | 22                 | 0         | 0          |
| Tax liabilities   | 129                | 129                | 0         | 0          |
| Other liabilities   | 243                | 174                | 69        | 0          |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                  | 0                  | 0         | 0          |
| Liabilities included in disposal groups classified as held for sale             | 0                  | 0                  | 0         | 0          |
| TOTAL LIABILITIES   | 14 822             | 2 543              | 8 089     | 4 190      |
| EQUITY AND MINODITY INTEDECT  |                    |                    |           |            |
| EQUITY AND MINORITY INTEREST  | 0                  | 0                  |           |            |
| Issued capital  | 0                  | 0                  |           |            |
| Share premium Other premium   |                    |                    |           |            |
| Other equity  | 0                  | 0                  |           |            |
| Revaluation reserves and other valuation differences                            | -2 375<br>20 500   | -2 375             |           |            |
| Reserves (including retained earnings)  | 28 590             | 28 590             |           |            |
| Treasury shares   | 0                  | 0                  |           |            |
| Income from current year  | 183                | 183                |           |            |
| Interim dividends   | 0                  | 0                  |           |            |
| Minority interest TOTAL EQUITY  | 0<br><b>26 398</b> | 0<br><b>26 398</b> |           |            |
| TOTAL DOUTE   | 20 370             | 20 370             |           |            |
| TOTAL LIABILITIES AND EQUITY  | 41 220             | 28 941             | 8 089     | 4 190      |



### INCOME STATEMENT (March 2009)

|  |        |     |           | (BGN'000)        |
|--|--------|-----|-----------|------------------|
|  | Total  |     | Including |                  |
|  | amount | BGN | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |     |           |                  |
| Financial and operating income and expenses  | 523    | 120 | 350       | 53               |
| Interest income  | 541    | 84  | 392       | 65               |
| Interest expenses  | 81     | 4   | 61        | 16               |
| Expenses on share capital repayable on demand  | 0      | 0   |           |                  |
| Dividend income  | 0      | 0   | 0         | 0                |
| Fee and commission income  | 35     | 11  | 20        | 4                |
| Fee and commission expenses  | 1      | 0   | 1         | 0                |
| Realised gains (losses) on financial assets and liabilities  |        |     |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 12     | 12  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |     |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0   |           |                  |
| Exchange differences, net  | 13     | 13  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0   |           |                  |
| Other operating income   | 4      | 4   |           |                  |
| Other operating expenses   | 0      | 0   |           |                  |
| Administration costs   | 311    |     |           |                  |
| Depreciation   | 8      |     |           |                  |
| Provisions   | 0      |     |           |                  |
| Impairment   | 0      |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |     |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 204    |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 21     |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 183    |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 183    |     |           |                  |
| Profit or loss attributable to minority interest   | 0      |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 183    |     |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |        |       |           | (BQN,000         |  |
|---|--------|-------|-----------|------------------|--|
|   | Total  |       | Including |                  |  |
|   | Totai  | BGN   | EUR       | Other currencies |  |
| LOANS                                       |        |       |           |                  |  |
| Loans and advances (gross value)            | 26 667 | 4 742 | 17 344    | 4 58             |  |
| Central governments                         | 0      | 0     | 0         | (                |  |
| Credit institutions                         | 12 967 | 3 907 | 4 629     | 4 43             |  |
| Non-credit institutions                     | 0      | 0     | 0         |                  |  |
| Corporates (corporate customers)            | 13 233 | 679   | 12 554    |                  |  |
| Retail exposures                            | 467    | 156   | 161       | 150              |  |
| Residential mortgage loans to individuals   | 73     | 0     | 38        | 3.               |  |
| Consumer loans                              | 394    | 156   | 123       | 11.              |  |
| ATTRACTED FUNDS                             |        |       |           |                  |  |
| Attracted funds                             | 14 428 | 2 218 | 8 020     | 4 190            |  |
| Credit institutions                         | 192    | 0     | 92        | 100              |  |
| Deposits                                    | 192    | 0     | 92        | 10               |  |
| Repo transactions                           | 0      | 0     | 0         |                  |  |
| Short-term funding                          | 0      | 0     | 0         |                  |  |
| Long-term funding                           | 0      | 0     | 0         | (                |  |
| Institutions other than credit institutions | 7 058  | 1 892 | 3 131     | 2 033            |  |
| Deposits                                    | 7 058  | 1 892 | 3 131     | 2 03:            |  |
| Repo transactions                           | 0      | 0     | 0         | (                |  |
| Short-term funding                          | 0      | 0     | 0         | (                |  |
| Long-term funding                           | 0      | 0     | 0         | (                |  |
| Individuals and households                  | 7 178  | 326   | 4 797     | 2 053            |  |
| Subordinated debt                           | 0      | 0     | 0         | (                |  |
| Debt/equity (hybrid) instruments            | 0      | 0     | 0         | l                |  |



License granted by the BNB Order No. 100-000218 of 26 June 1998 of the BNB Governor. By Order No. RD 22-512 of 19

October 2000 changes were made in item 6 on transactions under Article 54, para. 1 of the Law on Public Offering of Securities and item 9 was repealed; item 6 was repealed by Order No. RD 22-458 of the BNB Governor dated 2 October 2001. License updated by Order No. RD 22-2280 dated 25 October 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Company file No. 8801 of 1998 of the Sofia City Court, lot No. 863, vol. 15, p. 173

Address of the branch 19 Sveta Nedelya Sq., Sofia 1000

tel. 02/980 00 87

e-mail: ziraat@medicom.bg

Management

Management Board Sezgin Bayar - President

Gurgan Sener - Vice President

Shareholders (shares over 10%)

T. C. Ziraat Bank, Ankara – 100%



## TEXIM PRIVATE ENTREPRENEURIAL BANK

#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |                    |                    |        | (BGN'000)        |
|---|--------------------|--------------------|--------|------------------|
|   | Balance            | Ralance Including  |        |                  |
|   | sheet value        | BGN                | EUR    | Other currencies |
| ASSETS  |                    |                    |        |                  |
| Cash and cash balances with central banks                                       | 3 652              | 899                | 1 876  | 877              |
| Financial assets held for trading   | 198                | 198                | 0      | 0                |
| Financial assets designated at fair value through profit or loss                | 0                  | 0                  | 0      | 0                |
| Available-for-sale financial assets   | 127                | 54                 | 0      | 73               |
| Loans and receivables (including finance leases)                                | 35 385             | 18 205             | 11 721 | 5 459            |
| Held-to-maturity investments  | 0                  | 0                  | 0      | 0                |
| Derivatives – hedge accounting  | 0                  | 0                  | 0      | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                  | 0                  | 0      | 0                |
| Tangible assets   | 10 372             | 10 372             | 0      | 0                |
| Intangible assets   | 12                 | 12                 | 0      | 0                |
| Investments in associates, subsidiaries and joint ventures                      |                    |                    |        |                  |
| (accounted for using the equity method – including goodwill)                    | 0                  | 0                  | 0      | 0                |
| Tax assets  | 56                 | 56                 | 0      | 0                |
| Other assets  | 520                | 517                | 3      | 0                |
| Non-current assets and disposal groups classified as held for sale              | 1 095              | 1 095              | 0      | 0                |
| TOTAL ASSETS  | 51 417             | 31 408             | 13 600 | 6 409            |
| LIABILITIES   |                    |                    |        |                  |
| Deposits from central banks   | 0                  | 0                  | 0      | 0                |
| Financial liabilities held for trading  | 0                  | 0                  | 0      | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0                  | 0                  | 0      | 0                |
| Financial liabilities measured at amortised cost                                | 32 818             | 14 675             | 12 587 | 5 556            |
| Financial liabilities associated with transferred financial assets              | 0                  | 0                  | 0      | 0                |
| Derivatives – hedge accounting  | 0                  | 0                  | 0      | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0                  | 0                  | 0      | 0                |
| Provisions  | 0                  | 0                  | 0      | 0                |
| Tax liabilities   | 1                  | 1                  | 0      | 0                |
| Other liabilities   | 624                | 428                | 172    | 24               |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0                  | 0                  | 0      | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0                  | 0                  | 0      | 0                |
| TOTAL LIABILITIES   | 33 443             | 15 104             | 12 759 | 5 580            |
| EQUITY AND MINORITY INTEREST  |                    |                    |        |                  |
| Issued capital  | 10 000             | 10 000             |        |                  |
| Share premium   | 0                  | 0                  |        |                  |
| Other equity  | 0                  | 0                  |        |                  |
| Revaluation reserves and other valuation differences                            | 4 835              | 4 835              |        |                  |
| Reserves (including retained earnings)  | 3 204              | 3 204              |        |                  |
| Treasury shares   | 0                  | 0                  |        |                  |
| Income from current year  | -65                | -65                |        |                  |
| Interim dividends   | 0                  | 0                  |        |                  |
| Minority interest TOTAL EQUITY  | 0<br><b>17 974</b> | 0<br><b>17 974</b> |        |                  |
|   |                    |                    |        |                  |
| TOTAL LIABILITIES AND EQUITY  | 51 417             | 33 078             | 12 759 | 5 580            |



## TEXIM PRIVATE ENTREPRENEURIAL BANK

#### INCOME STATEMENT

(March 2009)

|  |        |     |           | (BGN'000)        |
|--|--------|-----|-----------|------------------|
|  | Total  |     | Including |                  |
|  | amount | BGN | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |     |           |                  |
| Financial and operating income and expenses  | 1 082  | 850 | 269       | -37              |
| Interest income  | 804    | 477 | 320       | 7                |
| Interest expenses  | 270    | 94  | 128       | 48               |
| Expenses on share capital repayable on demand  | 0      | 0   |           |                  |
| Dividend income  | 0      | 0   | 0         | 0                |
| Fee and commission income  | 434    | 341 | 89        | 4                |
| Fee and commission expenses  | 25     | 13  | 12        | 0                |
| Realised gains (losses) on financial assets and liabilities  |        |     |           |                  |
| not measured at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 35     | 35  |           |                  |
| Gains (losses) on financial assets and liabilities   |        |     |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0   |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0   |           |                  |
| Exchange differences, net  | 96     | 96  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0   |           |                  |
| Other operating income   | 9      | 9   |           |                  |
| Other operating expenses   | 1      | 1   |           |                  |
| Administration costs   | 961    |     |           |                  |
| Depreciation   | 103    |     |           |                  |
| Provisions   | 0      |     |           |                  |
| Impairment   | 28     |     |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |     |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |     |           |                  |
| Profit or loss from non-current assets and disposal groups   |        |     |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | -55    |     |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | -65    |     |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | -65    |     |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |     |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | -65    |     |           |                  |
| Profit or loss attributable to minority interest   | 0      |     |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | -65    |     |           |                  |



## TEXIM PRIVATE ENTREPRENEURIAL BANK

#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

| GN |  |  |
|----|--|--|
|    |  |  |
|    |  |  |

|   |        |        |           | (BGN 000)        |
|---|--------|--------|-----------|------------------|
|   | m . 1  |        | Including |                  |
|   | Total  | BGN    | EUR       | Other currencies |
| OANS  |        |        |           |                  |
| Loans and advances (gross value)            | 35 529 | 18 319 | 11 751    | 5 459            |
| Central governments                         | 0      | 0      | 0         | 0                |
| Credit institutions                         | 5 637  | 37     | 390       | 5 210            |
| Non-credit institutions                     | 0      | 0      | 0         | 0                |
| Corporates (corporate customers)            | 26 598 | 16 481 | 9 874     | 243              |
| Retail exposures                            | 3 294  | 1 801  | 1 487     | 6                |
| Residential mortgage loans to individuals   | 987    | 0      | 981       | 6                |
| Consumer loans                              | 2 307  | 1 801  | 506       | 0                |
| TTRACTED FUNDS                              |        |        |           |                  |
| Attracted funds                             | 32 818 | 14 674 | 12 588    | 5 556            |
| Credit institutions                         | 1 959  | 0      | 1 959     | 0                |
| Deposits                                    | 1 959  | 0      | 1 959     | 0                |
| Repo transactions                           | 0      | 0      | 0         | 0                |
| Short-term funding                          | 0      | 0      | 0         | 0                |
| Long-term funding                           | 0      | 0      | 0         | 0                |
| Institutions other than credit institutions | 11 495 | 9 262  | 1 371     | 862              |
| Deposits                                    | 9 617  | 7 384  | 1 371     | 862              |
| Repo transactions                           | 0      | 0      | 0         | 0                |
| Short-term funding                          | 0      | 0      | 0         | 0                |
| Long-term funding                           | 1 878  | 1 878  | 0         | 0                |
| Individuals and households                  | 17 756 | 5 412  | 8 354     | 3 990            |
| Subordinated debt                           | 1 608  | 0      | 904       | 704              |
| Debt/equity (hybrid) instruments            | 0      | 0      | 0         | 0                |



License granted by the BNB Protocol Resolution No. 243 of 4 March 1992 of the BNB Governing Council, Resolution No. 248

of 11 April 1997 of the BNB Governing Council. License updated by Order No. 100-00570 of the BNB Governor dated 23 December 1999, amended by Order No. RD 22-0687 of 25 April 2006 of the BNB Governor, amended by Order No. RD 22-0687 of the BNB Governor dated 3 August 2006; license updated by Order No. RD 22-0852 of the BNB Governor dated 7 May 2007 in accordance with the

requirements of the Law on Credit Institutions

Legal registration Company file No. 24103 of the Sofia City Court of 1992, lot No. 4542, vol. 89, p. 180, re-entered in

the Commercial Register to the Registry Agency, UIC 040534040, certificate No. 20080528152148

of 28 May 2008

Address of the head office 107 Knyaginya Maria-Luiza Blvd., Sofia 1202

tel. 02/9359 300; 9359 301 Website: www.teximbank.bg

Management

Supervisory Board Rosen Ivanov Chobanov

Madlena Dimova Dimova Marieta Georgieva Naidenova

Maria Petrova Vidolova - Chairman and Chief Executive Director

Elena Borisova Delcheva – Executive Director Roumen Emilov Vasilev – Executive Director

Shareholders (shares over 10%)

Paton Anstalt - 27.33%

Marieta Georgieva Naidenova – 17.68% Pavlina Georgieva Naidenova – 17.53%

# E TOKUDA BANK AD

#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |               |               |           | (BGN'000)        |
|---|---------------|---------------|-----------|------------------|
|   | Balance       |               | Including |                  |
|   | sheet value   | BGN           | EUR       | Other currencies |
| ASSETS  |               |               |           |                  |
| Cash and cash balances with central banks                                       | 28 677        | 10 391        | 17 019    | 1 267            |
| Financial assets held for trading   | 0             | 0             | 0         | 0                |
| Financial assets designated at fair value through profit or loss                | 0             | 0             | 0         | 0                |
| Available-for-sale financial assets   | 230           | 229           | 1         | 0                |
| Loans and receivables (including finance leases)                                | 239 571       | 120 272       | 102 291   | 17 008           |
| Held-to-maturity investments  | 50 087        | 24 190        | 22 115    | 3 782            |
| Derivatives – hedge accounting  | 0             | 0             | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0             | 0             | 0         | 0                |
| Tangible assets   | 4 444         | 4 444         | 0         | 0                |
| Intangible assets   | 216           | 216           | 0         | 0                |
| Investments in associates, subsidiaries and joint ventures                      |               |               |           |                  |
| (accounted for using the equity method – including goodwill)                    | 0             | 0             | 0         | 0                |
| Tax assets  | 98            | 98            | 0         | 0                |
| Other assets  | 4 554         | 1 439         | 3 113     | 2                |
| Non-current assets and disposal groups classified as held for sale              | 2 402         | 2 402         | 0         | 0                |
| TOTAL ASSETS  | 330 279       | 163 681       | 144 539   | 22 059           |
| LIABILITIES   |               |               |           |                  |
| Deposits from central banks   | 0             | 0             | 0         | 0                |
| Financial liabilities held for trading  | 0             | 0             | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss           | 0             | 0             | 0         | 0                |
| Financial liabilities measured at amortised cost                                | 288 029       | 92 021        | 141 563   | 54 445           |
| Financial liabilities associated with transferred financial assets              | 0             | 0             | 0         | 0                |
| Derivatives – hedge accounting  | 0             | 0             | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0             | 0             | 0         | 0                |
| Provisions  | 0             | 0             | 0         | 0                |
| Tax liabilities   | 129           | 129           | 0         | 0                |
| Other liabilities   | 2 852         | 1 000         | 355       | 1 497            |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0             | 0             | 0         | 0                |
| Liabilities included in disposal groups classified as held for sale             | 0             | 0             | 0         | 0                |
| TOTAL LIABILITIES   | 291 010       | 93 150        | 141 918   | 55 942           |
| EQUITY AND MINORITY INTEREST  |               |               |           |                  |
| Issued capital  | 45 000        | 45 000        |           |                  |
| Share premium   | 0             | 0             |           |                  |
| Other equity  | 0             | 0             |           |                  |
| Revaluation reserves and other valuation differences                            | 347           | 347           |           |                  |
| Reserves (including retained earnings)  | -6 773        | -6 773        |           |                  |
| Treasury shares   | 0             | 0             |           |                  |
| Income from current year  | 695           | 695           |           |                  |
| Interim dividends   | 093           | 093           |           |                  |
|   | 0             | 0             |           |                  |
| Minority interest TOTAL EQUITY  | <b>39 269</b> | <b>39 269</b> |           |                  |
| TOTAL LIABILITIES AND EQUITY  | 330 279       | 132 419       | 141 918   | 55 942           |
|   | 330 MI)       | 102 717       | 1.1 /10   | JJ 744           |



#### INCOME STATEMENT

(March 2009)

|  |        |       |           | (BGN'000)        |
|--|--------|-------|-----------|------------------|
|  | Total  |       | Including |                  |
|  | amount | BGN   | EUR       | Other currencies |
| CONTINUING OPERATIONS  |        |       |           |                  |
| Financial and operating income and expenses  | 3 259  | 3 079 | 188       | -8               |
| Interest income  | 5 284  | 3 091 | 2 049     | 144              |
| Interest expenses  | 3 170  | 915   | 1 993     | 262              |
| Expenses on share capital repayable on demand  | 0      | 0     |           |                  |
| Dividend income  | 0      | 0     | 0         | 0                |
| Fee and commission income  | 765    | 515   | 136       | 114              |
| Fee and commission expenses  | 48     | 40    | 4         | 4                |
| Realised gains (losses) on financial assets and liabilities  |        |       |           |                  |
| not measured at fair value through profit or loss, net   | 11     | 11    |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 800    | 800   |           |                  |
| Gains (losses) on financial assets and liabilities   |        |       |           |                  |
| designated at fair value through profit or loss, net   | 0      | 0     |           |                  |
| Gains (losses) from hedge accounting, net  | 0      | 0     |           |                  |
| Exchange differences, net  | -440   | -440  |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 0      | 0     |           |                  |
| Other operating income   | 57     | 57    |           |                  |
| Other operating expenses   | 0      | 0     |           |                  |
| Administration costs   | 2 411  |       |           |                  |
| Depreciation   | 245    |       |           |                  |
| Provisions   | 0      |       |           |                  |
| Impairment   | -92    |       |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0      |       |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0      |       |           |                  |
| Profit or loss from non-current assets and disposal groups   | 0      |       |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 695    |       |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 695    |       |           |                  |
| Profit or loss after tax from discontinued operations  | 0      |       |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 695    |       |           |                  |
| Profit or loss attributable to minority interest   | 0      |       |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 695    |       |           |                  |

## E TOKUDA BANK AD

#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |         |         |           | (BGN'000)        |
|---|---------|---------|-----------|------------------|
|   | Total   |         | Including |                  |
|   | Totai   | BGN     | EUR       | Other currencies |
| LOANS                                       |         |         |           |                  |
| Loans and advances (gross value)            | 241 478 | 121 669 | 102 786   | 17 023           |
| Central governments                         | 0       | 0       | 0         | 0                |
| Credit institutions                         | 45 897  | 11 335  | 21 303    | 13 259           |
| Non-credit institutions                     | 1 060   | 0       | 1 060     | 0                |
| Corporates (corporate customers)            | 151 477 | 76 042  | 71 800    | 3 635            |
| Retail exposures                            | 43 044  | 34 292  | 8 623     | 129              |
| Residential mortgage loans to individuals   | 5 567   | 3 205   | 2 362     | 0                |
| Consumer loans                              | 37 477  | 31 087  | 6 261     | 129              |
| ATTRACTED FUNDS                             |         |         |           |                  |
| Attracted funds                             | 288 029 | 92 021  | 141 563   | 54 445           |
| Credit institutions                         | 10 402  | 4 800   | 5 592     | 10               |
| Deposits                                    | 4 877   | 4 800   | 67        | 10               |
| Repo transactions                           | 0       | 0       | 0         | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 5 525   | 0       | 5 525     | 0                |
| Institutions other than credit institutions | 102 733 | 46 080  | 13 955    | 42 698           |
| Deposits                                    | 98 463  | 41 810  | 13 955    | 42 698           |
| Repo transactions                           | 0       | 0       | 0         | 0                |
| Short-term funding                          | 0       | 0       | 0         | 0                |
| Long-term funding                           | 4 270   | 4 270   | 0         | 0                |
| Individuals and households                  | 174 894 | 41 141  | 122 016   | 11 737           |
| Subordinated debt                           | 0       | 0       | 0         | 0                |
| Debt/equity (hybrid) instruments            | 0       | 0       | 0         | 0                |



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Council. License updated in accordance with the requirements of § 47 of the Law on Banks by Order No. 100-00571 of the BNB Governor dated 23 December 1999. License by Order No. RD22-147 of 30 January 2003 to conduct bank operations within Bulgaria and abroad under Article No. 1, paragraphs 1 and 2 of the Law on Banks. License updated by Order No. RD 22-0854 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the Law on Credit Institutions

Legal registration Resolution No. 4196 of 15 July 2002 of the Plovdiv Regional Court on company file No. 4463 of 2001

of the Plovdiv Regional Court, entered in the Commercial Register, lot No. 31, vol. 23, p. 122,

re-entered in the Commercial Register to the Registry Agency, UIC 813155318,

certificate No. 20080326092111 of 26 March 2008

Address of the head office 3, Graf Ignatiev Str., Sofia 1000

tel. 02/932 91 01

Website: www.tcebank.com

Management

Supervisory Board Satoru Nakagami - Chairman

International Hospital Services Co., represented by Eiji Yoshida

Tokushukai, Sofia, represented by Matei Dragomirov Mateev and Georgi Ivanov Atanasov

Management Board Stoyan Peikov Stoyanov - Chairman and Procurator

Yonka Nikolova Kinova - Executive Director

Lyubomir Stoyanchov Manolov – Executive Director Stanimir Boyanov Mihailov – Executive Director

Nikolai Georgiev Dimitrov

Shareholders (shares over 10%)

International Hospital Services Co. – 90.71%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

| ASSETS   |  |            |           |           | (BGN 000)        |
|--|--|------------|-----------|-----------|------------------|
| ASSETS   |  | Dolongo    |           | Including |                  |
| Cash and cash balances with central banks         820 079         606 510         203 797         9 777           Financial assets helf for trading         168 800         79 760         80 189         3 85           Financial assets designated at fair value through profit or loss         179 228         51 342         117 015         10 87           Available-for-sale financial assets         307 520         257 642         47 447         2 43           Loans and receivables (including finance leases)         899 856         289 858         5855 182         155 09           Held-to-maturity investments         353 868         1 499         141 953         210 416           Derivatives – hedge accounting         0         0         0         0         0         0           Erivatives – hedge accounting         0 <td< th=""><th></th><th></th><th>BGN</th><th>EUR</th><th>Other currencies</th></td<>   |  |            | BGN       | EUR       | Other currencies |
| Cash and cash balanees with central banks         820 079         606 510         203 797         9 777           Financial assets held for trading         163 800         79 760         80 189         3 85           Financial assets besignated at fair value through profit or loss         179 228         51 342         117 1015         10 87           Available-for-sale financial assets         307 520         257 642         47 447         2 43           Lours and receivables (including finance leases)         899 856         298 9580         58 55 182         155 09           Held-to-maturity investments         353 868         1 499         141 953         210 416           Derivatives – hedge accounting         0         0         0         0         0           Fair value changes of the hedged items in portfolio hedge of interest rate risk         0         0         0         0         0           Interpretation in associates, subsidiaries and joint ventures         183 818         183 818         183 818         183 818         183 818         0   | ASSETS   |            |           |           |                  |
| Financial assets held for trading Financial assets designated at fair value through profit or loss 179 228 51 342 117 015 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 10 87 117 015 10 87 117 01 87 117 015 10 87 11 |  | 820 079    | 606 510   | 203 797   | 9 772            |
| Financial laishifties measured at fair value through profit or loss 179 228 51 342 117 015 10 87.  Available-for-sale financial assets 307 520 257 642 47 447 2 43.  Available-for-sale financial assets 8999 856 2989 580 5 855 182 155 09-  Field-for-maturity investments 8999 856 2989 580 5 855 182 155 09-  Field-for-maturity investments 800 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |  |            |           |           |                  |
| Available-for-sale financial assets   307 520   257 642   47 447   2.43   2.43   2.00   2.00   2.57 642   47 447   2.43   2.43   2.00   2.57 642   47 447   2.43   2.00   2.57 642   47 447   2.43   2.00   2.57 642   47 447   2.43   2.00   2.57 642   47 447   2.43   2.00   2.57 642   47 447   2.43   2.57   2.   | 5  |            |           |           |                  |
|  |  |            |           |           |                  |
| Field-in-anturity investments   353 868   1 499   141 953   210 416  |  |            |           |           |                  |
| Derivatives - hedge accounting   | ,  |            |           |           |                  |
| rair value changes of the hedged items in portfolio hedge of interest rate risk       0       0       0       0         angible assets       183 818       183 818       0       0         novestments in associates, subsidiaries and joint ventures       35 458       35 458       35 458       0       0         ax assets       9 138       9 138       9 138       0       0       0         ax assets       9 138       9 138       9 138       0       0       0       6 562       70         obter assets son-current assets and disposal groups classified as held for sale       2 628       2 628       0 <td< td=""><td>·</td><td></td><td></td><td></td><td>0</td></td<>   | ·  |            |           |           | 0                |
| Tangible assets a counted for using the equity method – including goodwill) assets accounted for using the equity method – including goodwill) 14 932 14 932 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |  |            | -         | -         | 0                |
| ntangible assets nestments in associates, subsidiaries and joint ventures accounted for using the equity method – including goodwill)  |  |            | _         | -         | 0                |
| A counted for using the equity method – including goodwill   14 932   14 932   0   0   14 87 as assets   9 138   9 138   0   0   0   0   0   0   0   0   0   |  |            |           | -         | 0                |
| 14 932   14 932   0   0   0   0   0   0   0   0   0  |  | 33 430     | 33 430    | Ü         | Ü                |
| Fax assets 9 138 9 138 0 100 0 100 100 100 100 1100 1100 1   |  | 14 032     | 14 032    | 0         | 0                |
| Other assets   39 761   32 490   6 562   705   |  |            |           |           | 0                |
| ASSETS   2 628   2 628   2 628   0   0   1   1   1   1   1   1   1   1   |  |            |           | -         | -                |
| Total Assets   |  |            |           |           |                  |
| Character   Char   |  |            |           | -         | -                |
| Deposits from central banks   0   0   0   0   0   0   0   0   0  | COTAL ASSETS   | 11 110 000 | 4 204 /9/ | 0 452 145 | 393 144          |
| Sinancial liabilities held for trading   50 735   18 652   28 926   3 157     Sinancial liabilities designated at fair value through profit or loss   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | JABILITIES   |            |           |           |                  |
| inancial liabilities designated at fair value through profit or loss inancial liabilities measured at amortised cost of 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Deposits from central banks  | 0          | 0         | 0         | 0                |
| Financial liabilities designated at fair value through profit or loss Financial liabilities measured at amortised cost of 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | Financial liabilities held for trading                             | 50 735     | 18 652    | 28 926    | 3 157            |
| Financial liabilities measured at amortised cost 9 498 536 4 283 657 4 488 600 726 275 (inancial liabilities associated with transferred financial assets 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |  | 0          | 0         | 0         | 0                |
| Derivatives – hedge accounting   0   |  | 9 498 536  | 4 283 657 | 4 488 600 | 726 279          |
| Derivatives – hedge accounting   0   | Financial liabilities associated with transferred financial assets | 0          | 0         | 0         | 0                |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk  Provisions  50 449 26 226 3 704 20 515 Fax liabilities  14 936 14 936 0 0  Other liabilities  59 910 53 861 4 711 1 338 Share capital repayable on demand (e.g. cooperative shares)  0 0 0 0  COTAL LIABILITIES  9 674 566 4 397 332 4 525 941 751 293  COULTY AND MINORITY INTEREST  Susued capital  Share premium  0 0 0  Other equity  0 0 0  Cother equity  0 0 0   |  | 0          | 0         | 0         | 0                |
| Provisions 50 449 26 226 3 704 20 519 15 15 15 15 15 15 15 15 15 15 15 15 15   |  | 0          | 0         | 0         | 0                |
| State   Stat   |  | 50 449     | 26 226    | 3 704     | 20 519           |
| Share capital repayable on demand (e.g. cooperative shares)       0       0       0       0         Liabilities included in disposal groups classified as held for sale       0       0       0       0         FOTAL LIABILITIES       9 674 566       4 397 332       4 525 941       751 293         EQUITY AND MINORITY INTEREST       239 256   | Γax liabilities  | 14 936     | 14 936    | 0         | 0                |
| Contact Liabilities included in disposal groups classified as held for sale   0   0   0   0   0     FOTAL LIABILITIES   9 674 566   4 397 332   4 525 941   751 293     FOURTY AND MINORITY INTEREST   239 256   239 256     Share premium   0   0   0     Other equity   0   0   0     Cher equity   0   0   0     Revaluation reserves and other valuation differences   65 318   65 318     Reserves (including retained earnings)   1 072 157   1 072 157     Freasury shares   0   0     Income from current year   58 789   58 789     Interim dividends   0   0     Minority interest   0   0     FOTAL EQUITY   1 435 520   1 435 520     Income from current year   1 435 520   1 435 520     Income from current year   1 435 520   1 435 520     Income from current year   1 435 520   1 435 520     Income from current year   1 435 520   1 435 520     Income from current year   1 435 520   1 435 520     Income from current year   1 435 520     Incom   | Other liabilities  | 59 910     | 53 861    | 4 711     | 1 338            |
| COTAL LIABILITIES   9 674 566   4 397 332   4 525 941   751 293  | Share capital repayable on demand (e.g. cooperative shares)        | 0          | 0         | 0         | 0                |
| ## COTAL LIABILITIES  ## COUTY AND MINORITY INTEREST  ## Sued capital  ## Cotal Liabilities  ## Cotal Liabilit |  |            |           |           | 0                |
| Issued capital       239 256       239 256         Share premium       0       0         Other equity       0       0         Revaluation reserves and other valuation differences       65 318       65 318         Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520  | , U ,  |            |           |           | 751 293          |
| Susued capital       239 256       239 256         Share premium       0       0         Other equity       0       0         Revaluation reserves and other valuation differences       65 318       65 318         Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         ncome from current year       58 789       58 789         nterim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520  | CONTROL AND MANADOMY INTERPRETATION                                |            |           |           |                  |
| Share premium       0       0         Other equity       0       0         Revaluation reserves and other valuation differences       65 318       65 318         Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520   |  | 220.256    | 220.256   |           |                  |
| Other equity       0       0         Revaluation reserves and other valuation differences       65 318       65 318         Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520   | •  |            |           |           |                  |
| Revaluation reserves and other valuation differences       65 318       65 318         Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520  | *  |            |           |           |                  |
| Reserves (including retained earnings)       1 072 157       1 072 157         Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520   | 1 2  |            |           |           |                  |
| Treasury shares       0       0         Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520  |  |            |           |           |                  |
| Income from current year       58 789       58 789         Interim dividends       0       0         Minority interest       0       0         TOTAL EQUITY       1 435 520       1 435 520  |  |            |           |           |                  |
| Interim dividends 0 0 Minority interest 0 0 TOTAL EQUITY 1 435 520 1 435 520   | •  |            |           |           |                  |
| Minority interest 0 0  TOTAL EQUITY 1 435 520 1 435 520  | ·  |            |           |           |                  |
| TOTAL EQUITY 1 435 520 1 435 520   |  |            | _         |           |                  |
|  |  |            | -         |           |                  |
| FOTALLIADILITIES AND FOLUTY 11 110 000 5 922 952 4 525 041 751 202   | TOTAL EQUITY   | 1 435 520  | 1 435 520 |           |                  |
| 101AL LIADILITIES AND EQUIT 1110 000 5 054 054 4 545 941 /51 293   | TOTAL LIABILITIES AND EQUITY                                       | 11 110 086 | 5 832 852 | 4 525 941 | 751 293          |



#### INCOME STATEMENT

(March 2009)

|  |         |         |           | (BGN'000)        |
|--|---------|---------|-----------|------------------|
|  | Total   |         | Including |                  |
|  | amount  | BGN     | EUR       | Other currencies |
| CONTINUING OPERATIONS  |         |         |           |                  |
| Financial and operating income and expenses  | 148 922 | 104 202 | 41 070    | 3 650            |
| Interest income  | 158 758 | 86 807  | 66 937    | 5 014            |
| Interest expenses  | 53 671  | 18 416  | 32 479    | 2 776            |
| Expenses on share capital repayable on demand  | 0       | 0       |           |                  |
| Dividend income  | 1       | 0       | 0         | 1                |
| Fee and commission income  | 40 966  | 32 191  | 7 288     | 1 487            |
| Fee and commission expenses  | 1 765   | 1 013   | 676       | 76               |
| Realised gains (losses) on financial assets and liabilities  |         |         |           |                  |
| not measured at fair value through profit or loss, net   | 29      | 29      |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 868     | 868     |           |                  |
| Gains (losses) on financial assets and liabilities   |         |         |           |                  |
| designated at fair value through profit or loss, net   | 773     | 773     |           |                  |
| Gains (losses) from hedge accounting, net  | 0       | 0       |           |                  |
| Exchange differences, net  | 740     | 740     |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 1 759   | 1 759   |           |                  |
| Other operating income   | 498     | 498     |           |                  |
| Other operating expenses   | 34      | 34      |           |                  |
| Administration costs   | 54 206  |         |           |                  |
| Depreciation   | 7 638   |         |           |                  |
| Provisions   | -5 801  |         |           |                  |
| Impairment   | 27 471  |         |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0       |         |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0       |         |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |         |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0       |         |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 65 408  |         |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 6 619   |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 58 789  |         |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |         |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 58 789  |         |           |                  |
| Profit or loss attributable to minority interest   | 0       |         |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 58 789  |         |           |                  |
|  |         |         |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BGN'000)        |
|---|-----------|-----------|-----------|------------------|
|   | Total     |           | Including |                  |
|   | Total     | BGN       | EUR       | Other currencies |
| LOANS                                       |           |           |           |                  |
| Loans and advances (gross value)            | 9 312 477 | 3 170 595 | 5 983 651 | 158 231          |
| Central governments                         | 56 167    | 44 677    | 11 490    | 0                |
| Credit institutions                         | 1 670 696 | 153 177   | 1 506 200 | 11 319           |
| Non-credit institutions                     | 257 013   | 668       | 255 988   | 357              |
| Corporates (corporate customers)            | 5 049 961 | 1 590 039 | 3 354 582 | 105 340          |
| Retail exposures                            | 2 278 640 | 1 382 034 | 855 391   | 41 215           |
| Residential mortgage loans to individuals   | 1 357 747 | 625 425   | 717 472   | 14 850           |
| Consumer loans                              | 920 893   | 756 609   | 137 919   | 26 365           |
| ATTRACTED FUNDS                             |           |           |           |                  |
| Attracted funds                             | 9 498 536 | 4 283 657 | 4 488 599 | 726 280          |
| Credit institutions                         | 3 483 678 | 1 735 381 | 1 697 286 | 51 011           |
| Deposits                                    | 2 710 837 | 1 725 254 | 934 572   | 51 011           |
| Repo transactions                           | 151 619   | 0         | 151 619   | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 621 222   | 10 127    | 611 095   | 0                |
| Institutions other than credit institutions | 2 852 975 | 1 586 808 | 1 077 062 | 189 105          |
| Deposits                                    | 2 847 352 | 1 582 248 | 1 075 999 | 189 105          |
| Repo transactions                           | 0         | 0         | 0         | 0                |
| Short-term funding                          | 0         | 0         | 0         | 0                |
| Long-term funding                           | 5 623     | 4 560     | 1 063     | 0                |
| Individuals and households                  | 2 951 448 | 961 468   | 1 503 816 | 486 164          |
| Subordinated debt                           | 210 435   | 0         | 210 435   | 0                |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         | 0                |



License granted by the BNB Licensed by Resolution of the BNB Governing Council of 25 February 1991, updated by Order

No. RD 22-0841 of the BNB Governor dated 7 May 2007 in accordance with the requirements of the

Law on Credit Institutions

**Legal registration** Entered under No. 17 of 21 February 1964 of the Sofia Regional Court on company file No. 9 of 1964

and in the Commercial Register under No. 503, vol. 5, p. 99 on company file No. 2010 of 1990 of the Sofia City Court, re-entered in the Commercial Register to the Registry Agency, UIC 831919536,

certificate No. 20080218090731 of 18 February 2008

Address of the head office 7 Sveta Nedelya Sq., Sofia 1000

tel. 02/9232 111

Website: www.bulbank.bg

Management

Supervisory Board Robert Zadrazil - Chairman

Alberto Devoto - Deputy Chairman

Heinz Meidlinger Graziano Cameli Claudio Cesario

Maria-Elisabeth Söchstl-Kugler

Dimitar Georgiev Zhelev

Management Board Levon Karekin Hampartsumyan - Chairman and Executive Director

Andrea Casini - Deputy Chairman and Executive Director

Emiliya Stefanova Palibachiyska

Monika Fuernsinn

Lyubomir Ignatov Punchev

Shareholders

(shares over 10%)

UniCredit Bank Austria AG - 92.09%



#### **BALANCE SHEET AS OF 31 MARCH 2009**

|   |              |             |           | (BGN'000)        |  |
|---|--------------|-------------|-----------|------------------|--|
|   | Balance      |             | Including |                  |  |
|   | sheet value  | BGN         | EUR       | Other currencies |  |
| ASSETS  |              |             |           |                  |  |
| Cash and cash balances with central banks                                       | 440 393      | 116 792     | 302 631   | 20 970           |  |
| Financial assets held for trading   | 119 003      | 81 130      | 14 546    | 23 327           |  |
| Financial assets designated at fair value through profit or loss                | 0            | 0           | 0         | 0                |  |
| Available-for-sale financial assets   | 113 847      | 13 343      | 59 276    | 41 228           |  |
| Loans and receivables (including finance leases)                                | 6 720 208    | 3 395 193   | 3 267 651 | 57 364           |  |
| Held-to-maturity investments  | 0            | 0           | 0         | 0                |  |
| Derivatives – hedge accounting  | 0            | 0           | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0            | 0           | 0         | 0                |  |
| Tangible assets   | 94 623       | 94 623      | 0         | 0                |  |
| Intangible assets   | 16 296       | 16 296      | 0         | 0                |  |
| Investments in associates, subsidiaries and joint ventures                      |              |             |           |                  |  |
| (accounted for using the equity method – including goodwill)                    | 7 719        | 7 719       | 0         | 0                |  |
| Tax assets  | 4 794        | 4 794       | 0         | 0                |  |
| Other assets  | 31 532       | 30 944      | 497       | 91               |  |
| Non-current assets and disposal groups classified as held for sale              | 0            | 0           | 0         | 0                |  |
| TOTAL ASSETS  | 7 548 415    | 3 760 834   | 3 644 601 | 142 980          |  |
| LIABILITIES   |              |             |           |                  |  |
| Deposits from central banks   | 0            | 0           | 0         | 0                |  |
| Financial liabilities held for trading  | 6 548        | 6 531       | 17        | 0                |  |
| Financial liabilities designated at fair value through profit or loss           | 0            | 0           | 0         | 0                |  |
| Financial liabilities measured at amortised cost                                | 6 563 783    | 2 236 155   | 3 962 813 | 364 815          |  |
| Financial liabilities associated with transferred financial assets              | 0            | 0           | 0         | 0                |  |
| Derivatives – hedge accounting  | 0            | 0           | 0         | 0                |  |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0            | 0           | 0         | 0                |  |
| Provisions  | 4 125        | 4 125       | 0         | 0                |  |
| Tax liabilities   | 2 995        | 2 995       | 0         | 0                |  |
| Other liabilities   | 5 946        | 3 248       | 2 563     | 135              |  |
| Share capital repayable on demand (e.g. cooperative shares)                     | 0            | 0           | 0         | 0                |  |
| Liabilities included in disposal groups classified as held for sale             | 0            | 0           | 0         | 0                |  |
| TOTAL LIABILITIES   | 6 583 397    | 2 253 054   | 3 965 393 | 364 950          |  |
| EQUITY AND MINORITY INTEREST  |              |             |           |                  |  |
| Issued capital  | 75 964       | 75 964      |           |                  |  |
| Share premium   | 0            | 0           |           |                  |  |
| Other equity  | 0            | 0           |           |                  |  |
| Revaluation reserves and other valuation differences                            | -6 470       | -6 470      |           |                  |  |
| Reserves (including retained earnings)  | 867 486<br>0 | 867 486     |           |                  |  |
| Treasury shares   | 28 038       | 0<br>28 038 |           |                  |  |
| Income from current year  | 28 038       | 28 038      |           |                  |  |
| Interim dividends Minority interest   | 0            | 0           |           |                  |  |
| TOTAL EQUITY  | 965 018      | 965 018     |           |                  |  |
| TOTAL LIABILITIES AND EQUITY  | 7 548 415    | 3 218 072   | 3 965 393 | 364 950          |  |
|   |              |             |           |                  |  |



#### INCOME STATEMENT

(March 2009)

|  |         |        |           | (BGN'000)        |
|--|---------|--------|-----------|------------------|
|  | Total   |        | Including |                  |
|  | amount  | BGN    | EUR       | Other currencies |
| CONTINUING OPERATIONS  |         |        |           |                  |
| Financial and operating income and expenses  | 107 493 | 97 511 | 10 113    | -131             |
| Interest income  | 154 521 | 97 413 | 55 558    | 1 550            |
| Interest expenses  | 71 133  | 21 008 | 47 983    | 2 142            |
| Expenses on share capital repayable on demand  | 0       | 0      |           |                  |
| Dividend income  | 3       | 0      | 0         | 3                |
| Fee and commission income  | 21 816  | 17 975 | 3 284     | 557              |
| Fee and commission expenses  | 1 575   | 730    | 746       | 99               |
| Realised gains (losses) on financial assets and liabilities  |         |        |           |                  |
| not measured at fair value through profit or loss, net   | 0       | 0      |           |                  |
| Gains (losses) on financial assets and liabilities held for trading, net                           | 3 352   | 3 352  |           |                  |
| Gains (losses) on financial assets and liabilities   |         |        |           |                  |
| designated at fair value through profit or loss, net   | 0       | 0      |           |                  |
| Gains (losses) from hedge accounting, net  | 0       | 0      |           |                  |
| Exchange differences, net  | 0       | 0      |           |                  |
| Gains (losses) on derecognition of assets other than held for sale, net                            | 89      | 89     |           |                  |
| Other operating income   | 621     | 621    |           |                  |
| Other operating expenses   | 201     | 201    |           |                  |
| Administration costs   | 43 037  |        |           |                  |
| Depreciation   | 5 546   |        |           |                  |
| Provisions   | 0       |        |           |                  |
| Impairment   | 27 746  |        |           |                  |
| Negative goodwill immediately recognised in profit or loss   | 0       |        |           |                  |
| Share of the profit or loss of associates and joint ventures accounted for using the equity method | 0       |        |           |                  |
| Profit or loss from non-current assets and disposal groups   |         |        |           |                  |
| classified as held for sale not qualifying as discontinued operations                              | 0       |        |           |                  |
| TOTAL PROFIT OR LOSS BEFORE TAX FROM CONTINUING OPERATIONS   | 31 164  |        |           |                  |
| Tax expense (income) related to profit or loss from continuing operations                          | 3 126   |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX FROM CONTINUING OPERATIONS  | 28 038  |        |           |                  |
| Profit or loss after tax from discontinued operations  | 0       |        |           |                  |
| TOTAL PROFIT OR LOSS AFTER TAX AND DISCONTINUED OPERATIONS   | 28 038  |        |           |                  |
| Profit or loss attributable to minority interest   | 0       |        |           |                  |
| PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT  | 28 038  |        |           |                  |



#### LOANS AND ATTRACTED FUNDS AS OF 31 MARCH 2009

|   |           |           |           | (BQN,000         |  |  |
|---|-----------|-----------|-----------|------------------|--|--|
|   | m . 1     |           | Including |                  |  |  |
|   | Total     | BGN       | EUR       | Other currencies |  |  |
| OANS  |           |           |           |                  |  |  |
| oans and advances (gross value)             | 6 848 174 | 3 509 929 | 3 280 882 | 57 363           |  |  |
| Central governments                         | 355       | 355       | 0         | 0                |  |  |
| Credit institutions                         | 19 906    | 3 036     | 13 065    | 3 805            |  |  |
| Non-credit institutions                     | 6 282     | 115       | 6 166     | 1                |  |  |
| Corporates (corporate customers)            | 3 804 805 | 848 232   | 2 903 091 | 53 482           |  |  |
| Retail exposures                            | 3 016 826 | 2 658 191 | 358 560   | 75               |  |  |
| Residential mortgage loans to individuals   | 1 347 227 | 991 267   | 355 905   | 55               |  |  |
| Consumer loans                              | 1 669 599 | 1 666 924 | 2 655     | 20               |  |  |
| TTRACTED FUNDS                              |           |           |           |                  |  |  |
| ttracted funds                              | 6 563 783 | 2 236 156 | 3 962 809 | 364 818          |  |  |
| Credit institutions                         | 2 405 757 | 432 512   | 1 960 918 | 12 327           |  |  |
| Deposits                                    | 2 218 054 | 303 570   | 1 904 655 | 9 829            |  |  |
| Repo transactions                           | 74 573    | 62 359    | 9 716     | 2 498            |  |  |
| Short-term funding                          | 0         | 0         | 0         | 0                |  |  |
| Long-term funding                           | 113 130   | 66 583    | 46 547    | 0                |  |  |
| Institutions other than credit institutions | 1 524 379 | 808 088   | 633 234   | 83 057           |  |  |
| Deposits                                    | 1 524 379 | 808 088   | 633 234   | 83 057           |  |  |
| Repo transactions                           | 0         | 0         | 0         | 0                |  |  |
| Short-term funding                          | 0         | 0         | 0         | 0                |  |  |
| Long-term funding                           | 0         | 0         | 0         | 0                |  |  |
| Individuals and households                  | 2 377 808 | 995 556   | 1 112 818 | 269 434          |  |  |
| Subordinated debt                           | 255 839   | 0         | 255 839   | 0                |  |  |
| Debt/equity (hybrid) instruments            | 0         | 0         | 0         | 0                |  |  |



License granted by the BNB Resolution of the BNB Governing Council of 25 February 1991. Updated by Order No. 100-00487 of

17 November 1999. License updated by Order No. RD 22-1558 of 20 July 2007 in accordance with

the requirements of the Law on Credit Institutions

**Legal registration** Entered on company file No. 31848 of the Sofia City Court of 1992, lot No. 376, vol. 8, p. 105,

re-entered in the Commercial Register to the Registry Agency, UIC 000694959,

certificate No. 20080522125029 of 22 May 2008

**Address of the head office** 5 Sv. Sofia Str., Sofia 1040

tel. 02/9854 2800/2117/2136/2232

Website: www.ubb.bg

Management

Board of Directors Stilian Petkov Vatev - Chief Executive Director

Radka Ivanova Toncheva - Executive Director

Alexandros Georgios Tourkolias

Agis Ioannis Leopoulos

Anthimos Konstantinos Thomopoulos Ioannis Georgios Pechlivanidis Konstantinos Adamantios Othoneos

Shareholders (shares over 10%)

National Bank of Greece - 99.9%